

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>3,852,000</b>	<b>100-</b> %	<b>14,322,100</b>	<b>11,607,000</b>	<b>23</b> %
Units Listed	<b>3</b>	<b>1</b>	<b>200</b> %	<b>40</b>	<b>32</b>	<b>25</b> %
Units Sold	<b>0</b>	<b>4</b>	<b>100-</b> %	<b>15</b>	<b>13</b>	<b>15</b> %
Sale Success Ratio	<b>0</b> %	<b>80</b> %		<b>37</b> %	<b>50</b> %	
% Sales to Listings	<b>0</b> %	<b>400</b> %		<b>37</b> %	<b>40</b> %	
Avg Price/Unit	<b>0</b>	<b>963,000</b>	<b>100-</b> %	<b>954,806</b>	<b>892,846</b>	<b>6</b> %
Active Listings	<b>20</b>	<b>11</b>	<b>81</b> %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>10,160,000</b>	<b>37,425,468</b>	<b>72-</b> %	<b>178,482,765</b>	<b>276,962,867</b>	<b>35-</b> %
Units Listed	<b>65</b>	<b>49</b>	<b>32</b> %	<b>673</b>	<b>650</b>	<b>3</b> %
Units Sold	<b>13</b>	<b>51</b>	<b>74-</b> %	<b>230</b>	<b>386</b>	<b>40-</b> %
Sale Success Ratio	<b>15</b> %	<b>65</b> %		<b>45</b> %	<b>62</b> %	
% Sales to Listings	<b>20</b> %	<b>104</b> %		<b>34</b> %	<b>59</b> %	
Avg Price/Unit	<b>781,538</b>	<b>733,832</b>	<b>6</b> %	<b>776,012</b>	<b>717,520</b>	<b>8</b> %
Active Listings	<b>276</b>	<b>197</b>	<b>40</b> %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>10,160,000</b>	<b>41,277,468</b>	<b>75-</b> %	<b>192,804,865</b>	<b>288,569,867</b>	<b>33-</b> %
Units Listed	<b>68</b>	<b>50</b>	<b>36</b> %	<b>713</b>	<b>682</b>	<b>4</b> %
Units Sold	<b>13</b>	<b>55</b>	<b>76-</b> %	<b>245</b>	<b>399</b>	<b>38-</b> %
Sale Success Ratio	<b>14</b> %	<b>66</b> %		<b>44</b> %	<b>61</b> %	
% Sales to Listings	<b>19</b> %	<b>110</b> %		<b>34</b> %	<b>58</b> %	
Avg Price/Unit	<b>781,538</b>	<b>750,499</b>	<b>4</b> %	<b>786,958</b>	<b>723,232</b>	<b>8</b> %
Active Listings	<b>296</b>	<b>208</b>	<b>42</b> %			

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>2,471,000</b>	<b>2,096,303</b>	<b>17</b> %	<b>23,194,737</b>	<b>47,967,058</b>	<b>51-</b> %
Units Listed	<b>2</b>	<b>9</b>	<b>77-</b> %	<b>103</b>	<b>90</b>	<b>14</b> %
Units Sold	<b>4</b>	<b>4</b>	<b>0</b> %	<b>37</b>	<b>92</b>	<b>59-</b> %
Sale Success Ratio	<b>36</b> %	<b>40</b> %		<b>36</b> %	<b>76</b> %	
% Sales to Listings	<b>200</b> %	<b>44</b> %		<b>35</b> %	<b>102</b> %	
Avg Price/Unit	<b>617,750</b>	<b>524,075</b>	<b>17</b> %	<b>626,884</b>	<b>521,381</b>	<b>20</b> %
Active Listings	<b>46</b>	<b>32</b>	<b>43</b> %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>6,148,050</b>	<b>15,942,400</b>	<b>61- %</b>	<b>73,096,325</b>	<b>93,117,976</b>	<b>21- %</b>
Units Listed	<b>45</b>	<b>35</b>	<b>28 %</b>	<b>344</b>	<b>280</b>	<b>22 %</b>
Units Sold	<b>13</b>	<b>37</b>	<b>64- %</b>	<b>158</b>	<b>216</b>	<b>26- %</b>
Sale Success Ratio	<b>36 %</b>	<b>77 %</b>		<b>62 %</b>	<b>80 %</b>	
% Sales to Listings	<b>28 %</b>	<b>105 %</b>		<b>45 %</b>	<b>77 %</b>	
Avg Price/Unit	<b>472,926</b>	<b>430,875</b>	<b>9 %</b>	<b>462,634</b>	<b>431,101</b>	<b>7 %</b>
Active Listings	<b>123</b>	<b>48</b>	<b>156 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>8,619,050</b>	<b>18,038,703</b>	<b>52- %</b>	<b>96,291,062</b>	<b>141,085,034</b>	<b>31- %</b>
Units Listed	<b>47</b>	<b>44</b>	<b>6 %</b>	<b>447</b>	<b>370</b>	<b>20 %</b>
Units Sold	<b>17</b>	<b>41</b>	<b>58- %</b>	<b>195</b>	<b>308</b>	<b>36- %</b>
Sale Success Ratio	<b>36 %</b>	<b>70 %</b>		<b>54 %</b>	<b>78 %</b>	
% Sales to Listings	<b>36 %</b>	<b>93 %</b>		<b>43 %</b>	<b>83 %</b>	
Avg Price/Unit	<b>507,002</b>	<b>439,968</b>	<b>15 %</b>	<b>493,800</b>	<b>458,068</b>	<b>7 %</b>
Active Listings	<b>169</b>	<b>80</b>	<b>111 %</b>			

## APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>2,999,400</b>	<b>6,722,800</b>	<b>55- %</b>	<b>29,460,840</b>	<b>44,530,316</b>	<b>33- %</b>
Units Listed	<b>16</b>	<b>13</b>	<b>23 %</b>	<b>239</b>	<b>177</b>	<b>35 %</b>
Units Sold	<b>8</b>	<b>15</b>	<b>46- %</b>	<b>74</b>	<b>117</b>	<b>36- %</b>
Sale Success Ratio	<b>33 %</b>	<b>83 %</b>		<b>46 %</b>	<b>67 %</b>	
% Sales to Listings	<b>50 %</b>	<b>115 %</b>		<b>30 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>374,925</b>	<b>448,186</b>	<b>16- %</b>	<b>398,119</b>	<b>380,600</b>	<b>4 %</b>
Active Listings	<b>115</b>	<b>55</b>	<b>109 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>13,657,100</b>	<b>24,316,550</b>	<b>43- %</b>	<b>156,756,614</b>	<b>186,316,376</b>	<b>15- %</b>
Units Listed	<b>90</b>	<b>88</b>	<b>2 %</b>	<b>903</b>	<b>819</b>	<b>10 %</b>
Units Sold	<b>41</b>	<b>75</b>	<b>45- %</b>	<b>447</b>	<b>579</b>	<b>22- %</b>
Sale Success Ratio	<b>41 %</b>	<b>74 %</b>		<b>64 %</b>	<b>73 %</b>	
% Sales to Listings	<b>45 %</b>	<b>85 %</b>		<b>49 %</b>	<b>70 %</b>	
Avg Price/Unit	<b>333,100</b>	<b>324,220</b>	<b>2 %</b>	<b>350,685</b>	<b>321,789</b>	<b>8 %</b>
Active Listings	<b>328</b>	<b>196</b>	<b>67 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>16,656,500</b>	<b>31,039,350</b>	<b>46- %</b>	<b>186,217,454</b>	<b>230,846,692</b>	<b>19- %</b>
Units Listed	<b>106</b>	<b>101</b>	<b>4 %</b>	<b>1,142</b>	<b>996</b>	<b>14 %</b>
Units Sold	<b>49</b>	<b>90</b>	<b>45- %</b>	<b>521</b>	<b>696</b>	<b>25- %</b>
Sale Success Ratio	<b>39 %</b>	<b>75 %</b>		<b>60 %</b>	<b>72 %</b>	
% Sales to Listings	<b>46 %</b>	<b>89 %</b>		<b>45 %</b>	<b>69 %</b>	
Avg Price/Unit	<b>339,928</b>	<b>344,881</b>	<b>1- %</b>	<b>357,423</b>	<b>331,676</b>	<b>7 %</b>
Active Listings	<b>443</b>	<b>251</b>	<b>76 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>5,470,400</b>	<b>12,671,103</b>	<b>56- %</b>	<b>66,977,677</b>	<b>104,104,374</b>	<b>35- %</b>
Units Listed	<b>21</b>	<b>23</b>	<b>8- %</b>	<b>382</b>	<b>299</b>	<b>27 %</b>
Units Sold	<b>12</b>	<b>23</b>	<b>47- %</b>	<b>126</b>	<b>222</b>	<b>43- %</b>
Sale Success Ratio	<b>29 %</b>	<b>69 %</b>		<b>41 %</b>	<b>69 %</b>	
% Sales to Listings	<b>57 %</b>	<b>100 %</b>		<b>32 %</b>	<b>74 %</b>	
Avg Price/Unit	<b>455,866</b>	<b>550,917</b>	<b>17- %</b>	<b>531,568</b>	<b>468,938</b>	<b>13 %</b>
Active Listings	<b>181</b>	<b>98</b>	<b>84 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>29,965,150</b>	<b>77,684,418</b>	<b>61- %</b>	<b>408,335,704</b>	<b>556,397,219</b>	<b>26- %</b>
Units Listed	<b>200</b>	<b>172</b>	<b>16 %</b>	<b>1,920</b>	<b>1,749</b>	<b>9 %</b>
Units Sold	<b>67</b>	<b>163</b>	<b>58- %</b>	<b>835</b>	<b>1,181</b>	<b>29- %</b>
Sale Success Ratio	<b>30 %</b>	<b>71 %</b>		<b>57 %</b>	<b>70 %</b>	
% Sales to Listings	<b>33 %</b>	<b>94 %</b>		<b>43 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>447,241</b>	<b>476,591</b>	<b>6- %</b>	<b>489,024</b>	<b>471,123</b>	<b>3 %</b>
Active Listings	<b>727</b>	<b>441</b>	<b>64 %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>35,435,550</b>	<b>90,355,521</b>	<b>60- %</b>	<b>475,313,381</b>	<b>660,501,593</b>	<b>28- %</b>
Units Listed	<b>221</b>	<b>195</b>	<b>13 %</b>	<b>2,302</b>	<b>2,048</b>	<b>12 %</b>
Units Sold	<b>79</b>	<b>186</b>	<b>57- %</b>	<b>961</b>	<b>1,403</b>	<b>31- %</b>
Sale Success Ratio	<b>30 %</b>	<b>71 %</b>		<b>54 %</b>	<b>70 %</b>	
% Sales to Listings	<b>35 %</b>	<b>95 %</b>		<b>41 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>448,551</b>	<b>485,782</b>	<b>7- %</b>	<b>494,602</b>	<b>470,778</b>	<b>5 %</b>
Active Listings	<b>908</b>	<b>539</b>	<b>68 %</b>			

## MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	1,640,000	100- %	3,229,200	10,304,100	68- %
Units Listed	0	4	100- %	16	16	0 %
Units Sold	0	2	100- %	3	12	75- %
Sale Success Ratio	0 %	100 %		50 %	80 %	
% Sales to Listings	0 %	50 %		18 %	75 %	
Avg Price/Unit	0	820,000	100- %	1,076,400	858,675	25 %
Active Listings	11	4	175 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	1,640,000	100- %	3,229,200	10,304,100	68- %
Units Listed	0	4	100- %	16	16	0 %
Units Sold	0	2	100- %	3	12	75- %
Sale Success Ratio	0 %	100 %		50 %	80 %	
% Sales to Listings	0 %	50 %		18 %	75 %	
Avg Price/Unit	0	820,000	100- %	1,076,400	858,675	25 %
Active Listings	11	4	175 %			

## LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	777,000	100- %	4,486,000	4,847,000	7- %
Units Listed	2	4	50- %	20	20	0 %
Units Sold	0	1	100- %	4	7	42- %
Sale Success Ratio	0 %	33 %		28 %	33 %	
% Sales to Listings	0 %	25 %		20 %	35 %	
Avg Price/Unit	0	777,000	100- %	1,121,500	692,428	61 %
Active Listings	11	7	57 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## RES SUB-TOTAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>5,470,400</b>	<b>12,671,103</b>	<b>56- %</b>	<b>66,977,677</b>	<b>104,104,374</b>	<b>35- %</b>
Units Listed	<b>21</b>	<b>23</b>	<b>8- %</b>	<b>382</b>	<b>299</b>	<b>27 %</b>
Units Sold	<b>12</b>	<b>23</b>	<b>47- %</b>	<b>126</b>	<b>222</b>	<b>43- %</b>
Sale Success Ratio	<b>29 %</b>	<b>69 %</b>		<b>41 %</b>	<b>69 %</b>	
% Sales to Listings	<b>57 %</b>	<b>100 %</b>		<b>32 %</b>	<b>74 %</b>	
Avg Price/Unit	<b>455,866</b>	<b>550,917</b>	<b>17- %</b>	<b>531,568</b>	<b>468,938</b>	<b>13 %</b>
Active Listings	<b>181</b>	<b>98</b>	<b>84 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>29,965,150</b>	<b>80,101,418</b>	<b>62- %</b>	<b>416,050,904</b>	<b>571,548,319</b>	<b>27- %</b>
Units Listed	<b>202</b>	<b>180</b>	<b>12 %</b>	<b>1,956</b>	<b>1,785</b>	<b>9 %</b>
Units Sold	<b>67</b>	<b>166</b>	<b>59- %</b>	<b>842</b>	<b>1,200</b>	<b>29- %</b>
Sale Success Ratio	<b>30 %</b>	<b>71 %</b>		<b>56 %</b>	<b>70 %</b>	
% Sales to Listings	<b>33 %</b>	<b>92 %</b>		<b>43 %</b>	<b>67 %</b>	
Avg Price/Unit	<b>447,241</b>	<b>482,538</b>	<b>7- %</b>	<b>494,122</b>	<b>476,290</b>	<b>3 %</b>
Active Listings	<b>749</b>	<b>452</b>	<b>65 %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>35,435,550</b>	<b>92,772,521</b>	<b>61- %</b>	<b>483,028,581</b>	<b>675,652,693</b>	<b>28- %</b>
Units Listed	<b>223</b>	<b>203</b>	<b>9 %</b>	<b>2,338</b>	<b>2,084</b>	<b>12 %</b>
Units Sold	<b>79</b>	<b>189</b>	<b>58- %</b>	<b>968</b>	<b>1,422</b>	<b>31- %</b>
Sale Success Ratio	<b>30 %</b>	<b>71 %</b>		<b>54 %</b>	<b>69 %</b>	
% Sales to Listings	<b>35 %</b>	<b>93 %</b>		<b>41 %</b>	<b>68 %</b>	
Avg Price/Unit	<b>448,551</b>	<b>490,859</b>	<b>8- %</b>	<b>498,996</b>	<b>475,142</b>	<b>5 %</b>
Active Listings	<b>930</b>	<b>550</b>	<b>69 %</b>			

## IC&amp;I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>1</b>	<b>100- %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>105,000</b>	<b>150,000</b>	<b>30- %</b>	<b>516,000</b>	<b>353,300</b>	<b>46 %</b>
Units Listed	<b>6</b>	<b>7</b>	<b>14- %</b>	<b>55</b>	<b>67</b>	<b>17- %</b>
Units Sold	<b>2</b>	<b>1</b>	<b>100 %</b>	<b>11</b>	<b>7</b>	<b>57 %</b>
Sale Success Ratio	<b>20 %</b>	<b>14 %</b>		<b>18 %</b>	<b>10 %</b>	
% Sales to Listings	<b>33 %</b>	<b>14 %</b>		<b>20 %</b>	<b>10 %</b>	
Avg Price/Unit	<b>52,500</b>	<b>150,000</b>	<b>65- %</b>	<b>46,909</b>	<b>50,471</b>	<b>7- %</b>
Active Listings	<b>36</b>	<b>52</b>	<b>30- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>105,000</b>	<b>150,000</b>	<b>30- %</b>	<b>516,000</b>	<b>353,300</b>	<b>46 %</b>
Units Listed	<b>6</b>	<b>7</b>	<b>14- %</b>	<b>55</b>	<b>68</b>	<b>19- %</b>
Units Sold	<b>2</b>	<b>1</b>	<b>100 %</b>	<b>11</b>	<b>7</b>	<b>57 %</b>
Sale Success Ratio	<b>20 %</b>	<b>14 %</b>		<b>18 %</b>	<b>10 %</b>	
% Sales to Listings	<b>33 %</b>	<b>14 %</b>		<b>20 %</b>	<b>10 %</b>	
Avg Price/Unit	<b>52,500</b>	<b>150,000</b>	<b>65- %</b>	<b>46,909</b>	<b>50,471</b>	<b>7- %</b>
Active Listings	<b>36</b>	<b>52</b>	<b>30- %</b>			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>505,900</b>	<b>1,104,000</b>	<b>54- %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>2</b>	<b>2</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>2</b>	<b>3</b>	<b>33- %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>100 %</b>	<b>75 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>100 %</b>	<b>150 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>252,950</b>	<b>368,000</b>	<b>31- %</b>
Active Listings	<b>0</b>	<b>1</b>	<b>100- %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>895,000</b>	<b>726,101</b>	<b>23 %</b>	<b>10,616,688</b>	<b>11,180,401</b>	<b>5- %</b>
Units Listed	<b>7</b>	<b>7</b>	<b>0 %</b>	<b>59</b>	<b>39</b>	<b>51 %</b>
Units Sold	<b>3</b>	<b>2</b>	<b>50 %</b>	<b>18</b>	<b>17</b>	<b>5 %</b>
Sale Success Ratio	<b>42 %</b>	<b>66 %</b>		<b>31 %</b>	<b>36 %</b>	
% Sales to Listings	<b>42 %</b>	<b>28 %</b>		<b>30 %</b>	<b>43 %</b>	
Avg Price/Unit	<b>298,333</b>	<b>363,050</b>	<b>17- %</b>	<b>589,816</b>	<b>657,670</b>	<b>10- %</b>
Active Listings	<b>36</b>	<b>29</b>	<b>24 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>895,000</b>	<b>726,101</b>	<b>23 %</b>	<b>11,122,588</b>	<b>12,284,401</b>	<b>9- %</b>
Units Listed	<b>7</b>	<b>7</b>	<b>0 %</b>	<b>61</b>	<b>41</b>	<b>48 %</b>
Units Sold	<b>3</b>	<b>2</b>	<b>50 %</b>	<b>20</b>	<b>20</b>	<b>0 %</b>
Sale Success Ratio	<b>42 %</b>	<b>66 %</b>		<b>33 %</b>	<b>40 %</b>	
% Sales to Listings	<b>42 %</b>	<b>28 %</b>		<b>32 %</b>	<b>48 %</b>	
Avg Price/Unit	<b>298,333</b>	<b>363,050</b>	<b>17- %</b>	<b>556,129</b>	<b>614,220</b>	<b>9- %</b>
Active Listings	<b>36</b>	<b>30</b>	<b>20 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## IC&amp;I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	6,730,000	0	0 %	6,730,000	10,180,000	33- %
Units Listed	1	0	0 %	11	8	37 %
Units Sold	2	0	0 %	2	8	75- %
Sale Success Ratio	100 %	0 %		50 %	88 %	
% Sales to Listings	200 %	0 %		18 %	100 %	
Avg Price/Unit	3,365,000	0	0 %	3,365,000	1,272,500	164 %
Active Listings	7	1	600 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	6,730,000	0	0 %	6,730,000	10,180,000	33- %
Units Listed	1	0	0 %	11	8	37 %
Units Sold	2	0	0 %	2	8	75- %
Sale Success Ratio	100 %	0 %		50 %	88 %	
% Sales to Listings	200 %	0 %		18 %	100 %	
Avg Price/Unit	3,365,000	0	0 %	3,365,000	1,272,500	164 %
Active Listings	7	1	600 %			

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	0	395,000	100- %
Units Listed	1	1	0 %	3	8	62- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	11 %	
% Sales to Listings	0 %	0 %		0 %	12 %	
Avg Price/Unit	0	0	0 %	0	395,000	100- %
Active Listings	1	5	80- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	0	395,000	100- %
Units Listed	1	1	0 %	3	8	62- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	11 %	
% Sales to Listings	0 %	0 %		0 %	12 %	
Avg Price/Unit	0	0	0 %	0	395,000	100- %
Active Listings	1	5	80- %			

## ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	505,900	1,104,000	54- %
Units Listed	0	0	0 %	2	3	33- %
Units Sold	0	0	0 %	2	3	33- %
Sale Success Ratio	0 %	0 %		100 %	60 %	
% Sales to Listings	0 %	0 %		100 %	100 %	
Avg Price/Unit	0	0	0 %	252,950	368,000	31- %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	7,730,000	876,101	782 %	17,862,688	22,108,701	19- %
Units Listed	15	15	0 %	128	122	4 %
Units Sold	7	3	133 %	31	33	6- %
Sale Success Ratio	33 %	30 %		25 %	25 %	
% Sales to Listings	46 %	20 %		24 %	27 %	
Avg Price/Unit	1,104,285	292,033	278 %	576,215	669,960	13- %
Active Listings	80	87	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	7,730,000	876,101	782 %	18,368,588	23,212,701	20- %
Units Listed	15	15	0 %	130	125	4 %
Units Sold	7	3	133 %	33	36	8- %
Sale Success Ratio	33 %	30 %		26 %	26 %	
% Sales to Listings	46 %	20 %		25 %	28 %	
Avg Price/Unit	1,104,285	292,033	278 %	556,623	644,797	13- %
Active Listings	80	88	9- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Burnaby South

## TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>5,470,400</b>	<b>12,671,103</b>	<b>56- %</b>	<b>67,483,577</b>	<b>105,208,374</b>	<b>35- %</b>
Units Listed	<b>21</b>	<b>23</b>	<b>8- %</b>	<b>384</b>	<b>302</b>	<b>27 %</b>
Units Sold	<b>12</b>	<b>23</b>	<b>47- %</b>	<b>128</b>	<b>225</b>	<b>43- %</b>
Sale Success Ratio	<b>29 %</b>	<b>69 %</b>		<b>42 %</b>	<b>69 %</b>	
% Sales to Listings	<b>57 %</b>	<b>100 %</b>		<b>33 %</b>	<b>74 %</b>	
Avg Price/Unit	<b>455,866</b>	<b>550,917</b>	<b>17- %</b>	<b>527,215</b>	<b>467,592</b>	<b>12 %</b>
Active Listings	<b>181</b>	<b>99</b>	<b>82 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>37,695,150</b>	<b>80,977,519</b>	<b>53- %</b>	<b>433,913,592</b>	<b>593,657,020</b>	<b>26- %</b>
Units Listed	<b>217</b>	<b>195</b>	<b>11 %</b>	<b>2,084</b>	<b>1,907</b>	<b>9 %</b>
Units Sold	<b>74</b>	<b>169</b>	<b>56- %</b>	<b>873</b>	<b>1,233</b>	<b>29- %</b>
Sale Success Ratio	<b>30 %</b>	<b>69 %</b>		<b>54 %</b>	<b>66 %</b>	
% Sales to Listings	<b>34 %</b>	<b>86 %</b>		<b>41 %</b>	<b>64 %</b>	
Avg Price/Unit	<b>509,393</b>	<b>479,156</b>	<b>6 %</b>	<b>497,037</b>	<b>481,473</b>	<b>3 %</b>
Active Listings	<b>829</b>	<b>539</b>	<b>53 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>43,165,550</b>	<b>93,648,622</b>	<b>53- %</b>	<b>501,397,169</b>	<b>698,865,394</b>	<b>28- %</b>
Units Listed	<b>238</b>	<b>218</b>	<b>9 %</b>	<b>2,468</b>	<b>2,209</b>	<b>11 %</b>
Units Sold	<b>86</b>	<b>192</b>	<b>55- %</b>	<b>1,001</b>	<b>1,458</b>	<b>31- %</b>
Sale Success Ratio	<b>30 %</b>	<b>69 %</b>		<b>52 %</b>	<b>67 %</b>	
% Sales to Listings	<b>36 %</b>	<b>88 %</b>		<b>40 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>501,925</b>	<b>487,753</b>	<b>2 %</b>	<b>500,896</b>	<b>479,331</b>	<b>4 %</b>
Active Listings	<b>1,010</b>	<b>638</b>	<b>58 %</b>			