

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	8,170,595	8,400,482	2- %	87,688,328	117,840,057	25- %
Units Listed	15	35	57- %	149	218	31- %
Units Sold	9	10	10- %	101	137	26- %
Sale Success Ratio	60 %	45 %		66 %	63 %	
% Sales to Listings	60 %	28 %		67 %	62 %	
Avg Price/Unit	907,843	840,048	8 %	868,201	860,146	0 %
Active Listings	54	75	28- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,452,788	38,069,820	35 %	542,222,756	557,899,166	2- %
Units Listed	144	186	22- %	1,516	1,599	5- %
Units Sold	73	57	28 %	753	751	0 %
Sale Success Ratio	50 %	35 %		53 %	56 %	
% Sales to Listings	50 %	30 %		49 %	46 %	
Avg Price/Unit	704,832	667,891	5 %	720,083	742,875	3- %
Active Listings	461	506	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	59,623,383	46,470,302	28 %	629,911,084	675,739,223	6- %
Units Listed	159	221	28- %	1,665	1,817	8- %
Units Sold	82	67	22 %	854	888	3- %
Sale Success Ratio	50 %	36 %		54 %	57 %	
% Sales to Listings	51 %	30 %		51 %	48 %	
Avg Price/Unit	727,114	693,586	4 %	737,600	760,967	3- %
Active Listings	515	581	11- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,270,862	3,354,986	32- %	50,043,925	33,129,111	51 %
Units Listed	4	21	80- %	156	145	7 %
Units Sold	5	7	28- %	108	70	54 %
Sale Success Ratio	83 %	31 %		58 %	52 %	
% Sales to Listings	125 %	33 %		69 %	48 %	
Avg Price/Unit	454,172	479,283	5- %	463,369	473,273	2- %
Active Listings	28	41	31- %			

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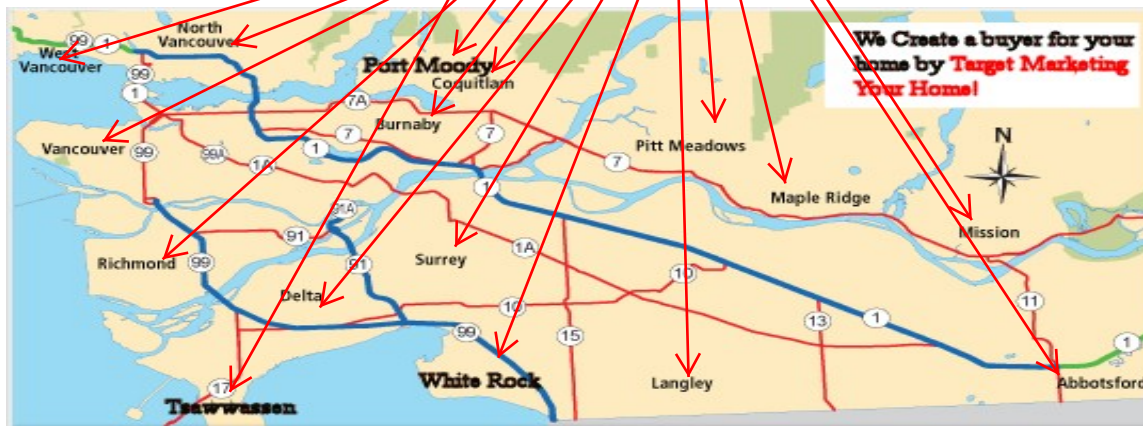
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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	12,801,625	7,280,701	75 %	105,720,509	113,845,867	7- %
Units Listed	46	37	24 %	517	496	4 %
Units Sold	30	16	87 %	237	252	5- %
Sale Success Ratio	48 %	42 %		51 %	56 %	
% Sales to Listings	65 %	43 %		45 %	50 %	
Avg Price/Unit	426,720	455,043	6- %	446,078	451,769	1- %
Active Listings	144	145	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	15,072,487	10,635,687	41 %	155,764,434	146,974,978	5 %
Units Listed	50	58	13- %	673	641	4 %
Units Sold	35	23	52 %	345	322	7 %
Sale Success Ratio	51 %	38 %		53 %	55 %	
% Sales to Listings	70 %	39 %		51 %	50 %	
Avg Price/Unit	430,642	462,421	6- %	451,491	456,444	1- %
Active Listings	172	186	7- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,401,597	6,637,700	33- %	43,804,454	37,537,695	16 %
Units Listed	24	44	45- %	309	293	5 %
Units Sold	12	21	42- %	131	107	22 %
Sale Success Ratio	46 %	65 %		37 %	47 %	
% Sales to Listings	50 %	47 %		42 %	36 %	
Avg Price/Unit	366,799	316,080	16 %	334,385	350,819	4- %
Active Listings	61	103	40- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	14,570,300	8,856,270	64 %	118,352,854	124,006,425	4- %
Units Listed	101	112	9- %	936	1,056	11- %
Units Sold	49	32	53 %	417	446	6- %
Sale Success Ratio	45 %	34 %		46 %	46 %	
% Sales to Listings	48 %	28 %		44 %	42 %	
Avg Price/Unit	297,353	276,758	7 %	283,819	278,041	2 %
Active Listings	308	365	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	18,971,897	15,493,970	22 %	162,157,308	161,544,120	0 %
Units Listed	125	156	19- %	1,245	1,349	7- %
Units Sold	61	53	15 %	548	553	0 %
Sale Success Ratio	45 %	42 %		44 %	46 %	
% Sales to Listings	48 %	33 %		44 %	40 %	
Avg Price/Unit	311,014	292,339	6 %	295,907	292,123	1 %
Active Listings	369	468	21- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,843,054	18,393,168	19- %	181,536,707	188,506,863	3- %
Units Listed	43	100	57- %	614	656	6- %
Units Sold	26	38	31- %	340	314	8 %
Sale Success Ratio	55 %	50 %		49 %	54 %	
% Sales to Listings	60 %	38 %		55 %	47 %	
Avg Price/Unit	570,886	484,030	17 %	533,931	600,340	11- %
Active Listings	143	219	34- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	78,824,713	54,206,791	45 %	766,296,119	795,751,458	3- %
Units Listed	291	335	13- %	2,969	3,151	5- %
Units Sold	152	105	44 %	1,407	1,449	2- %
Sale Success Ratio	48 %	36 %		51 %	52 %	
% Sales to Listings	52 %	31 %		47 %	45 %	
Avg Price/Unit	518,583	516,255	0 %	544,631	549,172	0 %
Active Listings	913	1,016	10- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	93,667,767	72,599,959	29 %	947,832,826	984,258,321	3- %
Units Listed	334	435	23- %	3,583	3,807	5- %
Units Sold	178	143	24 %	1,747	1,763	0 %
Sale Success Ratio	49 %	39 %		50 %	53 %	
% Sales to Listings	53 %	32 %		48 %	46 %	
Avg Price/Unit	526,223	507,692	3 %	542,548	558,286	2- %
Active Listings	1,056	1,235	14- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	5,267,288	100- %
Units Listed	0	1	100- %	6	9	33- %
Units Sold	0	0	0 %	0	6	100- %
Sale Success Ratio	0 %	0 %		0 %	66 %	
% Sales to Listings	0 %	0 %		0 %	66 %	
Avg Price/Unit	0	0	0 %	0	877,881	100- %
Active Listings	2	2	0 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	5,267,288	100- %
Units Listed	0	1	100- %	6	9	33- %
Units Sold	0	0	0 %	0	6	100- %
Sale Success Ratio	0 %	0 %		0 %	66 %	
% Sales to Listings	0 %	0 %		0 %	66 %	
Avg Price/Unit	0	0	0 %	0	877,881	100- %
Active Listings	2	2	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	440,500	0	0 %	10,777,000	9,246,700	16 %
Units Listed	8	5	60 %	83	55	50 %
Units Sold	1	0	0 %	18	19	5- %
Sale Success Ratio	14 %	0 %		28 %	39 %	
% Sales to Listings	12 %	0 %		21 %	34 %	
Avg Price/Unit	440,500	0	0 %	598,722	486,668	23 %
Active Listings	42	25	68 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	14,843,054	18,393,168	19- %	181,536,707	188,506,863	3- %
Units Listed	43	100	57- %	614	656	6- %
Units Sold	26	38	31- %	340	314	8 %
Sale Success Ratio	55 %	50 %		49 %	54 %	
% Sales to Listings	60 %	38 %		55 %	47 %	
Avg Price/Unit	570,886	484,030	17 %	533,931	600,340	11- %
Active Listings	143	219	34- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	79,265,213	54,206,791	46 %	777,073,119	810,265,446	4- %
Units Listed	299	341	12- %	3,058	3,215	4- %
Units Sold	153	105	45 %	1,425	1,474	3- %
Sale Success Ratio	47 %	35 %		50 %	52 %	
% Sales to Listings	51 %	30 %		46 %	45 %	
Avg Price/Unit	518,073	516,255	0 %	545,314	549,705	0 %
Active Listings	957	1,043	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	94,108,267	72,599,959	29 %	958,609,826	998,772,309	4- %
Units Listed	342	441	22- %	3,672	3,871	5- %
Units Sold	179	143	25 %	1,765	1,788	1- %
Sale Success Ratio	48 %	38 %		50 %	52 %	
% Sales to Listings	52 %	32 %		48 %	46 %	
Avg Price/Unit	525,744	507,692	3 %	543,121	558,597	2- %
Active Listings	1,100	1,262	12- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	72,000	188,000	61- %	728,500	2,602,900	72- %
Units Listed	6	7	14- %	67	55	21 %
Units Sold	2	2	0 %	11	13	15- %
Sale Success Ratio	22 %	66 %		20 %	23 %	
% Sales to Listings	33 %	28 %		16 %	23 %	
Avg Price/Unit	36,000	94,000	61- %	66,227	200,223	66- %
Active Listings	44	36	22 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	72,000	188,000	61- %	728,500	2,602,900	72- %
Units Listed	6	7	14- %	67	55	21 %
Units Sold	2	2	0 %	11	13	15- %
Sale Success Ratio	22 %	66 %		20 %	23 %	
% Sales to Listings	33 %	28 %		16 %	23 %	
Avg Price/Unit	36,000	94,000	61- %	66,227	200,223	66- %
Active Listings	44	36	22 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	970,000	0	0 %
Units Listed	1	0	0 %	3	0	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		100 %	0 %	
% Sales to Listings	0 %	0 %		33 %	0 %	
Avg Price/Unit	0	0	0 %	970,000	0	0 %
Active Listings	2	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	5,091,000	4,782,000	6 %
Units Listed	0	10	100- %	29	40	27- %
Units Sold	0	0	0 %	6	7	14- %
Sale Success Ratio	0 %	0 %		20 %	17 %	
% Sales to Listings	0 %	0 %		20 %	17 %	
Avg Price/Unit	0	0	0 %	848,500	683,142	24 %
Active Listings	18	25	28- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	6,061,000	4,782,000	26 %
Units Listed	1	10	90- %	32	40	20- %
Units Sold	0	0	0 %	7	7	0 %
Sale Success Ratio	0 %	0 %		23 %	17 %	
% Sales to Listings	0 %	0 %		21 %	17 %	
Avg Price/Unit	0	0	0 %	865,857	683,142	26 %
Active Listings	20	25	20- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	3,235,000	100- %
Units Listed	1	1	0 %	7	8	12- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	40 %	
% Sales to Listings	0 %	0 %		0 %	25 %	
Avg Price/Unit	0	0	0 %	0	1,617,500	100- %
Active Listings	5	7	28- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	3,235,000	100- %
Units Listed	1	1	0 %	7	8	12- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	40 %	
% Sales to Listings	0 %	0 %		0 %	25 %	
Avg Price/Unit	0	0	0 %	0	1,617,500	100- %
Active Listings	5	7	28- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	970,000	0	0 %
Units Listed	1	0	0 %	3	0	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		100 %	0 %	
% Sales to Listings	0 %	0 %		33 %	0 %	
Avg Price/Unit	0	0	0 %	970,000	0	0 %
Active Listings	2	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	72,000	188,000	61- %	5,819,500	10,619,900	45- %
Units Listed	7	18	61- %	103	104	0 %
Units Sold	2	2	0 %	17	22	22- %
Sale Success Ratio	14 %	33 %		18 %	21 %	
% Sales to Listings	28 %	11 %		16 %	21 %	
Avg Price/Unit	36,000	94,000	61- %	342,323	482,722	29- %
Active Listings	67	69	2- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	72,000	188,000	61- %	6,789,500	10,619,900	36- %
Units Listed	8	18	55- %	106	104	1 %
Units Sold	2	2	0 %	18	22	18- %
Sale Success Ratio	14 %	33 %		19 %	21 %	
% Sales to Listings	25 %	11 %		16 %	21 %	
Avg Price/Unit	36,000	94,000	61- %	377,194	482,722	21- %
Active Listings	69	69	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Coquitlam

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	14,843,054	18,393,168	19- %	182,506,707	188,506,863	3- %
Units Listed	44	100	56- %	617	656	5- %
Units Sold	26	38	31- %	341	314	8 %
Sale Success Ratio	55 %	50 %		49 %	54 %	
% Sales to Listings	59 %	38 %		55 %	47 %	
Avg Price/Unit	570,886	484,030	17 %	535,210	600,340	10- %
Active Listings	145	219	33- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	79,337,213	54,394,791	45 %	782,892,619	820,885,346	4- %
Units Listed	306	359	14- %	3,161	3,319	4- %
Units Sold	155	107	44 %	1,442	1,496	3- %
Sale Success Ratio	46 %	35 %		49 %	51 %	
% Sales to Listings	50 %	29 %		45 %	45 %	
Avg Price/Unit	511,852	508,362	0 %	542,921	548,720	1- %
Active Listings	1,024	1,112	7- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	94,180,267	72,787,959	29 %	965,399,326	1,009,392,209	4- %
Units Listed	350	459	23- %	3,778	3,975	4- %
Units Sold	181	145	24 %	1,783	1,810	1- %
Sale Success Ratio	47 %	38 %		49 %	52 %	
% Sales to Listings	51 %	31 %		47 %	45 %	
Avg Price/Unit	520,332	501,985	3 %	541,446	557,675	2- %
Active Listings	1,169	1,331	12- %			