

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

DETACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 2,525,000 | 8,174,250 | 69- % |
| Units Listed | 1 | 5 | 80- % | 21 | 32 | 34- % |
| Units Sold | 0 | 0 | 0 % | 1 | 5 | 80- % |
| Sale Success Ratio | 0 % | 0 % | | 4 % | 18 % | |
| % Sales to Listings | 0 % | 0 % | | 4 % | 15 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 2,525,000 | 1,634,850 | 54 % |
| Active Listings | 12 | 15 | 20- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|----------|------------------------|-------------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 12,700,300 | 13,497,900 | 5- % | 185,796,580 | 164,913,660 | 12 % |
| Units Listed | 28 | 15 | 86 % | 434 | 424 | 2 % |
| Units Sold | 18 | 17 | 5 % | 219 | 208 | 5 % |
| Sale Success Ratio | 51 % | 54 % | | 56 % | 51 % | |
| % Sales to Listings | 64 % | 113 % | | 50 % | 49 % | |
| Avg Price/Unit | 705,572 | 793,994 | 11- % | 848,386 | 792,854 | 7 % |
| Active Listings | 105 | 91 | 15 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|----------|------------------------|-------------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 12,700,300 | 13,497,900 | 5- % | 188,321,580 | 173,087,910 | 8 % |
| Units Listed | 29 | 20 | 45 % | 455 | 456 | 0 % |
| Units Sold | 18 | 17 | 5 % | 220 | 213 | 3 % |
| Sale Success Ratio | 51 % | 53 % | | 53 % | 49 % | |
| % Sales to Listings | 62 % | 85 % | | 48 % | 46 % | |
| Avg Price/Unit | 705,572 | 793,994 | 11- % | 856,007 | 812,619 | 5 % |
| Active Listings | 117 | 106 | 10 % | | | |

ATTACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 558,000 | 0 | 0 % | 5,321,800 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 35 | 13 | 169 % |
| Units Sold | 1 | 0 | 0 % | 11 | 0 | 0 % |
| Sale Success Ratio | 50 % | 0 % | | 44 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 31 % | 0 % | |
| Avg Price/Unit | 558,000 | 0 | 0 % | 483,800 | 0 | 0 % |
| Active Listings | 23 | 13 | 76 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

ATTACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|-------------|
| RESALE | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 10,798,600 | 6,219,350 | 73 % | 92,967,301 | 84,897,188 | 9 % |
| Units Listed | 22 | 22 | 0 % | 360 | 347 | 3 % |
| Units Sold | 26 | 13 | 100 % | 217 | 188 | 15 % |
| Sale Success Ratio | 65 % | 59 % | | 61 % | 59 % | |
| % Sales to Listings | 118 % | 59 % | | 60 % | 54 % | |
| Avg Price/Unit | 415,330 | 478,411 | 13- % | 428,420 | 451,580 | 5- % |
| Active Listings | 52 | 62 | 16- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|-------------|
| ALL | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 11,356,600 | 6,219,350 | 82 % | 98,289,101 | 84,897,188 | 15 % |
| Units Listed | 22 | 22 | 0 % | 395 | 360 | 9 % |
| Units Sold | 27 | 13 | 107 % | 228 | 188 | 21 % |
| Sale Success Ratio | 64 % | 59 % | | 60 % | 59 % | |
| % Sales to Listings | 122 % | 59 % | | 57 % | 52 % | |
| Avg Price/Unit | 420,614 | 478,411 | 12- % | 431,092 | 451,580 | 4- % |
| Active Listings | 75 | 75 | 0 % | | | |

APARTMENTS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|-------------|------------------------|------------------|--------------|
| NEW | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 702,500 | 417,900 | 68 % | 2,809,883 | 3,711,400 | 24- % |
| Units Listed | 1 | 0 | 0 % | 39 | 32 | 21 % |
| Units Sold | 1 | 1 | 0 % | 7 | 8 | 12- % |
| Sale Success Ratio | 33 % | 33 % | | 20 % | 20 % | |
| % Sales to Listings | 100 % | 0 % | | 17 % | 25 % | |
| Avg Price/Unit | 702,500 | 417,900 | 68 % | 401,411 | 463,925 | 13- % |
| Active Listings | 21 | 16 | 31 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
| RESALE | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 6,903,800 | 9,842,550 | 29- % | 86,739,888 | 94,953,450 | 8- % |
| Units Listed | 32 | 42 | 23- % | 554 | 641 | 13- % |
| Units Sold | 22 | 29 | 24- % | 254 | 272 | 6- % |
| Sale Success Ratio | 55 % | 52 % | | 47 % | 45 % | |
| % Sales to Listings | 68 % | 69 % | | 45 % | 42 % | |
| Avg Price/Unit | 313,809 | 339,398 | 7- % | 341,495 | 349,093 | 2- % |
| Active Listings | 130 | 133 | 2- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|--------------|
| ALL | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 7,606,300 | 10,260,450 | 25- % | 89,549,771 | 98,664,850 | 9- % |
| Units Listed | 33 | 42 | 21- % | 593 | 673 | 11- % |
| Units Sold | 23 | 30 | 23- % | 261 | 280 | 6- % |
| Sale Success Ratio | 53 % | 51 % | | 46 % | 44 % | |
| % Sales to Listings | 69 % | 71 % | | 44 % | 41 % | |
| Avg Price/Unit | 330,708 | 342,015 | 3- % | 343,102 | 352,374 | 2- % |
| Active Listings | 151 | 149 | 1 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

DET/ATT/APT SUB-TOTALS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|-------------------|--------------|
| NEW | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 1,260,500 | 417,900 | 201 % | 10,656,683 | 11,885,650 | 10- % |
| Units Listed | 2 | 5 | 60- % | 95 | 77 | 23 % |
| Units Sold | 2 | 1 | 100 % | 19 | 13 | 46 % |
| Sale Success Ratio | 40 % | 25 % | | 23 % | 19 % | |
| % Sales to Listings | 100 % | 20 % | | 20 % | 16 % | |
| Avg Price/Unit | 630,250 | 417,900 | 50 % | 560,878 | 914,280 | 38- % |
| Active Listings | 56 | 44 | 27 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| RESALE | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 30,402,700 | 29,559,800 | 2 % | 365,503,769 | 344,764,298 | 6 % |
| Units Listed | 82 | 79 | 3 % | 1,348 | 1,412 | 4- % |
| Units Sold | 66 | 59 | 11 % | 690 | 668 | 3 % |
| Sale Success Ratio | 57 % | 54 % | | 54 % | 50 % | |
| % Sales to Listings | 80 % | 74 % | | 51 % | 47 % | |
| Avg Price/Unit | 460,646 | 501,013 | 8- % | 529,715 | 516,114 | 2 % |
| Active Listings | 287 | 286 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| ALL | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 31,663,200 | 29,977,700 | 5 % | 376,160,452 | 356,649,948 | 5 % |
| Units Listed | 84 | 84 | 0 % | 1,443 | 1,489 | 3- % |
| Units Sold | 68 | 60 | 13 % | 709 | 681 | 4 % |
| Sale Success Ratio | 56 % | 53 % | | 52 % | 49 % | |
| % Sales to Listings | 80 % | 71 % | | 49 % | 45 % | |
| Avg Price/Unit | 465,635 | 499,628 | 6- % | 530,550 | 523,715 | 1 % |
| Active Listings | 343 | 330 | 3 % | | | |

MULTI FAMILY REVENUE

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
| NEW | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

MULTI FAMILY REVENUE

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 8 | 2 | 300 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 2 | 0 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 8 | 2 | 300 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 2 | 0 | 0 % | | | |

LAND ONLY

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 447,500 | 0 | 0 % | 8,487,380 | 8,537,000 | 0 % |
| Units Listed | 4 | 4 | 0 % | 38 | 58 | 34- % |
| Units Sold | 1 | 0 | 0 % | 14 | 15 | 6- % |
| Sale Success Ratio | 25 % | 0 % | | 28 % | 28 % | |
| % Sales to Listings | 25 % | 0 % | | 36 % | 25 % | |
| Avg Price/Unit | 447,500 | 0 | 0 % | 606,241 | 569,133 | 6 % |
| Active Listings | 24 | 35 | 31- % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

RES SUB-TOTAL

| NEW | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 1,260,500 | 417,900 | 201 % | 10,656,683 | 11,885,650 | 10- % |
| Units Listed | 2 | 5 | 60- % | 95 | 77 | 23 % |
| Units Sold | 2 | 1 | 100 % | 19 | 13 | 46 % |
| Sale Success Ratio | 40 % | 25 % | | 23 % | 19 % | |
| % Sales to Listings | 100 % | 20 % | | 20 % | 16 % | |
| Avg Price/Unit | 630,250 | 417,900 | 50 % | 560,878 | 914,280 | 38- % |
| Active Listings | 56 | 44 | 27 % | | | |

| RESALE | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 30,850,200 | 29,559,800 | 4 % | 373,991,149 | 353,301,298 | 5 % |
| Units Listed | 86 | 83 | 3 % | 1,394 | 1,472 | 5- % |
| Units Sold | 67 | 59 | 13 % | 704 | 683 | 3 % |
| Sale Success Ratio | 55 % | 53 % | | 52 % | 50 % | |
| % Sales to Listings | 77 % | 71 % | | 50 % | 46 % | |
| Avg Price/Unit | 460,450 | 501,013 | 8- % | 531,237 | 517,278 | 2 % |
| Active Listings | 313 | 321 | 2- % | | | |

| ALL | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 32,110,700 | 29,977,700 | 7 % | 384,647,832 | 365,186,948 | 5 % |
| Units Listed | 88 | 88 | 0 % | 1,489 | 1,549 | 3- % |
| Units Sold | 69 | 60 | 15 % | 723 | 696 | 3 % |
| Sale Success Ratio | 54 % | 52 % | | 51 % | 48 % | |
| % Sales to Listings | 78 % | 68 % | | 48 % | 44 % | |
| Avg Price/Unit | 465,372 | 499,628 | 6- % | 532,016 | 524,693 | 1 % |
| Active Listings | 369 | 365 | 1 % | | | |

IC&I - BUSINESS

| NEW | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

IC&I - BUSINESS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 317,500 | 365,000 | 13- % |
| Units Listed | 1 | 0 | 0 % | 23 | 15 | 53 % |
| Units Sold | 0 | 0 | 0 % | 2 | 2 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 8 % | 16 % | |
| % Sales to Listings | 0 % | 0 % | | 8 % | 13 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 158,750 | 182,500 | 13- % |
| Active Listings | 11 | 8 | 37 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 317,500 | 365,000 | 13- % |
| Units Listed | 1 | 0 | 0 % | 23 | 15 | 53 % |
| Units Sold | 0 | 0 | 0 % | 2 | 2 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 8 % | 16 % | |
| % Sales to Listings | 0 % | 0 % | | 8 % | 13 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 158,750 | 182,500 | 13- % |
| Active Listings | 11 | 8 | 37 % | | | |

IC&I - INDUSTRIAL/COMMERCIAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 753,500 | 600,000 | 25 % |
| Units Listed | 0 | 1 | 100- % | 6 | 4 | 50 % |
| Units Sold | 0 | 0 | 0 % | 2 | 1 | 100 % |
| Sale Success Ratio | 0 % | 0 % | | 66 % | 33 % | |
| % Sales to Listings | 0 % | 0 % | | 33 % | 25 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 376,750 | 600,000 | 37- % |
| Active Listings | 5 | 2 | 150 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 753,500 | 600,000 | 25 % |
| Units Listed | 0 | 1 | 100- % | 6 | 4 | 50 % |
| Units Sold | 0 | 0 | 0 % | 2 | 1 | 100 % |
| Sale Success Ratio | 0 % | 0 % | | 66 % | 33 % | |
| % Sales to Listings | 0 % | 0 % | | 33 % | 25 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 376,750 | 600,000 | 37- % |
| Active Listings | 5 | 2 | 150 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

IC&I - MULTI FAMILY

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 1 | 100- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 988,000 | 100- % |
| Units Listed | 0 | 0 | 0 % | 0 | 2 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 50 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 50 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 988,000 | 100- % |
| Active Listings | 0 | 0 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 988,000 | 100- % |
| Units Listed | 0 | 0 | 0 % | 0 | 3 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 50 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 33 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 988,000 | 100- % |
| Active Listings | 0 | 1 | 100- % | | | |

IC&I - LAND & FARMS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

IC&I - LAND & FARMS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 300,000 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 1 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 100 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 300,000 | 0 | 0 % |
| Active Listings | 0 | 1 | 100- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 300,000 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 1 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 100 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 300,000 | 0 | 0 % |
| Active Listings | 0 | 1 | 100- % | | | |

ICI SUB-TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 1 | 100- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 1,371,000 | 1,953,000 | 29- % |
| Units Listed | 1 | 1 | 0 % | 29 | 22 | 31 % |
| Units Sold | 0 | 0 | 0 % | 5 | 4 | 25 % |
| Sale Success Ratio | 0 % | 0 % | | 17 % | 23 % | |
| % Sales to Listings | 0 % | 0 % | | 17 % | 18 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 274,200 | 488,250 | 43- % |
| Active Listings | 16 | 11 | 45 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 1,371,000 | 1,953,000 | 29- % |
| Units Listed | 1 | 1 | 0 % | 29 | 23 | 26 % |
| Units Sold | 0 | 0 | 0 % | 5 | 4 | 25 % |
| Sale Success Ratio | 0 % | 0 % | | 17 % | 23 % | |
| % Sales to Listings | 0 % | 0 % | | 17 % | 17 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 274,200 | 488,250 | 43- % |
| Active Listings | 16 | 12 | 33 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Port Moody

TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 1,260,500 | 417,900 | 201 % | 10,656,683 | 11,885,650 | 10- % |
| Units Listed | 2 | 5 | 60- % | 95 | 78 | 21 % |
| Units Sold | 2 | 1 | 100 % | 19 | 13 | 46 % |
| Sale Success Ratio | 40 % | 25 % | | 22 % | 19 % | |
| % Sales to Listings | 100 % | 20 % | | 20 % | 16 % | |
| Avg Price/Unit | 630,250 | 417,900 | 50 % | 560,878 | 914,280 | 38- % |
| Active Listings | 56 | 45 | 24 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 30,850,200 | 29,559,800 | 4 % | 375,362,149 | 355,254,298 | 5 % |
| Units Listed | 87 | 84 | 3 % | 1,423 | 1,494 | 4- % |
| Units Sold | 67 | 59 | 13 % | 709 | 687 | 3 % |
| Sale Success Ratio | 55 % | 53 % | | 52 % | 49 % | |
| % Sales to Listings | 77 % | 70 % | | 49 % | 45 % | |
| Avg Price/Unit | 460,450 | 501,013 | 8- % | 529,424 | 517,109 | 2 % |
| Active Listings | 329 | 332 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 32,110,700 | 29,977,700 | 7 % | 386,018,832 | 367,139,948 | 5 % |
| Units Listed | 89 | 89 | 0 % | 1,518 | 1,572 | 3- % |
| Units Sold | 69 | 60 | 15 % | 728 | 700 | 4 % |
| Sale Success Ratio | 54 % | 52 % | | 50 % | 48 % | |
| % Sales to Listings | 77 % | 67 % | | 47 % | 44 % | |
| Avg Price/Unit | 465,372 | 499,628 | 6- % | 530,245 | 524,485 | 1 % |
| Active Listings | 385 | 377 | 2 % | | | |