

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Burnaby North

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	98,961,855	123,632,780	19- %	313,205,633	587,971,546	46- %
Units Listed	109	120	9- %	411	538	23- %
Units Sold	56	69	18- %	187	340	45- %
Sale Success Ratio	56 %	65 %		52 %	72 %	
% Sales to Listings	51 %	57 %		45 %	63 %	
Avg Price/Unit	1,767,175	1,791,779	1- %	1,674,896	1,729,328	3- %
Active Listings	170	136	25 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	35,293,538	33,134,509	6 %	106,425,138	120,520,827	11- %
Units Listed	45	52	13- %	197	239	17- %
Units Sold	42	50	16- %	137	184	25- %
Sale Success Ratio	79 %	87 %		74 %	81 %	
% Sales to Listings	93 %	96 %		69 %	76 %	
Avg Price/Unit	840,322	662,690	26 %	776,825	655,004	18 %
Active Listings	49	52	5- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,207,818	48,424,380	36 %	226,421,285	219,721,683	3 %
Units Listed	158	120	31 %	609	594	2 %
Units Sold	117	110	6 %	444	514	13- %
Sale Success Ratio	84 %	88 %		81 %	82 %	
% Sales to Listings	74 %	91 %		72 %	86 %	
Avg Price/Unit	565,878	440,221	28 %	509,957	427,474	19 %
Active Listings	140	120	16 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	200,463,211	205,191,669	2- %	646,052,056	928,214,056	30- %
Units Listed	312	292	6 %	1,217	1,371	11- %
Units Sold	215	229	6- %	768	1,038	26- %
Sale Success Ratio	74 %	79 %		70 %	78 %	
% Sales to Listings	68 %	78 %		63 %	75 %	
Avg Price/Unit	932,387	896,033	4 %	841,213	894,233	5- %
Active Listings	359	308	16 %			

MULTI FAMILY REVENUE



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ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,088,000	4,423,000	7- %	6,238,000	8,696,000	28- %
Units Listed	2	2	0 %	13	7	85 %
Units Sold	2	2	0 %	3	4	25- %
Sale Success Ratio	50 %	66 %		50 %	80 %	
% Sales to Listings	100 %	100 %		23 %	57 %	
Avg Price/Unit	2,044,000	2,211,500	7- %	2,079,333	2,174,000	4- %
Active Listings	8	2	300 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,750,000	4,250,000	58- %
Units Listed	2	1	100 %	7	7	0 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		16 %	28 %	
% Sales to Listings	0 %	0 %		14 %	28 %	
Avg Price/Unit	0	0	0 %	1,750,000	2,125,000	17- %
Active Listings	5	3	66 %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	204,551,211	209,614,669	2- %	654,040,056	941,160,056	30- %
Units Listed	316	295	7 %	1,237	1,385	10- %
Units Sold	217	231	6- %	772	1,044	26- %
Sale Success Ratio	73 %	79 %		70 %	78 %	
% Sales to Listings	68 %	78 %		62 %	75 %	
Avg Price/Unit	942,632	907,422	3 %	847,202	901,494	6- %
Active Listings	372	313	18 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	94,000	3,750,000-	102- %	2,076,000-	3,590,000	157- %
Units Listed	5	6	16- %	25	31	19- %
Units Sold	2	0	0 %	9	5	80 %
Sale Success Ratio	50 %	0 %		23 %	21 %	
% Sales to Listings	40 %	0 %		36 %	16 %	
Avg Price/Unit	47,000	0	0 %	230,666-	718,000	132- %
Active Listings	32	39	17- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,305,000	0	0 %	3,852,000	3,993,510	3- %
Units Listed	3	3	0 %	8	12	33- %
Units Sold	2	0	0 %	4	5	20- %
Sale Success Ratio	100 %	0 %		44 %	62 %	
% Sales to Listings	66 %	0 %		50 %	41 %	
Avg Price/Unit	652,500	0	0 %	963,000	798,702	20 %
Active Listings	7	11	36- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Burnaby North

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	2	50- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,399,000	3,750,000-	137- %	1,776,000	7,583,510	76- %
Units Listed	8	9	11- %	35	45	22- %
Units Sold	4	0	0 %	13	10	30 %
Sale Success Ratio	66 %	0 %		27 %	30 %	
% Sales to Listings	50 %	0 %		37 %	22 %	
Avg Price/Unit	349,750	0	0 %	136,615	758,351	81- %
Active Listings	41	50	18- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	205,950,211	205,864,669	0 %	655,816,056	948,743,566	30- %
Units Listed	324	304	6 %	1,272	1,430	11- %
Units Sold	221	231	4- %	785	1,054	25- %
Sale Success Ratio	73 %	78 %		68 %	77 %	
% Sales to Listings	68 %	75 %		61 %	73 %	
Avg Price/Unit	931,901	891,189	4 %	835,434	900,136	7- %
Active Listings	413	363	13 %			