

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	829,000	773,000	7 %	4,087,952	3,779,800	8 %
Units Listed	3	2	50 %	18	13	38 %
Units Sold	1	1	0 %	5	5	0 %
Sale Success Ratio	33 %	50 %		38 %	33 %	
% Sales to Listings	33 %	50 %		27 %	38 %	
Avg Price/Unit	829,000	773,000	7 %	817,590	755,960	8 %
Active Listings	7	7	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,560,900	17,920,300	63- %	66,355,176	39,226,300	69 %
Units Listed	27	32	15- %	183	132	38 %
Units Sold	11	29	62- %	95	64	48 %
Sale Success Ratio	61 %	80 %		68 %	46 %	
% Sales to Listings	40 %	90 %		51 %	48 %	
Avg Price/Unit	596,445	617,941	3- %	698,475	612,910	13 %
Active Listings	86	69	24 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	7,389,900	18,693,300	60- %	70,443,128	43,006,100	63 %
Units Listed	30	34	11- %	201	145	38 %
Units Sold	12	30	60- %	100	69	44 %
Sale Success Ratio	57 %	78 %		65 %	45 %	
% Sales to Listings	40 %	88 %		49 %	47 %	
Avg Price/Unit	615,825	623,110	1- %	704,431	623,276	13 %
Active Listings	93	76	22 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,452,900	4,376,800	43- %	3,160,900	7,894,800	59- %
Units Listed	4	3	33 %	10	15	33- %
Units Sold	5	8	37- %	6	15	60- %
Sale Success Ratio	100 %	100 %		100 %	57 %	
% Sales to Listings	125 %	266 %		60 %	100 %	
Avg Price/Unit	490,580	547,100	10- %	526,816	526,320	0 %
Active Listings	4	3	33 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	7,320,888	7,456,788	1- %	34,371,263	29,097,488	18 %
Units Listed	17	27	37- %	129	99	30 %
Units Sold	14	18	22- %	73	69	5 %
Sale Success Ratio	82 %	81 %		71 %	62 %	
% Sales to Listings	82 %	66 %		56 %	69 %	
Avg Price/Unit	522,920	414,266	26 %	470,839	421,702	11 %
Active Listings	53	41	29 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,773,788	11,833,588	17- %	37,532,163	36,992,288	1 %
Units Listed	21	30	30- %	139	114	21 %
Units Sold	19	26	26- %	79	84	5- %
Sale Success Ratio	86 %	86 %		73 %	61 %	
% Sales to Listings	90 %	86 %		56 %	73 %	
Avg Price/Unit	514,409	455,138	13 %	475,090	440,384	7 %
Active Listings	57	44	29 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	258,900	813,000	68- %	1,706,400	982,000	73 %
Units Listed	0	1	100- %	12	4	200 %
Units Sold	1	2	50- %	6	2	200 %
Sale Success Ratio	100 %	66 %		100 %	28 %	
% Sales to Listings	0 %	200 %		50 %	50 %	
Avg Price/Unit	258,900	406,500	36- %	284,400	491,000	42- %
Active Listings	6	1	500 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,103,800	1,990,500	44- %	6,993,200	4,744,500	47 %
Units Listed	7	5	40 %	53	30	76 %
Units Sold	4	6	33- %	21	15	40 %
Sale Success Ratio	57 %	85 %		65 %	48 %	
% Sales to Listings	57 %	120 %		39 %	50 %	
Avg Price/Unit	275,950	331,750	16- %	333,009	316,300	5 %
Active Listings	28	13	115 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,362,700	2,803,500	51- %	8,699,600	5,726,500	51 %
Units Listed	7	6	16 %	65	34	91 %
Units Sold	5	8	37- %	27	17	58 %
Sale Success Ratio	62 %	80 %		71 %	44 %	
% Sales to Listings	71 %	133 %		41 %	50 %	
Avg Price/Unit	272,540	350,437	22- %	322,207	336,852	4- %
Active Listings	34	14	142 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	3,540,800	5,962,800	40- %	8,955,252	12,656,600	29- %
Units Listed	7	6	16 %	40	32	25 %
Units Sold	7	11	36- %	17	22	22- %
Sale Success Ratio	77 %	84 %		68 %	45 %	
% Sales to Listings	100 %	183 %		42 %	68 %	
Avg Price/Unit	505,828	542,072	6- %	526,779	575,300	8- %
Active Listings	17	11	54 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,985,588	27,367,588	45- %	107,719,639	73,068,288	47 %
Units Listed	51	64	20- %	365	261	39 %
Units Sold	29	53	45- %	189	148	27 %
Sale Success Ratio	69 %	81 %		69 %	53 %	
% Sales to Listings	56 %	82 %		51 %	56 %	
Avg Price/Unit	516,744	516,369	0 %	569,945	493,704	15 %
Active Listings	167	123	35 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,526,388	33,330,388	44- %	116,674,891	85,724,888	36 %
Units Listed	58	70	17- %	405	293	38 %
Units Sold	36	64	43- %	206	170	21 %
Sale Success Ratio	70 %	82 %		69 %	51 %	
% Sales to Listings	62 %	91 %		50 %	58 %	
Avg Price/Unit	514,621	520,787	1- %	566,382	504,264	12 %
Active Listings	184	134	37 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	735,000	100- %	1,652,500	3,213,000	48- %
Units Listed	1	1	0 %	9	7	28 %
Units Sold	0	1	100- %	2	4	50- %
Sale Success Ratio	0 %	100 %		28 %	66 %	
% Sales to Listings	0 %	100 %		22 %	57 %	
Avg Price/Unit	0	735,000	100- %	826,250	803,250	2 %
Active Listings	5	5	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	735,000	100- %	1,652,500	3,213,000	48- %
Units Listed	1	1	0 %	9	7	28 %
Units Sold	0	1	100- %	2	4	50- %
Sale Success Ratio	0 %	100 %		28 %	66 %	
% Sales to Listings	0 %	100 %		22 %	57 %	
Avg Price/Unit	0	735,000	100- %	826,250	803,250	2 %
Active Listings	5	5	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	3,800,000	545,000	597 %
Units Listed	0	1	100- %	1	6	83- %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		66 %	16 %	
% Sales to Listings	0 %	0 %		200 %	16 %	
Avg Price/Unit	0	0	0 %	1,900,000	545,000	248 %
Active Listings	1	3	66- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,540,800	5,962,800	40- %	8,955,252	12,656,600	29- %
Units Listed	7	6	16 %	40	32	25 %
Units Sold	7	11	36- %	17	22	22- %
Sale Success Ratio	77 %	84 %		68 %	45 %	
% Sales to Listings	100 %	183 %		42 %	68 %	
Avg Price/Unit	505,828	542,072	6- %	526,779	575,300	8- %
Active Listings	17	11	54 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	14,985,588	28,102,588	46- %	113,172,139	76,826,288	47 %
Units Listed	52	66	21- %	375	274	36 %
Units Sold	29	54	46- %	193	153	26 %
Sale Success Ratio	67 %	79 %		68 %	52 %	
% Sales to Listings	55 %	81 %		51 %	55 %	
Avg Price/Unit	516,744	520,418	0 %	586,384	502,132	16 %
Active Listings	173	131	32 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,526,388	34,065,388	45- %	122,127,391	89,482,888	36 %
Units Listed	59	72	18- %	415	306	35 %
Units Sold	36	65	44- %	210	175	20 %
Sale Success Ratio	69 %	80 %		68 %	51 %	
% Sales to Listings	61 %	90 %		50 %	57 %	
Avg Price/Unit	514,621	524,082	1- %	581,559	511,330	13 %
Active Listings	190	142	33 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	120,000	0	0 %
Units Listed	1	1	0 %	6	4	50 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		16 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	120,000	0	0 %
Active Listings	5	4	25 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	120,000	0	0 %
Units Listed	1	1	0 %	6	4	50 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		16 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	120,000	0	0 %
Active Listings	5	4	25 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	6,396,000	0	0 %
Units Listed	0	0	0 %	2	0	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		100 %	0 %	
% Sales to Listings	0 %	0 %		50 %	0 %	
Avg Price/Unit	0	0	0 %	6,396,000	0	0 %
Active Listings	3	1	200 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	6,396,000	0	0 %
Units Listed	0	0	0 %	2	0	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		100 %	0 %	
% Sales to Listings	0 %	0 %		50 %	0 %	
Avg Price/Unit	0	0	0 %	6,396,000	0	0 %
Active Listings	3	1	200 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	3	1	200 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	3	1	200 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	0	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	6,516,000	0	0 %
Units Listed	2	1	100 %	12	6	100 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		28 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	3,258,000	0	0 %
Active Listings	12	6	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	6,516,000	0	0 %
Units Listed	2	1	100 %	12	6	100 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		28 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	3,258,000	0	0 %
Active Listings	12	6	100 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby East

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,540,800	5,962,800	40- %	8,955,252	12,656,600	29- %
Units Listed	7	6	16 %	40	32	25 %
Units Sold	7	11	36- %	17	22	22- %
Sale Success Ratio	77 %	84 %		68 %	45 %	
% Sales to Listings	100 %	183 %		42 %	68 %	
Avg Price/Unit	505,828	542,072	6- %	526,779	575,300	8- %
Active Listings	17	11	54 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	14,985,588	28,102,588	46- %	119,688,139	76,826,288	55 %
Units Listed	54	67	19- %	387	280	38 %
Units Sold	29	54	46- %	195	153	27 %
Sale Success Ratio	64 %	77 %		67 %	51 %	
% Sales to Listings	53 %	80 %		50 %	54 %	
Avg Price/Unit	516,744	520,418	0 %	613,785	502,132	22 %
Active Listings	185	137	35 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,526,388	34,065,388	45- %	128,643,391	89,482,888	43 %
Units Listed	61	73	16- %	427	312	36 %
Units Sold	36	65	44- %	212	175	21 %
Sale Success Ratio	66 %	78 %		67 %	50 %	
% Sales to Listings	59 %	89 %		49 %	56 %	
Avg Price/Unit	514,621	524,082	1- %	606,808	511,330	18 %
Active Listings	202	148	36 %			