

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

DETACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|---------------|-----------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 15,809,710 | 61,175 | 25,743 % | 132,204,925 | 36,061,224 | 266 % |
| Units Listed | 41 | 9 | 355 % | 291 | 124 | 134 % |
| Units Sold | 17 | 0 | 0 % | 151 | 45 | 235 % |
| Sale Success Ratio | 53 % | 0 % | | 64 % | 37 % | |
| % Sales to Listings | 41 % | 0 % | | 51 % | 36 % | |
| Avg Price/Unit | 929,982 | 0 | 0 % | 875,529 | 801,360 | 9 % |
| Active Listings | 92 | 43 | 113 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 48,668,638 | 54,590,800 | 10- % | 789,578,576 | 627,112,858 | 25 % |
| Units Listed | 83 | 77 | 7 % | 1,842 | 1,853 | 0 % |
| Units Sold | 72 | 83 | 13- % | 1,104 | 933 | 18 % |
| Sale Success Ratio | 48 % | 55 % | | 62 % | 53 % | |
| % Sales to Listings | 86 % | 107 % | | 59 % | 50 % | |
| Avg Price/Unit | 675,953 | 657,720 | 2 % | 715,197 | 672,146 | 6 % |
| Active Listings | 343 | 343 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 64,478,348 | 54,651,975 | 17 % | 921,783,501 | 663,174,082 | 38 % |
| Units Listed | 124 | 86 | 44 % | 2,133 | 1,977 | 7 % |
| Units Sold | 89 | 83 | 7 % | 1,255 | 978 | 28 % |
| Sale Success Ratio | 49 % | 53 % | | 62 % | 52 % | |
| % Sales to Listings | 71 % | 96 % | | 58 % | 49 % | |
| Avg Price/Unit | 724,475 | 658,457 | 10 % | 734,488 | 678,092 | 8 % |
| Active Listings | 435 | 386 | 12 % | | | |

ATTACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 4,190,970 | 2,339,300 | 79 % | 75,778,785 | 40,953,436 | 85 % |
| Units Listed | 13 | 18 | 27- % | 233 | 160 | 45 % |
| Units Sold | 7 | 7 | 0 % | 161 | 78 | 106 % |
| Sale Success Ratio | 38 % | 53 % | | 69 % | 52 % | |
| % Sales to Listings | 53 % | 38 % | | 69 % | 48 % | |
| Avg Price/Unit | 598,710 | 334,185 | 79 % | 470,675 | 525,044 | 10- % |
| Active Listings | 32 | 30 | 6 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

ATTACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 12,424,000 | 11,094,950 | 11 % | 157,487,561 | 126,224,175 | 24 % |
| Units Listed | 35 | 36 | 2- % | 591 | 565 | 4 % |
| Units Sold | 25 | 27 | 7- % | 341 | 289 | 17 % |
| Sale Success Ratio | 49 % | 55 % | | 62 % | 56 % | |
| % Sales to Listings | 71 % | 75 % | | 57 % | 51 % | |
| Avg Price/Unit | 496,960 | 410,924 | 20 % | 461,840 | 436,761 | 5 % |
| Active Listings | 116 | 100 | 16 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 16,614,970 | 13,434,250 | 23 % | 233,266,346 | 167,177,611 | 39 % |
| Units Listed | 48 | 54 | 11- % | 824 | 725 | 13 % |
| Units Sold | 32 | 34 | 5- % | 502 | 367 | 36 % |
| Sale Success Ratio | 46 % | 54 % | | 64 % | 55 % | |
| % Sales to Listings | 66 % | 62 % | | 60 % | 50 % | |
| Avg Price/Unit | 519,217 | 395,125 | 31 % | 464,673 | 455,524 | 2 % |
| Active Listings | 148 | 130 | 13 % | | | |

APARTMENTS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 5,550,100 | 1,084,900 | 411 % | 35,330,299 | 30,215,328 | 16 % |
| Units Listed | 30 | 5 | 500 % | 197 | 155 | 27 % |
| Units Sold | 16 | 4 | 300 % | 106 | 86 | 23 % |
| Sale Success Ratio | 57 % | 28 % | | 57 % | 51 % | |
| % Sales to Listings | 53 % | 80 % | | 53 % | 55 % | |
| Avg Price/Unit | 346,881 | 271,225 | 27 % | 333,304 | 351,341 | 5- % |
| Active Listings | 37 | 31 | 19 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 10,875,700 | 13,233,800 | 17- % | 160,562,208 | 151,523,745 | 5 % |
| Units Listed | 69 | 64 | 7 % | 1,266 | 1,270 | 0 % |
| Units Sold | 39 | 49 | 20- % | 564 | 554 | 1 % |
| Sale Success Ratio | 46 % | 50 % | | 48 % | 46 % | |
| % Sales to Listings | 56 % | 76 % | | 44 % | 43 % | |
| Avg Price/Unit | 278,864 | 270,077 | 3 % | 284,684 | 273,508 | 4 % |
| Active Listings | 324 | 277 | 16 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|--------------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 16,425,800 | 14,318,700 | 14 % | 195,892,507 | 181,739,073 | 7 % |
| Units Listed | 99 | 69 | 43 % | 1,463 | 1,425 | 2 % |
| Units Sold | 55 | 53 | 3 % | 670 | 640 | 4 % |
| Sale Success Ratio | 49 % | 47 % | | 49 % | 47 % | |
| % Sales to Listings | 55 % | 76 % | | 45 % | 44 % | |
| Avg Price/Unit | 298,650 | 270,164 | 10 % | 292,376 | 283,967 | 2 % |
| Active Listings | 361 | 308 | 17 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

DET/ATT/APT SUB-TOTALS

| NEW | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|--------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 25,550,780 | 3,485,375 | 633 % | 243,314,009 | 107,229,988 | 126 % |
| Units Listed | 84 | 32 | 162 % | 721 | 439 | 64 % |
| Units Sold | 40 | 11 | 263 % | 418 | 209 | 100 % |
| Sale Success Ratio | 51 % | 33 % | | 64 % | 48 % | |
| % Sales to Listings | 47 % | 34 % | | 57 % | 47 % | |
| Avg Price/Unit | 638,769 | 316,852 | 101 % | 582,090 | 513,062 | 13 % |
| Active Listings | 161 | 104 | 54 % | | | |

| RESALE | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 71,968,338 | 78,919,550 | 8- % | 1,107,628,345 | 904,860,778 | 22 % |
| Units Listed | 187 | 177 | 5 % | 3,699 | 3,688 | 0 % |
| Units Sold | 136 | 159 | 14- % | 2,009 | 1,776 | 13 % |
| Sale Success Ratio | 48 % | 53 % | | 57 % | 51 % | |
| % Sales to Listings | 72 % | 89 % | | 54 % | 48 % | |
| Avg Price/Unit | 529,178 | 496,349 | 6 % | 551,333 | 509,493 | 8 % |
| Active Listings | 783 | 720 | 8 % | | | |

| ALL | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|----------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 97,519,118 | 82,404,925 | 18 % | 1,350,942,354 | 1,012,090,766 | 33 % |
| Units Listed | 271 | 209 | 29 % | 4,420 | 4,127 | 7 % |
| Units Sold | 176 | 170 | 3 % | 2,427 | 1,985 | 22 % |
| Sale Success Ratio | 48 % | 51 % | | 58 % | 51 % | |
| % Sales to Listings | 64 % | 81 % | | 54 % | 48 % | |
| Avg Price/Unit | 554,085 | 484,734 | 14 % | 556,630 | 509,869 | 9 % |
| Active Listings | 944 | 824 | 14 % | | | |

MULTI FAMILY REVENUE

| NEW | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|---------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 2 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

MULTI FAMILY REVENUE

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|---------------|------------------------|------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 820,000 | 0 | 0 % | 5,337,700 | 3,460,000 | 54 % |
| Units Listed | 0 | 1 | 100- % | 16 | 9 | 77 % |
| Units Sold | 1 | 0 | 0 % | 7 | 5 | 40 % |
| Sale Success Ratio | 50 % | 0 % | | 53 % | 71 % | |
| % Sales to Listings | 0 % | 0 % | | 43 % | 55 % | |
| Avg Price/Unit | 820,000 | 0 | 0 % | 762,528 | 692,000 | 10 % |
| Active Listings | 3 | 2 | 50 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|---------------|------------------------|------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 820,000 | 0 | 0 % | 5,337,700 | 3,460,000 | 54 % |
| Units Listed | 0 | 1 | 100- % | 16 | 11 | 45 % |
| Units Sold | 1 | 0 | 0 % | 7 | 5 | 40 % |
| Sale Success Ratio | 50 % | 0 % | | 53 % | 55 % | |
| % Sales to Listings | 0 % | 0 % | | 43 % | 45 % | |
| Avg Price/Unit | 820,000 | 0 | 0 % | 762,528 | 692,000 | 10 % |
| Active Listings | 3 | 2 | 50 % | | | |

LAND ONLY

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|---------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 1,125,000 | 100- % | 19,788,400 | 15,420,250 | 28 % |
| Units Listed | 3 | 3 | 0 % | 76 | 110 | 30- % |
| Units Sold | 0 | 2 | 100- % | 41 | 27 | 51 % |
| Sale Success Ratio | 0 % | 25 % | | 42 % | 21 % | |
| % Sales to Listings | 0 % | 66 % | | 53 % | 24 % | |
| Avg Price/Unit | 0 | 562,500 | 100- % | 482,643 | 571,120 | 15- % |
| Active Listings | 17 | 32 | 46- % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

RES SUB-TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|--------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 25,550,780 | 3,485,375 | 633 % | 243,314,009 | 107,229,988 | 126 % |
| Units Listed | 84 | 32 | 162 % | 721 | 441 | 63 % |
| Units Sold | 40 | 11 | 263 % | 418 | 209 | 100 % |
| Sale Success Ratio | 51 % | 33 % | | 64 % | 47 % | |
| % Sales to Listings | 47 % | 34 % | | 57 % | 47 % | |
| Avg Price/Unit | 638,769 | 316,852 | 101 % | 582,090 | 513,062 | 13 % |
| Active Listings | 161 | 104 | 54 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 72,788,338 | 80,044,550 | 9- % | 1,132,754,445 | 923,741,028 | 22 % |
| Units Listed | 190 | 181 | 4 % | 3,791 | 3,807 | 0 % |
| Units Sold | 137 | 161 | 14- % | 2,057 | 1,808 | 13 % |
| Sale Success Ratio | 48 % | 52 % | | 57 % | 50 % | |
| % Sales to Listings | 72 % | 88 % | | 54 % | 47 % | |
| Avg Price/Unit | 531,301 | 497,171 | 6 % | 550,682 | 510,918 | 7 % |
| Active Listings | 803 | 754 | 6 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|----------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 98,339,118 | 83,529,925 | 17 % | 1,376,068,454 | 1,030,971,016 | 33 % |
| Units Listed | 274 | 213 | 28 % | 4,512 | 4,248 | 6 % |
| Units Sold | 177 | 172 | 2 % | 2,475 | 2,017 | 22 % |
| Sale Success Ratio | 48 % | 50 % | | 58 % | 50 % | |
| % Sales to Listings | 64 % | 80 % | | 54 % | 47 % | |
| Avg Price/Unit | 555,588 | 485,639 | 14 % | 555,987 | 511,140 | 8 % |
| Active Listings | 964 | 858 | 12 % | | | |

IC&I - BUSINESS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

IC&I - BUSINESS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|----------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 99,000 | 108,000 | 8- % | 1,193,900 | 720,000 | 65 % |
| Units Listed | 6 | 4 | 50 % | 71 | 57 | 24 % |
| Units Sold | 2 | 1 | 100 % | 15 | 7 | 114 % |
| Sale Success Ratio | 28 % | 100 % | | 21 % | 16 % | |
| % Sales to Listings | 33 % | 25 % | | 21 % | 12 % | |
| Avg Price/Unit | 49,500 | 108,000 | 54- % | 79,593 | 102,857 | 22- % |
| Active Listings | 33 | 31 | 6 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|----------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 99,000 | 108,000 | 8- % | 1,193,900 | 720,000 | 65 % |
| Units Listed | 6 | 4 | 50 % | 71 | 57 | 24 % |
| Units Sold | 2 | 1 | 100 % | 15 | 7 | 114 % |
| Sale Success Ratio | 28 % | 100 % | | 21 % | 16 % | |
| % Sales to Listings | 33 % | 25 % | | 21 % | 12 % | |
| Avg Price/Unit | 49,500 | 108,000 | 54- % | 79,593 | 102,857 | 22- % |
| Active Listings | 33 | 31 | 6 % | | | |

IC&I - INDUSTRIAL/COMMERCIAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|---------------|------------------------|------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 579,000 | 0 | 0 % | 579,000 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 2 | 5 | 60- % |
| Units Sold | 1 | 0 | 0 % | 1 | 0 | 0 % |
| Sale Success Ratio | 100 % | 0 % | | 33 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 50 % | 0 % | |
| Avg Price/Unit | 579,000 | 0 | 0 % | 579,000 | 0 | 0 % |
| Active Listings | 0 | 1 | 100- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 501,000 | 300,000 | 67 % | 7,960,111 | 6,283,750 | 26 % |
| Units Listed | 1 | 1 | 0 % | 45 | 33 | 36 % |
| Units Sold | 2 | 1 | 100 % | 14 | 9 | 55 % |
| Sale Success Ratio | 50 % | 25 % | | 35 % | 40 % | |
| % Sales to Listings | 200 % | 100 % | | 31 % | 27 % | |
| Avg Price/Unit | 250,500 | 300,000 | 16- % | 568,579 | 698,194 | 18- % |
| Active Listings | 25 | 20 | 25 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|----------------|--------------|------------------------|------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 1,080,000 | 300,000 | 260 % | 8,539,111 | 6,283,750 | 35 % |
| Units Listed | 1 | 1 | 0 % | 47 | 38 | 23 % |
| Units Sold | 3 | 1 | 200 % | 15 | 9 | 66 % |
| Sale Success Ratio | 60 % | 20 % | | 35 % | 34 % | |
| % Sales to Listings | 300 % | 100 % | | 31 % | 23 % | |
| Avg Price/Unit | 360,000 | 300,000 | 20 % | 569,274 | 698,194 | 18- % |
| Active Listings | 25 | 21 | 19 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

IC&I - MULTI FAMILY

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| NEW | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| RESALE | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 5,900,000 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 1 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 100 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 5,900,000 | 0 | 0 % |
| Active Listings | 1 | 2 | 50- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| ALL | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 5,900,000 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 1 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 100 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 5,900,000 | 0 | 0 % |
| Active Listings | 1 | 2 | 50- % | | | |

IC&I - LAND & FARMS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| NEW | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

IC&I - LAND & FARMS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 798,000 | 100- % | 405,000 | 3,298,000 | 87- % |
| Units Listed | 0 | 0 | 0 % | 5 | 9 | 44- % |
| Units Sold | 0 | 1 | 100- % | 1 | 2 | 50- % |
| Sale Success Ratio | 0 % | 50 % | | 16 % | 28 % | |
| % Sales to Listings | 0 % | 0 % | | 20 % | 22 % | |
| Avg Price/Unit | 0 | 798,000 | 100- % | 405,000 | 1,649,000 | 75- % |
| Active Listings | 3 | 6 | 50- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 798,000 | 100- % | 405,000 | 3,298,000 | 87- % |
| Units Listed | 0 | 0 | 0 % | 5 | 9 | 44- % |
| Units Sold | 0 | 1 | 100- % | 1 | 2 | 50- % |
| Sale Success Ratio | 0 % | 50 % | | 16 % | 28 % | |
| % Sales to Listings | 0 % | 0 % | | 20 % | 22 % | |
| Avg Price/Unit | 0 | 798,000 | 100- % | 405,000 | 1,649,000 | 75- % |
| Active Listings | 3 | 6 | 50- % | | | |

ICI SUB-TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 579,000 | 0 | 0 % | 579,000 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 2 | 5 | 60- % |
| Units Sold | 1 | 0 | 0 % | 1 | 0 | 0 % |
| Sale Success Ratio | 100 % | 0 % | | 33 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 50 % | 0 % | |
| Avg Price/Unit | 579,000 | 0 | 0 % | 579,000 | 0 | 0 % |
| Active Listings | 0 | 1 | 100- % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 600,000 | 1,206,000 | 50- % | 15,459,011 | 10,301,750 | 50 % |
| Units Listed | 7 | 5 | 40 % | 121 | 100 | 21 % |
| Units Sold | 4 | 3 | 33 % | 31 | 18 | 72 % |
| Sale Success Ratio | 36 % | 42 % | | 26 % | 25 % | |
| % Sales to Listings | 57 % | 60 % | | 25 % | 18 % | |
| Avg Price/Unit | 150,000 | 402,000 | 62- % | 498,677 | 572,319 | 12- % |
| Active Listings | 62 | 59 | 5 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|------------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 1,179,000 | 1,206,000 | 2- % | 16,038,011 | 10,301,750 | 55 % |
| Units Listed | 7 | 5 | 40 % | 123 | 105 | 17 % |
| Units Sold | 5 | 3 | 66 % | 32 | 18 | 77 % |
| Sale Success Ratio | 41 % | 37 % | | 26 % | 23 % | |
| % Sales to Listings | 71 % | 60 % | | 26 % | 17 % | |
| Avg Price/Unit | 235,800 | 402,000 | 41- % | 501,187 | 572,319 | 12- % |
| Active Listings | 62 | 60 | 3 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Coquitlam

TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|--------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 26,129,780 | 3,485,375 | 649 % | 243,893,009 | 107,229,988 | 127 % |
| Units Listed | 84 | 32 | 162 % | 723 | 446 | 62 % |
| Units Sold | 41 | 11 | 272 % | 419 | 209 | 100 % |
| Sale Success Ratio | 51 % | 32 % | | 64 % | 47 % | |
| % Sales to Listings | 48 % | 34 % | | 57 % | 46 % | |
| Avg Price/Unit | 637,311 | 316,852 | 101 % | 582,083 | 513,062 | 13 % |
| Active Listings | 161 | 105 | 53 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 73,388,338 | 81,250,550 | 9- % | 1,148,213,456 | 934,042,778 | 22 % |
| Units Listed | 197 | 186 | 5 % | 3,912 | 3,907 | 0 % |
| Units Sold | 141 | 164 | 14- % | 2,088 | 1,826 | 14 % |
| Sale Success Ratio | 47 % | 52 % | | 56 % | 49 % | |
| % Sales to Listings | 71 % | 88 % | | 53 % | 46 % | |
| Avg Price/Unit | 520,484 | 495,430 | 5 % | 549,910 | 511,523 | 7 % |
| Active Listings | 865 | 813 | 6 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|-------------|------------------------|----------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 99,518,118 | 84,735,925 | 17 % | 1,392,106,465 | 1,041,272,766 | 33 % |
| Units Listed | 281 | 218 | 28 % | 4,635 | 4,353 | 6 % |
| Units Sold | 182 | 175 | 4 % | 2,507 | 2,035 | 23 % |
| Sale Success Ratio | 48 % | 50 % | | 57 % | 49 % | |
| % Sales to Listings | 64 % | 80 % | | 54 % | 46 % | |
| Avg Price/Unit | 546,802 | 484,205 | 12 % | 555,287 | 511,681 | 8 % |
| Active Listings | 1,026 | 918 | 11 % | | | |