

## REAL ESTATE BOARD OF GREATER VANCOUVER

## SALES SUMMARY AS AT MAY 31, 2017

## AREA: Pitt Meadows

## DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>22,405,450</b>	<b>11,865,388</b>	<b>88 %</b>	<b>56,146,437</b>	<b>64,898,620</b>	<b>13- %</b>
Units Listed	<b>44</b>	<b>32</b>	<b>37 %</b>	<b>109</b>	<b>127</b>	<b>14- %</b>
Units Sold	<b>23</b>	<b>18</b>	<b>27 %</b>	<b>67</b>	<b>85</b>	<b>21- %</b>
Sale Success Ratio	<b>92 %</b>	<b>81 %</b>		<b>74 %</b>	<b>87 %</b>	
% Sales to Listings	<b>52 %</b>	<b>56 %</b>		<b>61 %</b>	<b>66 %</b>	
Avg Price/Unit	<b>974,150</b>	<b>659,188</b>	<b>47 %</b>	<b>838,006</b>	<b>763,513</b>	<b>9 %</b>
Active Listings	<b>51</b>	<b>44</b>	<b>15 %</b>			

## ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>6,423,655</b>	<b>5,691,850</b>	<b>12 %</b>	<b>20,199,905</b>	<b>24,553,547</b>	<b>17- %</b>
Units Listed	<b>12</b>	<b>13</b>	<b>7- %</b>	<b>47</b>	<b>64</b>	<b>26- %</b>
Units Sold	<b>12</b>	<b>14</b>	<b>14- %</b>	<b>41</b>	<b>60</b>	<b>31- %</b>
Sale Success Ratio	<b>92 %</b>	<b>87 %</b>		<b>85 %</b>	<b>93 %</b>	
% Sales to Listings	<b>100 %</b>	<b>107 %</b>		<b>87 %</b>	<b>93 %</b>	
Avg Price/Unit	<b>535,304</b>	<b>406,560</b>	<b>31 %</b>	<b>492,680</b>	<b>409,225</b>	<b>20 %</b>
Active Listings	<b>7</b>	<b>5</b>	<b>40 %</b>			

## APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>13,992,400</b>	<b>8,046,517</b>	<b>73 %</b>	<b>40,625,700</b>	<b>21,203,456</b>	<b>91 %</b>
Units Listed	<b>36</b>	<b>24</b>	<b>50 %</b>	<b>149</b>	<b>96</b>	<b>55 %</b>
Units Sold	<b>37</b>	<b>26</b>	<b>42 %</b>	<b>109</b>	<b>74</b>	<b>47 %</b>
Sale Success Ratio	<b>92 %</b>	<b>92 %</b>		<b>81 %</b>	<b>79 %</b>	
% Sales to Listings	<b>102 %</b>	<b>108 %</b>		<b>73 %</b>	<b>77 %</b>	
Avg Price/Unit	<b>378,172</b>	<b>309,481</b>	<b>22 %</b>	<b>372,712</b>	<b>286,533</b>	<b>30 %</b>
Active Listings	<b>35</b>	<b>20</b>	<b>75 %</b>			

## DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	<b>42,821,505</b>	<b>25,603,755</b>	<b>67 %</b>	<b>116,972,042</b>	<b>110,655,623</b>	<b>5 %</b>
Units Listed	<b>92</b>	<b>69</b>	<b>33 %</b>	<b>305</b>	<b>287</b>	<b>6 %</b>
Units Sold	<b>72</b>	<b>58</b>	<b>24 %</b>	<b>217</b>	<b>219</b>	<b>0 %</b>
Sale Success Ratio	<b>92 %</b>	<b>87 %</b>		<b>80 %</b>	<b>86 %</b>	
% Sales to Listings	<b>78 %</b>	<b>84 %</b>		<b>71 %</b>	<b>76 %</b>	
Avg Price/Unit	<b>594,743</b>	<b>441,444</b>	<b>34 %</b>	<b>539,041</b>	<b>505,276</b>	<b>6 %</b>
Active Listings	<b>93</b>	<b>69</b>	<b>34 %</b>			

## MULTI FAMILY REVENUE



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## SALES SUMMARY AS AT MAY 31, 2017

## AREA: Pitt Meadows

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,200,000	100- %	0	3,187,000	100- %
Units Listed	0	1	100- %	0	3	100- %
Units Sold	0	1	100- %	0	3	100- %
Sale Success Ratio	0 %	100 %		0 %	100 %	
% Sales to Listings	0 %	100 %		0 %	100 %	
Avg Price/Unit	0	1,200,000	100- %	0	1,062,333	100- %
Active Listings	0	0	0 %			

## LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,420,000	1,525,000	6- %
Units Listed	0	1	100- %	7	6	16 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		16 %	33 %	
% Sales to Listings	0 %	0 %		14 %	16 %	
Avg Price/Unit	0	0	0 %	1,420,000	1,525,000	6- %
Active Listings	8	8	0 %			

## RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	42,821,505	26,803,755	59 %	118,392,042	115,367,623	2 %
Units Listed	92	71	29 %	312	296	5 %
Units Sold	72	59	22 %	218	223	2- %
Sale Success Ratio	92 %	88 %		78 %	85 %	
% Sales to Listings	78 %	83 %		69 %	75 %	
Avg Price/Unit	594,743	454,300	30 %	543,082	517,343	4 %
Active Listings	101	77	31 %			

## IC&amp;I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	22,000	100- %
Units Listed	0	2	100- %	1	3	66- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	12 %	
% Sales to Listings	0 %	0 %		0 %	33 %	
Avg Price/Unit	0	0	0 %	0	22,000	100- %
Active Listings	2	2	0 %			

## IC&amp;I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	199,000	325,000	38- %	394,000	325,000	21 %
Units Listed	2	1	100 %	9	5	80 %
Units Sold	1	1	0 %	2	1	100 %
Sale Success Ratio	100 %	100 %		50 %	25 %	
% Sales to Listings	50 %	100 %		22 %	20 %	
Avg Price/Unit	199,000	325,000	38- %	197,000	325,000	39- %
Active Listings	9	8	12 %			

## REAL ESTATE BOARD OF GREATER VANCOUVER

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## AREA: Pitt Meadows

## IC&amp;I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

## IC&amp;I - LAND &amp; FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	9	1	800 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	8	1	700 %			

## ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	199,000	325,000	38- %	394,000	347,000	13 %
Units Listed	3	3	0 %	19	9	111 %
Units Sold	1	1	0 %	2	2	0 %
Sale Success Ratio	50 %	25 %		28 %	16 %	
% Sales to Listings	33 %	33 %		10 %	22 %	
Avg Price/Unit	199,000	325,000	38- %	197,000	173,500	13 %
Active Listings	19	11	72 %			

## TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	43,020,505	27,128,755	58 %	118,786,042	115,714,623	2 %
Units Listed	95	74	28 %	331	305	8 %
Units Sold	73	60	21 %	220	225	2- %
Sale Success Ratio	91 %	84 %		77 %	82 %	
% Sales to Listings	76 %	81 %		66 %	73 %	
Avg Price/Unit	589,321	452,145	30 %	539,936	514,287	4 %
Active Listings	120	88	36 %			