

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,060,747	0	0 %	1,098,364	1,808,658	39- %
Units Listed	0	0	0 %	10	5	100 %
Units Sold	2	0	0 %	2	3	33- %
Sale Success Ratio	100 %	0 %		33 %	50 %	
% Sales to Listings	0 %	0 %		20 %	60 %	
Avg Price/Unit	530,373	0	0 %	549,182	602,886	8- %
Active Listings	7	4	75 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	7,868,900	6,446,550	22 %	62,458,901	62,382,550	0 %
Units Listed	19	18	5 %	242	199	21 %
Units Sold	13	10	30 %	121	113	7 %
Sale Success Ratio	65 %	62 %		57 %	63 %	
% Sales to Listings	68 %	55 %		50 %	56 %	
Avg Price/Unit	605,300	644,655	6- %	516,189	552,057	6- %
Active Listings	77	74	4 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	8,929,647	6,446,550	38 %	63,557,265	64,191,208	0 %
Units Listed	19	18	5 %	252	204	23 %
Units Sold	15	10	50 %	123	116	6 %
Sale Success Ratio	68 %	62 %		56 %	63 %	
% Sales to Listings	78 %	55 %		48 %	56 %	
Avg Price/Unit	595,309	644,655	7- %	516,725	553,372	6- %
Active Listings	84	78	7 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	2,800,600	819,800	241 %
Units Listed	1	1	0 %	8	3	166 %
Units Sold	0	0	0 %	7	2	250 %
Sale Success Ratio	0 %	0 %		77 %	100 %	
% Sales to Listings	0 %	0 %		87 %	66 %	
Avg Price/Unit	0	0	0 %	400,085	409,900	2- %
Active Listings	1	1	0 %			

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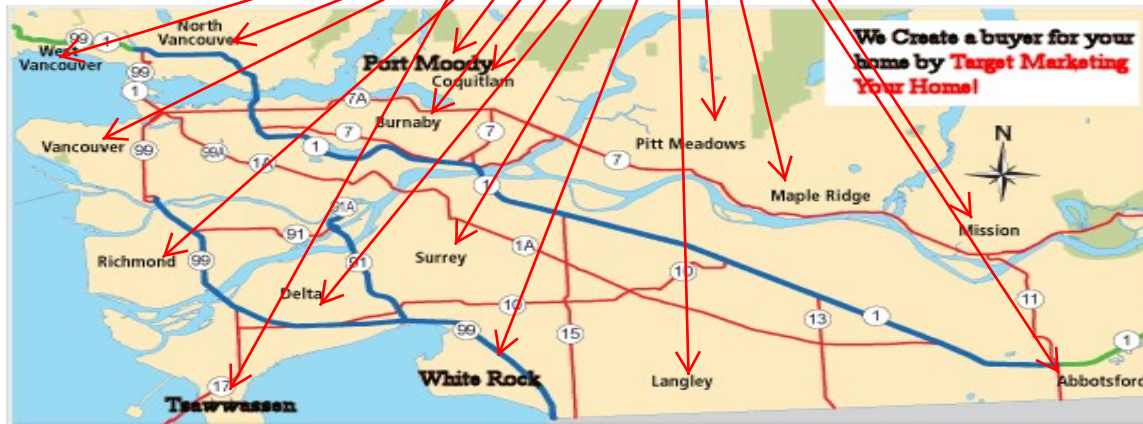
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REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	4,325,350	0	0 %	20,456,850	19,284,450	6 %
Units Listed	13	11	18 %	145	129	12 %
Units Sold	13	0	0 %	61	59	3 %
Sale Success Ratio	56 %	0 %		50 %	50 %	
% Sales to Listings	100 %	0 %		42 %	45 %	
Avg Price/Unit	332,719	0	0 %	335,358	326,855	2 %
Active Listings	53	45	17 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,325,350	0	0 %	23,257,450	20,104,250	15 %
Units Listed	14	12	16 %	153	132	15 %
Units Sold	13	0	0 %	68	61	11 %
Sale Success Ratio	56 %	0 %		51 %	51 %	
% Sales to Listings	92 %	0 %		44 %	46 %	
Avg Price/Unit	332,719	0	0 %	342,021	329,577	3 %
Active Listings	54	46	17 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,868,900	469,800	723 %	9,762,445	8,647,534	12 %
Units Listed	5	4	25 %	48	45	6 %
Units Sold	11	2	450 %	34	30	13 %
Sale Success Ratio	64 %	100 %		61 %	83 %	
% Sales to Listings	220 %	50 %		70 %	66 %	
Avg Price/Unit	351,718	234,900	49 %	287,130	288,251	0 %
Active Listings	6	22	72- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	831,300	1,004,000	17- %	11,409,950	14,718,950	22- %
Units Listed	14	13	7 %	127	155	18- %
Units Sold	3	4	25- %	49	59	16- %
Sale Success Ratio	37 %	30 %		44 %	46 %	
% Sales to Listings	21 %	30 %		38 %	38 %	
Avg Price/Unit	277,100	251,000	10 %	232,856	249,473	6- %
Active Listings	58	64	9- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,700,200	1,473,800	218 %	21,172,395	23,366,484	9- %
Units Listed	19	17	11 %	175	200	12- %
Units Sold	14	6	133 %	83	89	6- %
Sale Success Ratio	56 %	40 %		50 %	54 %	
% Sales to Listings	73 %	35 %		47 %	44 %	
Avg Price/Unit	335,728	245,633	36 %	255,089	262,544	2- %
Active Listings	64	86	25- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,929,647	469,800	949 %	13,661,409	11,275,992	21 %
Units Listed	6	5	20 %	66	53	24 %
Units Sold	13	2	550 %	43	35	22 %
Sale Success Ratio	68 %	100 %		61 %	79 %	
% Sales to Listings	216 %	40 %		65 %	66 %	
Avg Price/Unit	379,203	234,900	61 %	317,707	322,171	1- %
Active Listings	14	27	48- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,025,550	7,450,550	74 %	94,325,701	96,385,950	2- %
Units Listed	46	42	9 %	514	483	6 %
Units Sold	29	14	107 %	231	231	0 %
Sale Success Ratio	56 %	37 %		52 %	54 %	
% Sales to Listings	63 %	33 %		44 %	47 %	
Avg Price/Unit	449,156	532,182	15- %	408,336	417,255	2- %
Active Listings	188	183	2 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	17,955,197	7,920,350	126 %	107,987,110	107,661,942	0 %
Units Listed	52	47	10 %	580	536	8 %
Units Sold	42	16	162 %	274	266	3 %
Sale Success Ratio	60 %	41 %		53 %	57 %	
% Sales to Listings	80 %	34 %		47 %	49 %	
Avg Price/Unit	427,504	495,021	13- %	394,113	404,744	2- %
Active Listings	202	210	3- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	440,000	100- %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	440,000	100- %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	440,000	100- %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	100 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	440,000	100- %
Active Listings	0	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	1,625,000	600,000	170 %
Units Listed	5	1	400 %	15	9	66 %
Units Sold	0	0	0 %	4	1	300 %
Sale Success Ratio	0 %	0 %		30 %	7 %	
% Sales to Listings	0 %	0 %		26 %	11 %	
Avg Price/Unit	0	0	0 %	406,250	600,000	32- %
Active Listings	8	8	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,929,647	469,800	949 %	13,661,409	11,275,992	21 %
Units Listed	6	5	20 %	66	53	24 %
Units Sold	13	2	550 %	43	35	22 %
Sale Success Ratio	68 %	100 %		61 %	79 %	
% Sales to Listings	216 %	40 %		65 %	66 %	
Avg Price/Unit	379,203	234,900	61 %	317,707	322,171	1- %
Active Listings	14	27	48- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	13,025,550	7,450,550	74 %	95,950,701	97,425,950	1- %
Units Listed	51	43	18 %	529	492	7 %
Units Sold	29	14	107 %	235	233	0 %
Sale Success Ratio	54 %	36 %		51 %	53 %	
% Sales to Listings	56 %	32 %		44 %	47 %	
Avg Price/Unit	449,156	532,182	15- %	408,300	418,137	2- %
Active Listings	196	191	2 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	17,955,197	7,920,350	126 %	109,612,110	108,701,942	0 %
Units Listed	57	48	18 %	595	545	9 %
Units Sold	42	16	162 %	278	268	3 %
Sale Success Ratio	58 %	40 %		52 %	55 %	
% Sales to Listings	73 %	33 %		46 %	49 %	
Avg Price/Unit	427,504	495,021	13- %	394,288	405,604	2- %
Active Listings	210	218	3- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	136,000	0	0 %
Units Listed	3	2	50 %	12	8	50 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		28 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	68,000	0	0 %
Active Listings	11	6	83 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	136,000	0	0 %
Units Listed	3	2	50 %	12	8	50 %
Units Sold	0	0	0 %	2	0	0 %
Sale Success Ratio	0 %	0 %		28 %	0 %	
% Sales to Listings	0 %	0 %		16 %	0 %	
Avg Price/Unit	0	0	0 %	68,000	0	0 %
Active Listings	11	6	83 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	2	2	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	2	50- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	1,585,000	100- %
Units Listed	0	1	100- %	8	13	38- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	40 %	
% Sales to Listings	0 %	0 %		0 %	15 %	
Avg Price/Unit	0	0	0 %	0	792,500	100- %
Active Listings	6	12	50- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	1,585,000	100- %
Units Listed	1	1	0 %	10	15	33- %
Units Sold	0	0	0 %	0	2	100- %
Sale Success Ratio	0 %	0 %		0 %	25 %	
% Sales to Listings	0 %	0 %		0 %	13 %	
Avg Price/Unit	0	0	0 %	0	792,500	100- %
Active Listings	7	14	50- %			

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	3,400,000	1,700,000	100 %
Units Listed	3	0	0 %	10	3	233 %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		28 %	33 %	
% Sales to Listings	0 %	0 %		20 %	33 %	
Avg Price/Unit	0	0	0 %	1,700,000	1,700,000	0 %
Active Listings	6	5	20 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	3,400,000	1,700,000	100 %
Units Listed	3	0	0 %	10	3	233 %
Units Sold	0	0	0 %	2	1	100 %
Sale Success Ratio	0 %	0 %		28 %	33 %	
% Sales to Listings	0 %	0 %		20 %	33 %	
Avg Price/Unit	0	0	0 %	1,700,000	1,700,000	0 %
Active Listings	6	5	20 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	2	2	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	2	50- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	3,536,000	3,285,000	7 %
Units Listed	6	3	100 %	30	24	25 %
Units Sold	0	0	0 %	4	3	33 %
Sale Success Ratio	0 %	0 %		15 %	23 %	
% Sales to Listings	0 %	0 %		13 %	12 %	
Avg Price/Unit	0	0	0 %	884,000	1,095,000	19- %
Active Listings	23	23	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	3,536,000	3,285,000	7 %
Units Listed	7	3	133 %	32	26	23 %
Units Sold	0	0	0 %	4	3	33 %
Sale Success Ratio	0 %	0 %		14 %	18 %	
% Sales to Listings	0 %	0 %		12 %	11 %	
Avg Price/Unit	0	0	0 %	884,000	1,095,000	19- %
Active Listings	24	25	4- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Pitt Meadows

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,929,647	469,800	949 %	13,661,409	11,275,992	21 %
Units Listed	7	5	40 %	68	55	23 %
Units Sold	13	2	550 %	43	35	22 %
Sale Success Ratio	68 %	100 %		59 %	74 %	
% Sales to Listings	185 %	40 %		63 %	63 %	
Avg Price/Unit	379,203	234,900	61 %	317,707	322,171	1- %
Active Listings	15	29	48- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,025,550	7,450,550	74 %	99,486,701	100,710,950	1- %
Units Listed	57	46	23 %	559	516	8 %
Units Sold	29	14	107 %	239	236	1 %
Sale Success Ratio	54 %	35 %		49 %	52 %	
% Sales to Listings	50 %	30 %		42 %	45 %	
Avg Price/Unit	449,156	532,182	15- %	416,262	426,741	2- %
Active Listings	219	214	2 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	17,955,197	7,920,350	126 %	113,148,110	111,986,942	1 %
Units Listed	64	51	25 %	627	571	9 %
Units Sold	42	16	162 %	282	271	4 %
Sale Success Ratio	58 %	39 %		50 %	54 %	
% Sales to Listings	65 %	31 %		44 %	47 %	
Avg Price/Unit	427,504	495,021	13- %	401,234	413,235	2- %
Active Listings	234	243	3- %			