

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Burnaby East

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,590,000	24,769,000	45- %	79,616,227	147,565,031	46- %
Units Listed	25	40	37- %	106	169	37- %
Units Sold	10	16	37- %	56	103	45- %
Sale Success Ratio	52 %	57 %		56 %	73 %	
% Sales to Listings	40 %	40 %		52 %	60 %	
Avg Price/Unit	1,359,000	1,548,062	12- %	1,421,718	1,432,670	0 %
Active Listings	48	52	7- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	11,361,888	7,987,000	42 %	45,532,764	40,635,498	12 %
Units Listed	26	30	13- %	87	93	6- %
Units Sold	13	10	30 %	58	62	6- %
Sale Success Ratio	76 %	71 %		76 %	78 %	
% Sales to Listings	50 %	33 %		66 %	66 %	
Avg Price/Unit	873,991	798,700	9 %	785,047	655,411	19 %
Active Listings	28	28	0 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,314,288	7,848,466	6- %	28,335,376	24,092,453	17 %
Units Listed	10	17	41- %	70	62	12 %
Units Sold	13	18	27- %	55	57	3- %
Sale Success Ratio	86 %	85 %		80 %	77 %	
% Sales to Listings	130 %	105 %		78 %	91 %	
Avg Price/Unit	562,637	436,025	29 %	515,188	422,674	21 %
Active Listings	17	10	70 %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	32,266,176	40,604,466	20- %	153,484,367	212,292,982	27- %
Units Listed	61	87	29- %	263	324	18- %
Units Sold	36	44	18- %	169	222	23- %
Sale Success Ratio	70 %	69 %		69 %	75 %	
% Sales to Listings	59 %	50 %		64 %	68 %	
Avg Price/Unit	896,282	922,828	2- %	908,191	956,274	5- %
Active Listings	93	90	3 %			

MULTI FAMILY REVENUE



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AREA: Burnaby East

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,415,000	1,650,000	14- %
Units Listed	1	0	0 %	3	4	25- %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		100 %	33 %	
% Sales to Listings	0 %	0 %		33 %	25 %	
Avg Price/Unit	0	0	0 %	1,415,000	1,650,000	14- %
Active Listings	2	1	100 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	1,050,000	100- %
Units Listed	0	0	0 %	0	8	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	16 %	
% Sales to Listings	0 %	0 %		0 %	12 %	
Avg Price/Unit	0	0	0 %	0	1,050,000	100- %
Active Listings	0	2	100- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	32,266,176	40,604,466	20- %	154,899,367	214,992,982	27- %
Units Listed	62	87	28- %	266	336	20- %
Units Sold	36	44	18- %	170	224	24- %
Sale Success Ratio	70 %	69 %		69 %	74 %	
% Sales to Listings	58 %	50 %		63 %	66 %	
Avg Price/Unit	896,282	922,828	2- %	911,172	959,790	5- %
Active Listings	95	93	2 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	25,000	100- %
Units Listed	0	0	0 %	6	0	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	33 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	25,000	100- %
Active Listings	5	2	150 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	899,000	0	0 %	899,000	4,850,000	81- %
Units Listed	0	0	0 %	2	0	0 %
Units Sold	1	0	0 %	1	2	50- %
Sale Success Ratio	100 %	0 %		50 %	66 %	
% Sales to Listings	0 %	0 %		50 %	0 %	
Avg Price/Unit	899,000	0	0 %	899,000	2,425,000	62- %
Active Listings	1	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Burnaby East

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	899,000	0	0 %	899,000	4,875,000	81- %
Units Listed	0	0	0 %	9	0	0 %
Units Sold	1	0	0 %	1	3	66- %
Sale Success Ratio	100 %	0 %		20 %	50 %	
% Sales to Listings	0 %	0 %		11 %	0 %	
Avg Price/Unit	899,000	0	0 %	899,000	1,625,000	44- %
Active Listings	7	2	250 %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	33,165,176	40,604,466	18- %	155,798,367	219,867,982	29- %
Units Listed	62	87	28- %	275	336	18- %
Units Sold	37	44	15- %	171	227	24- %
Sale Success Ratio	71 %	69 %		68 %	73 %	
% Sales to Listings	59 %	50 %		62 %	67 %	
Avg Price/Unit	896,356	922,828	2- %	911,101	968,581	5- %
Active Listings	102	95	7 %			