

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,718,000	3,312,000	48- %	14,176,825	8,176,000	73 %
Units Listed	2	3	33- %	17	19	10- %
Units Sold	2	3	33- %	13	8	62 %
Sale Success Ratio	66 %	50 %		65 %	33 %	
% Sales to Listings	100 %	100 %		76 %	42 %	
Avg Price/Unit	859,000	1,104,000	22- %	1,090,525	1,022,000	6 %
Active Listings	6	11	45- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	25,752,600	37,557,201	31- %	212,287,890	145,561,578	45 %
Units Listed	69	75	8- %	510	333	53 %
Units Sold	32	49	34- %	255	208	22 %
Sale Success Ratio	46 %	74 %		62 %	52 %	
% Sales to Listings	46 %	65 %		50 %	62 %	
Avg Price/Unit	804,768	766,473	4 %	832,501	699,815	18 %
Active Listings	229	151	51 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	27,470,600	40,869,201	32- %	226,464,715	153,737,578	47 %
Units Listed	71	78	8- %	527	352	49 %
Units Sold	34	52	34- %	268	216	24 %
Sale Success Ratio	47 %	72 %		62 %	51 %	
% Sales to Listings	47 %	66 %		50 %	61 %	
Avg Price/Unit	807,958	785,946	2 %	845,017	711,748	18 %
Active Listings	235	162	45 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,664,000	9,277,189	49- %	22,003,575	17,696,908	24 %
Units Listed	7	26	73- %	45	80	43- %
Units Sold	7	20	65- %	35	37	5- %
Sale Success Ratio	77 %	80 %		74 %	44 %	
% Sales to Listings	100 %	76 %		77 %	46 %	
Avg Price/Unit	666,285	463,859	43 %	628,673	478,294	31 %
Active Listings	23	40	42- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,515,500	18,787,150	33- %	74,276,711	68,514,049	8 %
Units Listed	44	52	15- %	290	239	21 %
Units Sold	28	41	31- %	148	157	5- %
Sale Success Ratio	93 %	75 %		69 %	62 %	
% Sales to Listings	63 %	78 %		51 %	65 %	
Avg Price/Unit	446,982	458,223	2- %	501,869	436,395	15 %
Active Listings	123	88	39 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	17,179,500	28,064,339	38- %	96,280,286	86,210,957	11 %
Units Listed	51	78	34- %	335	319	5 %
Units Sold	35	61	42- %	183	194	5- %
Sale Success Ratio	89 %	77 %		70 %	58 %	
% Sales to Listings	68 %	78 %		54 %	60 %	
Avg Price/Unit	490,842	460,071	6 %	526,121	444,386	18 %
Active Listings	146	128	14 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,752,500	3,602,500	23- %	26,333,442	14,393,025	82 %
Units Listed	18	27	33- %	122	102	19 %
Units Sold	7	10	30- %	68	42	61 %
Sale Success Ratio	58 %	52 %		51 %	35 %	
% Sales to Listings	38 %	37 %		55 %	41 %	
Avg Price/Unit	393,214	360,250	9 %	387,256	342,691	13 %
Active Listings	53	70	24- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	30,136,493	37,157,388	18- %	152,510,281	123,171,325	23 %
Units Listed	123	127	3- %	877	581	50 %
Units Sold	81	114	28- %	407	379	7 %
Sale Success Ratio	54 %	85 %		64 %	62 %	
% Sales to Listings	65 %	89 %		46 %	65 %	
Avg Price/Unit	372,055	325,942	14 %	374,718	324,990	15 %
Active Listings	382	233	63 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	32,888,993	40,759,888	19- %	178,843,723	137,564,350	30 %
Units Listed	141	154	8- %	999	683	46 %
Units Sold	88	124	29- %	475	421	12 %
Sale Success Ratio	54 %	81 %		62 %	57 %	
% Sales to Listings	62 %	80 %		47 %	61 %	
Avg Price/Unit	373,738	328,708	13 %	376,513	326,756	15 %
Active Listings	435	303	43 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,134,500	16,191,689	43- %	62,513,842	40,265,933	55 %
Units Listed	27	56	51- %	184	201	8- %
Units Sold	16	33	51- %	116	87	33 %
Sale Success Ratio	66 %	66 %		58 %	38 %	
% Sales to Listings	59 %	58 %		63 %	43 %	
Avg Price/Unit	570,906	490,657	16 %	538,912	462,826	16 %
Active Listings	82	121	32- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	68,404,593	93,501,739	26- %	439,074,882	337,246,952	30 %
Units Listed	236	254	7- %	1,677	1,153	45 %
Units Sold	141	204	30- %	810	744	8 %
Sale Success Ratio	56 %	80 %		64 %	59 %	
% Sales to Listings	59 %	80 %		48 %	64 %	
Avg Price/Unit	485,138	458,341	5 %	542,067	453,288	19 %
Active Listings	734	472	55 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	77,539,093	109,693,428	29- %	501,588,724	377,512,885	32 %
Units Listed	263	310	15- %	1,861	1,354	37 %
Units Sold	157	237	33- %	926	831	11 %
Sale Success Ratio	57 %	77 %		63 %	55 %	
% Sales to Listings	59 %	76 %		49 %	61 %	
Avg Price/Unit	493,879	462,841	6 %	541,672	454,287	19 %
Active Listings	816	593	37 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	10,087,000	1,008,000	900 %
Units Listed	4	1	300 %	14	4	250 %
Units Sold	0	0	0 %	10	1	900 %
Sale Success Ratio	0 %	0 %		71 %	25 %	
% Sales to Listings	0 %	0 %		71 %	25 %	
Avg Price/Unit	0	0	0 %	1,008,700	1,008,000	0 %
Active Listings	6	2	200 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	10,087,000	1,008,000	900 %
Units Listed	4	1	300 %	14	4	250 %
Units Sold	0	0	0 %	10	1	900 %
Sale Success Ratio	0 %	0 %		71 %	25 %	
% Sales to Listings	0 %	0 %		71 %	25 %	
Avg Price/Unit	0	0	0 %	1,008,700	1,008,000	0 %
Active Listings	6	2	200 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,000	585,000	99- %	3,279,000	3,450,500	4- %
Units Listed	1	3	66- %	12	7	71 %
Units Sold	0	1	100- %	4	6	33- %
Sale Success Ratio	0 %	100 %		57 %	42 %	
% Sales to Listings	0 %	33 %		33 %	85 %	
Avg Price/Unit	0	585,000	100- %	819,750	575,083	42 %
Active Listings	10	7	42 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	9,134,500	16,191,689	43- %	62,513,842	40,265,933	55 %
Units Listed	27	56	51- %	184	201	8- %
Units Sold	16	33	51- %	116	87	33 %
Sale Success Ratio	66 %	66 %		58 %	38 %	
% Sales to Listings	59 %	58 %		63 %	43 %	
Avg Price/Unit	570,906	490,657	16 %	538,912	462,826	16 %
Active Listings	82	121	32- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	68,409,593	94,086,739	27- %	452,440,882	341,705,452	32 %
Units Listed	241	258	6- %	1,703	1,164	46 %
Units Sold	141	205	31- %	824	751	9 %
Sale Success Ratio	56 %	80 %		64 %	58 %	
% Sales to Listings	58 %	79 %		48 %	64 %	
Avg Price/Unit	485,174	458,959	5 %	549,078	455,000	20 %
Active Listings	750	481	55 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	77,544,093	110,278,428	29- %	514,954,724	381,971,385	34 %
Units Listed	268	314	14- %	1,887	1,365	38 %
Units Sold	157	238	34- %	940	838	12 %
Sale Success Ratio	57 %	77 %		63 %	55 %	
% Sales to Listings	58 %	75 %		49 %	61 %	
Avg Price/Unit	493,911	463,354	6 %	547,824	455,813	20 %
Active Listings	832	602	38 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	40,000	220,000	81- %	2,395,000	833,488	187 %
Units Listed	7	10	30- %	43	38	13 %
Units Sold	1	1	0 %	7	10	30- %
Sale Success Ratio	50 %	50 %		24 %	30 %	
% Sales to Listings	14 %	10 %		16 %	26 %	
Avg Price/Unit	40,000	220,000	81- %	342,142	83,348	310 %
Active Listings	38	37	2 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	40,000	220,000	81- %	2,395,000	833,488	187 %
Units Listed	7	10	30- %	43	38	13 %
Units Sold	1	1	0 %	7	10	30- %
Sale Success Ratio	50 %	50 %		24 %	30 %	
% Sales to Listings	14 %	10 %		16 %	26 %	
Avg Price/Unit	40,000	220,000	81- %	342,142	83,348	310 %
Active Listings	38	37	2 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	2,525,000	0	0 %
Units Listed	1	2	50- %	3	2	50 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		50 %	0 %	
% Sales to Listings	0 %	0 %		33 %	0 %	
Avg Price/Unit	0	0	0 %	2,525,000	0	0 %
Active Listings	3	2	50 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,368,000	695,000	96 %	3,865,500	4,355,000	11- %
Units Listed	5	10	50- %	31	26	19 %
Units Sold	4	1	300 %	9	7	28 %
Sale Success Ratio	66 %	14 %		32 %	19 %	
% Sales to Listings	80 %	10 %		29 %	26 %	
Avg Price/Unit	342,000	695,000	50- %	429,500	622,142	30- %
Active Listings	24	33	27- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,368,000	695,000	96 %	6,390,500	4,355,000	46 %
Units Listed	6	12	50- %	34	28	21 %
Units Sold	4	1	300 %	10	7	42 %
Sale Success Ratio	66 %	14 %		33 %	19 %	
% Sales to Listings	66 %	8 %		29 %	25 %	
Avg Price/Unit	342,000	695,000	50- %	639,050	622,142	2 %
Active Listings	27	35	22- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	4,700,000	100- %
Units Listed	3	0	0 %	4	5	20- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	20 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	4,700,000	100- %
Active Listings	7	5	40 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	4,700,000	100- %
Units Listed	3	0	0 %	4	5	20- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	20 %	
% Sales to Listings	0 %	0 %		0 %	20 %	
Avg Price/Unit	0	0	0 %	0	4,700,000	100- %
Active Listings	7	5	40 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	5,602,000	1,025,000	446 %
Units Listed	1	1	0 %	2	5	60- %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		100 %	40 %	
% Sales to Listings	0 %	0 %		200 %	40 %	
Avg Price/Unit	0	0	0 %	1,400,500	512,500	173 %
Active Listings	3	4	25- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	5,602,000	1,025,000	446 %
Units Listed	1	1	0 %	2	5	60- %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		100 %	40 %	
% Sales to Listings	0 %	0 %		200 %	40 %	
Avg Price/Unit	0	0	0 %	1,400,500	512,500	173 %
Active Listings	3	4	25- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	2,525,000	0	0 %
Units Listed	1	2	50- %	3	2	50 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		50 %	0 %	
% Sales to Listings	0 %	0 %		33 %	0 %	
Avg Price/Unit	0	0	0 %	2,525,000	0	0 %
Active Listings	3	2	50 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,408,000	915,000	53 %	11,862,500	10,913,488	8 %
Units Listed	16	21	23- %	80	74	8 %
Units Sold	5	2	150 %	20	20	0 %
Sale Success Ratio	62 %	20 %		32 %	25 %	
% Sales to Listings	31 %	9 %		25 %	27 %	
Avg Price/Unit	281,600	457,500	38- %	593,125	545,674	8 %
Active Listings	72	79	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,408,000	915,000	53 %	14,387,500	10,913,488	31 %
Units Listed	17	23	26- %	83	76	9 %
Units Sold	5	2	150 %	21	20	5 %
Sale Success Ratio	62 %	20 %		33 %	25 %	
% Sales to Listings	29 %	8 %		25 %	26 %	
Avg Price/Unit	281,600	457,500	38- %	685,119	545,674	25 %
Active Listings	75	81	7- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Burnaby South

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	9,134,500	16,191,689	43- %	65,038,842	40,265,933	61 %
Units Listed	28	58	51- %	187	203	7- %
Units Sold	16	33	51- %	117	87	34 %
Sale Success Ratio	66 %	66 %		58 %	38 %	
% Sales to Listings	57 %	56 %		62 %	42 %	
Avg Price/Unit	570,906	490,657	16 %	555,887	462,826	20 %
Active Listings	85	123	30- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	69,817,593	95,001,739	26- %	464,303,382	352,618,940	31 %
Units Listed	257	279	7- %	1,783	1,238	44 %
Units Sold	146	207	29- %	844	771	9 %
Sale Success Ratio	56 %	77 %		63 %	56 %	
% Sales to Listings	56 %	74 %		47 %	62 %	
Avg Price/Unit	478,202	458,945	4 %	550,122	457,352	20 %
Active Listings	822	560	46 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	78,952,093	111,193,428	28- %	529,342,224	392,884,873	34 %
Units Listed	285	337	15- %	1,970	1,441	36 %
Units Sold	162	240	32- %	961	858	12 %
Sale Success Ratio	57 %	75 %		62 %	54 %	
% Sales to Listings	56 %	71 %		48 %	59 %	
Avg Price/Unit	487,358	463,305	5 %	550,824	457,907	20 %
Active Listings	907	683	32 %			