

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>928,000</b>	<b>590,000</b>	<b>57 %</b>	<b>7,955,100</b>	<b>16,615,500</b>	<b>52- %</b>
Units Listed	<b>2</b>	<b>0</b>	<b>0 %</b>	<b>25</b>	<b>14</b>	<b>78 %</b>
Units Sold	<b>1</b>	<b>1</b>	<b>0 %</b>	<b>10</b>	<b>20</b>	<b>50- %</b>
Sale Success Ratio	<b>100 %</b>	<b>100 %</b>		<b>83 %</b>	<b>68 %</b>	
% Sales to Listings	<b>50 %</b>	<b>0 %</b>		<b>40 %</b>	<b>142 %</b>	
Avg Price/Unit	<b>928,000</b>	<b>590,000</b>	<b>57 %</b>	<b>795,510</b>	<b>830,775</b>	<b>4- %</b>
Active Listings	<b>19</b>	<b>2</b>	<b>850 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>8,706,000</b>	<b>10,806,000</b>	<b>19- %</b>	<b>91,086,018</b>	<b>100,217,200</b>	<b>9- %</b>
Units Listed	<b>26</b>	<b>23</b>	<b>13 %</b>	<b>325</b>	<b>236</b>	<b>37 %</b>
Units Sold	<b>14</b>	<b>17</b>	<b>17- %</b>	<b>149</b>	<b>177</b>	<b>15- %</b>
Sale Success Ratio	<b>29 %</b>	<b>85 %</b>		<b>57 %</b>	<b>79 %</b>	
% Sales to Listings	<b>53 %</b>	<b>73 %</b>		<b>45 %</b>	<b>75 %</b>	
Avg Price/Unit	<b>621,857</b>	<b>635,647</b>	<b>2- %</b>	<b>611,315</b>	<b>566,198</b>	<b>7 %</b>
Active Listings	<b>109</b>	<b>51</b>	<b>113 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>9,634,000</b>	<b>11,396,000</b>	<b>15- %</b>	<b>99,041,118</b>	<b>116,832,700</b>	<b>15- %</b>
Units Listed	<b>28</b>	<b>23</b>	<b>21 %</b>	<b>350</b>	<b>250</b>	<b>40 %</b>
Units Sold	<b>15</b>	<b>18</b>	<b>16- %</b>	<b>159</b>	<b>197</b>	<b>19- %</b>
Sale Success Ratio	<b>30 %</b>	<b>85 %</b>		<b>58 %</b>	<b>78 %</b>	
% Sales to Listings	<b>53 %</b>	<b>78 %</b>		<b>45 %</b>	<b>78 %</b>	
Avg Price/Unit	<b>642,266</b>	<b>633,111</b>	<b>1 %</b>	<b>622,900</b>	<b>593,059</b>	<b>5 %</b>
Active Listings	<b>128</b>	<b>53</b>	<b>141 %</b>			

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>519,294</b>	<b>100- %</b>	<b>3,365,700</b>	<b>1,934,194</b>	<b>74 %</b>
Units Listed	<b>0</b>	<b>1</b>	<b>100- %</b>	<b>7</b>	<b>10</b>	<b>30- %</b>
Units Sold	<b>0</b>	<b>1</b>	<b>100- %</b>	<b>7</b>	<b>4</b>	<b>75 %</b>
Sale Success Ratio	<b>0 %</b>	<b>100 %</b>		<b>100 %</b>	<b>50 %</b>	
% Sales to Listings	<b>0 %</b>	<b>100 %</b>		<b>100 %</b>	<b>40 %</b>	
Avg Price/Unit	<b>0</b>	<b>519,294</b>	<b>100- %</b>	<b>480,814</b>	<b>483,548</b>	<b>0 %</b>
Active Listings	<b>4</b>	<b>3</b>	<b>33 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>1,453,000</b>	<b>1,040,750</b>	<b>39 %</b>	<b>15,979,600</b>	<b>25,634,150</b>	<b>37- %</b>
Units Listed	<b>9</b>	<b>5</b>	<b>80 %</b>	<b>68</b>	<b>66</b>	<b>3 %</b>
Units Sold	<b>3</b>	<b>3</b>	<b>0 %</b>	<b>36</b>	<b>62</b>	<b>41- %</b>
Sale Success Ratio	<b>37 %</b>	<b>100 %</b>		<b>69 %</b>	<b>89 %</b>	
% Sales to Listings	<b>33 %</b>	<b>60 %</b>		<b>52 %</b>	<b>93 %</b>	
Avg Price/Unit	<b>484,333</b>	<b>346,916</b>	<b>39 %</b>	<b>443,877</b>	<b>413,454</b>	<b>7 %</b>
Active Listings	<b>27</b>	<b>7</b>	<b>285 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>1,453,000</b>	<b>1,560,044</b>	<b>6- %</b>	<b>19,345,300</b>	<b>27,568,344</b>	<b>29- %</b>
Units Listed	<b>9</b>	<b>6</b>	<b>50 %</b>	<b>75</b>	<b>76</b>	<b>1- %</b>
Units Sold	<b>3</b>	<b>4</b>	<b>25- %</b>	<b>43</b>	<b>66</b>	<b>34- %</b>
Sale Success Ratio	<b>37 %</b>	<b>100 %</b>		<b>72 %</b>	<b>85 %</b>	
% Sales to Listings	<b>33 %</b>	<b>66 %</b>		<b>57 %</b>	<b>86 %</b>	
Avg Price/Unit	<b>484,333</b>	<b>390,011</b>	<b>24 %</b>	<b>449,890</b>	<b>417,702</b>	<b>7 %</b>
Active Listings	<b>31</b>	<b>10</b>	<b>210 %</b>			

## APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>247,000</b>	<b>100- %</b>	<b>0</b>	<b>247,000</b>	<b>100- %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>1</b>	<b>100- %</b>
Units Sold	<b>0</b>	<b>1</b>	<b>100- %</b>	<b>0</b>	<b>1</b>	<b>100- %</b>
Sale Success Ratio	<b>0 %</b>	<b>100 %</b>		<b>0 %</b>	<b>100 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>100 %</b>	
Avg Price/Unit	<b>0</b>	<b>247,000</b>	<b>100- %</b>	<b>0</b>	<b>247,000</b>	<b>100- %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>925,000</b>	<b>1,594,900</b>	<b>42- %</b>	<b>14,323,900</b>	<b>15,445,050</b>	<b>7- %</b>
Units Listed	<b>3</b>	<b>7</b>	<b>57- %</b>	<b>66</b>	<b>60</b>	<b>10 %</b>
Units Sold	<b>3</b>	<b>6</b>	<b>50- %</b>	<b>45</b>	<b>51</b>	<b>11- %</b>
Sale Success Ratio	<b>50 %</b>	<b>85 %</b>		<b>77 %</b>	<b>89 %</b>	
% Sales to Listings	<b>100 %</b>	<b>85 %</b>		<b>68 %</b>	<b>85 %</b>	
Avg Price/Unit	<b>308,333</b>	<b>265,816</b>	<b>15 %</b>	<b>318,308</b>	<b>302,844</b>	<b>5 %</b>
Active Listings	<b>20</b>	<b>8</b>	<b>150 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>925,000</b>	<b>1,841,900</b>	<b>49- %</b>	<b>14,323,900</b>	<b>15,692,050</b>	<b>8- %</b>
Units Listed	<b>3</b>	<b>7</b>	<b>57- %</b>	<b>66</b>	<b>61</b>	<b>8 %</b>
Units Sold	<b>3</b>	<b>7</b>	<b>57- %</b>	<b>45</b>	<b>52</b>	<b>13- %</b>
Sale Success Ratio	<b>50 %</b>	<b>87 %</b>		<b>77 %</b>	<b>89 %</b>	
% Sales to Listings	<b>100 %</b>	<b>100 %</b>		<b>68 %</b>	<b>85 %</b>	
Avg Price/Unit	<b>308,333</b>	<b>263,128</b>	<b>17 %</b>	<b>318,308</b>	<b>301,770</b>	<b>5 %</b>
Active Listings	<b>20</b>	<b>8</b>	<b>150 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>928,000</b>	<b>1,356,294</b>	<b>31- %</b>	<b>11,320,800</b>	<b>18,796,694</b>	<b>39- %</b>
Units Listed	<b>2</b>	<b>1</b>	<b>100 %</b>	<b>32</b>	<b>25</b>	<b>28 %</b>
Units Sold	<b>1</b>	<b>3</b>	<b>66- %</b>	<b>17</b>	<b>25</b>	<b>32- %</b>
Sale Success Ratio	<b>100 %</b>	<b>100 %</b>		<b>89 %</b>	<b>65 %</b>	
% Sales to Listings	<b>50 %</b>	<b>300 %</b>		<b>53 %</b>	<b>100 %</b>	
Avg Price/Unit	<b>928,000</b>	<b>452,098</b>	<b>105 %</b>	<b>665,929</b>	<b>751,867</b>	<b>11- %</b>
Active Listings	<b>23</b>	<b>5</b>	<b>360 %</b>			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>11,084,000</b>	<b>13,441,650</b>	<b>17- %</b>	<b>121,389,518</b>	<b>141,296,400</b>	<b>14- %</b>
Units Listed	<b>38</b>	<b>35</b>	<b>8 %</b>	<b>459</b>	<b>362</b>	<b>26 %</b>
Units Sold	<b>20</b>	<b>26</b>	<b>23- %</b>	<b>230</b>	<b>290</b>	<b>20- %</b>
Sale Success Ratio	<b>32 %</b>	<b>86 %</b>		<b>62 %</b>	<b>83 %</b>	
% Sales to Listings	<b>52 %</b>	<b>74 %</b>		<b>50 %</b>	<b>80 %</b>	
Avg Price/Unit	<b>554,200</b>	<b>516,986</b>	<b>7 %</b>	<b>527,780</b>	<b>487,228</b>	<b>8 %</b>
Active Listings	<b>156</b>	<b>66</b>	<b>136 %</b>			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>12,012,000</b>	<b>14,797,944</b>	<b>18- %</b>	<b>132,710,318</b>	<b>160,093,094</b>	<b>17- %</b>
Units Listed	<b>40</b>	<b>36</b>	<b>11 %</b>	<b>491</b>	<b>387</b>	<b>26 %</b>
Units Sold	<b>21</b>	<b>29</b>	<b>27- %</b>	<b>247</b>	<b>315</b>	<b>21- %</b>
Sale Success Ratio	<b>33 %</b>	<b>87 %</b>		<b>63 %</b>	<b>81 %</b>	
% Sales to Listings	<b>52 %</b>	<b>80 %</b>		<b>50 %</b>	<b>81 %</b>	
Avg Price/Unit	<b>572,000</b>	<b>510,273</b>	<b>12 %</b>	<b>537,288</b>	<b>508,232</b>	<b>5 %</b>
Active Listings	<b>179</b>	<b>71</b>	<b>152 %</b>			

## MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	718,000	210,000	241 %	3,168,000	3,704,000	14- %
Units Listed	3	0	0 %	14	11	27 %
Units Sold	1	1	0 %	3	5	40- %
Sale Success Ratio	10 %	50 %		18 %	50 %	
% Sales to Listings	33 %	0 %		21 %	45 %	
Avg Price/Unit	718,000	210,000	241 %	1,056,000	740,800	42 %
Active Listings	9	4	125 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>928,000</b>	<b>1,356,294</b>	<b>31- %</b>	<b>11,320,800</b>	<b>18,796,694</b>	<b>39- %</b>
Units Listed	<b>2</b>	<b>1</b>	<b>100 %</b>	<b>32</b>	<b>25</b>	<b>28 %</b>
Units Sold	<b>1</b>	<b>3</b>	<b>66- %</b>	<b>17</b>	<b>25</b>	<b>32- %</b>
Sale Success Ratio	<b>100 %</b>	<b>100 %</b>		<b>89 %</b>	<b>65 %</b>	
% Sales to Listings	<b>50 %</b>	<b>300 %</b>		<b>53 %</b>	<b>100 %</b>	
Avg Price/Unit	<b>928,000</b>	<b>452,098</b>	<b>105 %</b>	<b>665,929</b>	<b>751,867</b>	<b>11- %</b>
Active Listings	<b>23</b>	<b>5</b>	<b>360 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	<b>11,802,000</b>	<b>13,651,650</b>	<b>13- %</b>	<b>124,557,518</b>	<b>145,000,400</b>	<b>14- %</b>
Units Listed	<b>41</b>	<b>35</b>	<b>17 %</b>	<b>473</b>	<b>373</b>	<b>26 %</b>
Units Sold	<b>21</b>	<b>27</b>	<b>22- %</b>	<b>233</b>	<b>295</b>	<b>21- %</b>
Sale Success Ratio	<b>29 %</b>	<b>84 %</b>		<b>60 %</b>	<b>82 %</b>	
% Sales to Listings	<b>51 %</b>	<b>77 %</b>		<b>49 %</b>	<b>79 %</b>	
Avg Price/Unit	<b>562,000</b>	<b>505,616</b>	<b>11 %</b>	<b>534,581</b>	<b>491,526</b>	<b>8 %</b>
Active Listings	<b>165</b>	<b>70</b>	<b>135 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	<b>12,730,000</b>	<b>15,007,944</b>	<b>15- %</b>	<b>135,878,318</b>	<b>163,797,094</b>	<b>17- %</b>
Units Listed	<b>43</b>	<b>36</b>	<b>19 %</b>	<b>505</b>	<b>398</b>	<b>26 %</b>
Units Sold	<b>22</b>	<b>30</b>	<b>26- %</b>	<b>250</b>	<b>320</b>	<b>21- %</b>
Sale Success Ratio	<b>30 %</b>	<b>85 %</b>		<b>62 %</b>	<b>80 %</b>	
% Sales to Listings	<b>51 %</b>	<b>83 %</b>		<b>49 %</b>	<b>80 %</b>	
Avg Price/Unit	<b>578,636</b>	<b>500,264</b>	<b>15 %</b>	<b>543,513</b>	<b>511,865</b>	<b>6 %</b>
Active Listings	<b>188</b>	<b>75</b>	<b>150 %</b>			

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Listed	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Units Sold	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Sale Success Ratio	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
% Sales to Listings	<b>0 %</b>	<b>0 %</b>		<b>0 %</b>	<b>0 %</b>	
Avg Price/Unit	<b>0</b>	<b>0</b>	<b>0 %</b>	<b>0</b>	<b>0</b>	<b>0 %</b>
Active Listings	<b>0</b>	<b>0</b>	<b>0 %</b>			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## IC&amp;I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	5,149,393	1,400,000	267 %
Units Listed	1	2	50- %	10	16	37- %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		8 %	11 %	
% Sales to Listings	0 %	0 %		10 %	6 %	
Avg Price/Unit	0	0	0 %	5,149,393	1,400,000	267 %
Active Listings	6	13	53- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	5,149,393	1,400,000	267 %
Units Listed	1	2	50- %	10	16	37- %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		8 %	11 %	
% Sales to Listings	0 %	0 %		10 %	6 %	
Avg Price/Unit	0	0	0 %	5,149,393	1,400,000	267 %
Active Listings	6	13	53- %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	1,047,000	299,000	250 %
Units Listed	1	1	0 %	9	6	50 %
Units Sold	0	0	0 %	3	1	200 %
Sale Success Ratio	0 %	0 %		42 %	20 %	
% Sales to Listings	0 %	0 %		33 %	16 %	
Avg Price/Unit	0	0	0 %	349,000	299,000	16 %
Active Listings	5	3	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	1,047,000	299,000	250 %
Units Listed	1	1	0 %	9	6	50 %
Units Sold	0	0	0 %	3	1	200 %
Sale Success Ratio	0 %	0 %		42 %	20 %	
% Sales to Listings	0 %	0 %		33 %	16 %	
Avg Price/Unit	0	0	0 %	349,000	299,000	16 %
Active Listings	5	3	66 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## IC&amp;I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Ladner

## IC&amp;I - LAND &amp; FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	4	1	300 %	12	10	20 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	11	8	37 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	4	1	300 %	13	10	30 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	12	8	50 %			

## ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>NEW</b>						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>RESALE</b>						
Gross Sales	0	0	0 %	6,196,393	1,699,000	264 %
Units Listed	6	4	50 %	31	32	3- %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		16 %	10 %	
% Sales to Listings	0 %	0 %		12 %	6 %	
Avg Price/Unit	0	0	0 %	1,549,098	849,500	82 %
Active Listings	22	24	8- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
<b>ALL</b>						
Gross Sales	0	0	0 %	6,196,393	1,699,000	264 %
Units Listed	6	4	50 %	32	32	0 %
Units Sold	0	0	0 %	4	2	100 %
Sale Success Ratio	0 %	0 %		16 %	10 %	
% Sales to Listings	0 %	0 %		12 %	6 %	
Avg Price/Unit	0	0	0 %	1,549,098	849,500	82 %
Active Listings	23	24	4- %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT AUGUST 31, 2008

## AREA: Ladner

## TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>NEW</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>928,000</b>	<b>1,356,294</b>	<b>31- %</b>	<b>11,320,800</b>	<b>18,796,694</b>	<b>39- %</b>
Units Listed	<b>2</b>	<b>1</b>	<b>100 %</b>	<b>33</b>	<b>25</b>	<b>32 %</b>
Units Sold	<b>1</b>	<b>3</b>	<b>66- %</b>	<b>17</b>	<b>25</b>	<b>32- %</b>
Sale Success Ratio	<b>100 %</b>	<b>100 %</b>		<b>89 %</b>	<b>65 %</b>	
% Sales to Listings	<b>50 %</b>	<b>300 %</b>		<b>51 %</b>	<b>100 %</b>	
Avg Price/Unit	<b>928,000</b>	<b>452,098</b>	<b>105 %</b>	<b>665,929</b>	<b>751,867</b>	<b>11- %</b>
Active Listings	<b>24</b>	<b>5</b>	<b>380 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>RESALE</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>11,802,000</b>	<b>13,651,650</b>	<b>13- %</b>	<b>130,753,911</b>	<b>146,699,400</b>	<b>10- %</b>
Units Listed	<b>47</b>	<b>39</b>	<b>20 %</b>	<b>504</b>	<b>405</b>	<b>24 %</b>
Units Sold	<b>21</b>	<b>27</b>	<b>22- %</b>	<b>237</b>	<b>297</b>	<b>20- %</b>
Sale Success Ratio	<b>26 %</b>	<b>79 %</b>		<b>57 %</b>	<b>78 %</b>	
% Sales to Listings	<b>44 %</b>	<b>69 %</b>		<b>47 %</b>	<b>73 %</b>	
Avg Price/Unit	<b>562,000</b>	<b>505,616</b>	<b>11 %</b>	<b>551,704</b>	<b>493,937</b>	<b>11 %</b>
Active Listings	<b>187</b>	<b>94</b>	<b>98 %</b>			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
<b>ALL</b>	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>12,730,000</b>	<b>15,007,944</b>	<b>15- %</b>	<b>142,074,711</b>	<b>165,496,094</b>	<b>14- %</b>
Units Listed	<b>49</b>	<b>40</b>	<b>22 %</b>	<b>537</b>	<b>430</b>	<b>24 %</b>
Units Sold	<b>22</b>	<b>30</b>	<b>26- %</b>	<b>254</b>	<b>322</b>	<b>21- %</b>
Sale Success Ratio	<b>27 %</b>	<b>81 %</b>		<b>59 %</b>	<b>77 %</b>	
% Sales to Listings	<b>44 %</b>	<b>75 %</b>		<b>47 %</b>	<b>74 %</b>	
Avg Price/Unit	<b>578,636</b>	<b>500,264</b>	<b>15 %</b>	<b>559,349</b>	<b>513,963</b>	<b>8 %</b>
Active Listings	<b>211</b>	<b>99</b>	<b>113 %</b>			