

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,259,999	7,805,900	45- %	103,581,599	115,526,858	10- %
Units Listed	17	30	43- %	170	185	8- %
Units Sold	4	10	60- %	102	127	19- %
Sale Success Ratio	30 %	52 %		61 %	67 %	
% Sales to Listings	23 %	33 %		60 %	68 %	
Avg Price/Unit	1,064,999	780,590	36 %	1,015,505	909,660	11 %
Active Listings	56	64	12- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	35,403,000	122,102,078	71- %	672,975,137	827,862,855	18- %
Units Listed	221	203	8 %	2,181	1,857	17 %
Units Sold	45	163	72- %	847	1,173	27- %
Sale Success Ratio	18 %	69 %		51 %	67 %	
% Sales to Listings	20 %	80 %		38 %	63 %	
Avg Price/Unit	786,733	749,092	5 %	794,539	705,765	12 %
Active Listings	895	559	60 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	39,662,999	129,907,978	69- %	776,556,736	943,389,713	17- %
Units Listed	238	233	2 %	2,351	2,042	15 %
Units Sold	49	173	71- %	949	1,300	27- %
Sale Success Ratio	19 %	67 %		52 %	67 %	
% Sales to Listings	20 %	74 %		40 %	63 %	
Avg Price/Unit	809,448	750,913	7 %	818,289	725,684	12 %
Active Listings	951	623	52 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	60,000-	6,255,300	100- %	56,811,600	124,861,767	54- %
Units Listed	23	24	4- %	219	285	23- %
Units Sold	0	13	100- %	118	270	56- %
Sale Success Ratio	0 %	86 %		62 %	80 %	
% Sales to Listings	0 %	54 %		53 %	94 %	
Avg Price/Unit	0	481,176	100- %	481,454	462,450	4 %
Active Listings	90	47	91 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	17,700,806	48,665,475	63- %	270,197,139	351,239,155	23- %
Units Listed	110	109	0 %	1,162	1,174	1- %
Units Sold	37	117	68- %	587	846	30- %
Sale Success Ratio	28 %	74 %		64 %	73 %	
% Sales to Listings	33 %	107 %		50 %	72 %	
Avg Price/Unit	478,400	415,944	15 %	460,301	415,176	10 %
Active Listings	389	270	44 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	17,640,806	54,920,775	67- %	327,008,739	476,100,922	31- %
Units Listed	133	133	0 %	1,381	1,459	5- %
Units Sold	37	130	71- %	705	1,116	36- %
Sale Success Ratio	24 %	75 %		63 %	75 %	
% Sales to Listings	27 %	97 %		51 %	76 %	
Avg Price/Unit	476,778	422,467	12 %	463,842	426,613	8 %
Active Listings	479	317	51 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	10,087,700	12,486,800	19- %	94,739,747	77,166,414	22 %
Units Listed	33	43	23- %	602	410	46 %
Units Sold	25	30	16- %	220	194	13 %
Sale Success Ratio	34 %	45 %		41 %	47 %	
% Sales to Listings	75 %	69 %		36 %	47 %	
Avg Price/Unit	403,508	416,226	3- %	430,635	397,765	8 %
Active Listings	305	176	73 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	19,676,800	48,103,973	59- %	275,358,849	345,117,438	20- %
Units Listed	195	177	10 %	1,883	1,759	7 %
Units Sold	67	165	59- %	900	1,242	27- %
Sale Success Ratio	30 %	71 %		61 %	71 %	
% Sales to Listings	34 %	93 %		47 %	70 %	
Avg Price/Unit	293,683	291,539	0 %	305,954	277,872	10 %
Active Listings	669	403	66 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	29,764,500	60,590,773	50- %	370,098,596	422,283,852	12- %
Units Listed	228	220	3 %	2,485	2,169	14 %
Units Sold	92	195	52- %	1,120	1,436	22- %
Sale Success Ratio	31 %	65 %		56 %	66 %	
% Sales to Listings	40 %	88 %		45 %	66 %	
Avg Price/Unit	323,527	310,721	4 %	330,445	294,069	12 %
Active Listings	974	579	68 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,287,699	26,548,000	46- %	255,132,946	317,555,039	19- %
Units Listed	73	97	24- %	991	880	12 %
Units Sold	29	53	45- %	440	591	25- %
Sale Success Ratio	26 %	53 %		49 %	63 %	
% Sales to Listings	39 %	54 %		44 %	67 %	
Avg Price/Unit	492,679	500,905	1- %	579,847	537,318	7 %
Active Listings	451	287	57 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	72,780,606	218,871,526	66- %	1,218,531,125	1,524,219,448	20- %
Units Listed	526	489	7 %	5,226	4,790	9 %
Units Sold	149	445	66- %	2,334	3,261	28- %
Sale Success Ratio	25 %	71 %		58 %	70 %	
% Sales to Listings	28 %	91 %		44 %	68 %	
Avg Price/Unit	488,460	491,846	0 %	522,078	467,408	11 %
Active Listings	1,953	1,232	58 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	87,068,305	245,419,526	64- %	1,473,664,071	1,841,774,487	19- %
Units Listed	599	586	2 %	6,217	5,670	9 %
Units Sold	178	498	64- %	2,774	3,852	27- %
Sale Success Ratio	25 %	68 %		56 %	69 %	
% Sales to Listings	29 %	84 %		44 %	67 %	
Avg Price/Unit	489,147	492,810	0 %	531,241	478,134	11 %
Active Listings	2,404	1,519	58 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	5,752,000	100- %
Units Listed	0	3	100- %	11	10	10 %
Units Sold	0	0	0 %	0	7	100- %
Sale Success Ratio	0 %	0 %		0 %	87 %	
% Sales to Listings	0 %	0 %		0 %	70 %	
Avg Price/Unit	0	0	0 %	0	821,714	100- %
Active Listings	5	4	25 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	5,752,000	100- %
Units Listed	0	3	100- %	11	10	10 %
Units Sold	0	0	0 %	0	7	100- %
Sale Success Ratio	0 %	0 %		0 %	87 %	
% Sales to Listings	0 %	0 %		0 %	70 %	
Avg Price/Unit	0	0	0 %	0	821,714	100- %
Active Listings	5	4	25 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	8,060,000	100- %	13,693,500	24,626,000	44- %
Units Listed	6	9	33- %	62	58	6 %
Units Sold	0	4	100- %	17	21	19- %
Sale Success Ratio	0 %	80 %		32 %	35 %	
% Sales to Listings	0 %	44 %		27 %	36 %	
Avg Price/Unit	0	2,015,000	100- %	805,500	1,172,666	31- %
Active Listings	45	33	36 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

RES SUB-TOTAL

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,287,699	26,548,000	46- %	255,132,946	317,555,039	19- %
Units Listed	73	97	24- %	991	880	12 %
Units Sold	29	53	45- %	440	591	25- %
Sale Success Ratio	26 %	53 %		49 %	63 %	
% Sales to Listings	39 %	54 %		44 %	67 %	
Avg Price/Unit	492,679	500,905	1- %	579,847	537,318	7 %
Active Listings	451	287	57 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	72,780,606	226,931,526	67- %	1,232,224,625	1,554,597,448	20- %
Units Listed	532	501	6 %	5,299	4,858	9 %
Units Sold	149	449	66- %	2,351	3,289	28- %
Sale Success Ratio	25 %	71 %		57 %	69 %	
% Sales to Listings	28 %	89 %		44 %	67 %	
Avg Price/Unit	488,460	505,415	3- %	524,127	472,665	10 %
Active Listings	2,003	1,269	57 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	87,068,305	253,479,526	65- %	1,487,357,571	1,872,152,487	20- %
Units Listed	605	598	1 %	6,290	5,738	9 %
Units Sold	178	502	64- %	2,791	3,880	28- %
Sale Success Ratio	25 %	68 %		56 %	68 %	
% Sales to Listings	29 %	83 %		44 %	67 %	
Avg Price/Unit	489,147	504,939	3- %	532,912	482,513	10 %
Active Listings	2,454	1,556	57 %			

IC&I - BUSINESS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

IC&I - BUSINESS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	73,000	407,800	82- %	2,688,100	4,186,800	35- %
Units Listed	14	18	22- %	144	188	23- %
Units Sold	2	5	60- %	23	39	41- %
Sale Success Ratio	11 %	22 %		15 %	19 %	
% Sales to Listings	14 %	27 %		15 %	20 %	
Avg Price/Unit	36,500	81,560	55- %	116,873	107,353	8 %
Active Listings	96	112	14- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	73,000	407,800	82- %	2,688,100	4,186,800	35- %
Units Listed	14	18	22- %	144	189	23- %
Units Sold	2	5	60- %	23	39	41- %
Sale Success Ratio	11 %	22 %		15 %	19 %	
% Sales to Listings	14 %	27 %		15 %	20 %	
Avg Price/Unit	36,500	81,560	55- %	116,873	107,353	8 %
Active Listings	96	113	15- %			

IC&I - INDUSTRIAL/COMMERCIAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	254,000	100- %	8,055,000	4,421,388	82 %
Units Listed	3	5	40- %	41	28	46 %
Units Sold	0	1	100- %	14	15	6- %
Sale Success Ratio	0 %	100 %		38 %	83 %	
% Sales to Listings	0 %	20 %		34 %	53 %	
Avg Price/Unit	0	254,000	100- %	575,357	294,759	95 %
Active Listings	31	21	47 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,812,000	8,809,000	79- %	31,851,530	45,308,168	29- %
Units Listed	14	21	33- %	206	216	4- %
Units Sold	5	21	76- %	66	118	44- %
Sale Success Ratio	25 %	63 %		37 %	49 %	
% Sales to Listings	35 %	100 %		32 %	54 %	
Avg Price/Unit	362,400	419,476	13- %	482,598	383,967	25 %
Active Listings	133	114	16 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,812,000	9,063,000	80- %	39,906,530	49,729,556	19- %
Units Listed	17	26	34- %	247	244	1 %
Units Sold	5	22	77- %	80	133	39- %
Sale Success Ratio	22 %	64 %		37 %	51 %	
% Sales to Listings	29 %	84 %		32 %	54 %	
Avg Price/Unit	362,400	411,954	12- %	498,831	373,906	33 %
Active Listings	164	135	21 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,964,000	3,795,000	48- %
Units Listed	4	2	100 %	22	18	22 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		5 %	15 %	
% Sales to Listings	0 %	0 %		4 %	16 %	
Avg Price/Unit	0	0	0 %	1,964,000	1,265,000	55 %
Active Listings	21	15	40 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	1,964,000	3,795,000	48- %
Units Listed	4	2	100 %	22	18	22 %
Units Sold	0	0	0 %	1	3	66- %
Sale Success Ratio	0 %	0 %		5 %	15 %	
% Sales to Listings	0 %	0 %		4 %	16 %	
Avg Price/Unit	0	0	0 %	1,964,000	1,265,000	55 %
Active Listings	21	15	40 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	254,000	100- %	8,055,000	4,421,388	82 %
Units Listed	3	5	40- %	41	29	41 %
Units Sold	0	1	100- %	14	15	6- %
Sale Success Ratio	0 %	100 %		38 %	78 %	
% Sales to Listings	0 %	20 %		34 %	51 %	
Avg Price/Unit	0	254,000	100- %	575,357	294,759	95 %
Active Listings	31	22	40 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,885,000	9,216,800	79- %	36,503,630	53,289,968	31- %
Units Listed	33	41	19- %	373	422	11- %
Units Sold	7	26	73- %	90	160	43- %
Sale Success Ratio	17 %	45 %		26 %	35 %	
% Sales to Listings	21 %	63 %		24 %	37 %	
Avg Price/Unit	269,285	354,492	24- %	405,595	333,062	21 %
Active Listings	251	241	4 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,885,000	9,470,800	80- %	44,558,630	57,711,356	22- %
Units Listed	36	46	21- %	414	451	8- %
Units Sold	7	27	74- %	104	175	40- %
Sale Success Ratio	16 %	46 %		27 %	36 %	
% Sales to Listings	19 %	58 %		25 %	38 %	
Avg Price/Unit	269,285	350,770	23- %	428,448	329,779	29 %
Active Listings	282	263	7 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: Richmond

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,287,699	26,802,000	46- %	263,187,946	321,976,427	18- %
Units Listed	76	102	25- %	1,032	909	13 %
Units Sold	29	54	46- %	454	606	25- %
Sale Success Ratio	26 %	53 %		49 %	63 %	
% Sales to Listings	38 %	52 %		43 %	66 %	
Avg Price/Unit	492,679	496,333	0 %	579,709	531,314	9 %
Active Listings	482	309	55 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	74,665,606	236,148,326	68- %	1,268,728,255	1,607,887,416	21- %
Units Listed	565	542	4 %	5,672	5,280	7 %
Units Sold	156	475	67- %	2,441	3,449	29- %
Sale Success Ratio	24 %	69 %		55 %	66 %	
% Sales to Listings	27 %	87 %		43 %	65 %	
Avg Price/Unit	478,625	497,154	3- %	519,757	466,189	11 %
Active Listings	2,254	1,510	49 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	88,953,305	262,950,326	66- %	1,531,916,201	1,929,863,843	20- %
Units Listed	641	644	0 %	6,704	6,189	8 %
Units Sold	185	529	65- %	2,895	4,055	28- %
Sale Success Ratio	24 %	67 %		54 %	66 %	
% Sales to Listings	28 %	82 %		43 %	65 %	
Avg Price/Unit	480,828	497,070	3- %	529,159	475,922	11 %
Active Listings	2,736	1,819	50 %			