

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Squamish

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	34,734,434	35,265,350	1- %	121,994,634	142,653,102	14- %
Units Listed	60	58	3 %	225	230	2- %
Units Sold	37	40	7- %	133	165	19- %
Sale Success Ratio	67 %	86 %		64 %	87 %	
% Sales to Listings	61 %	68 %		59 %	71 %	
Avg Price/Unit	938,768	881,633	6 %	917,252	864,564	6 %
Active Listings	116	83	39 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	17,369,500	18,847,200	7- %	64,432,403	54,888,400	17 %
Units Listed	32	31	3 %	147	127	15 %
Units Sold	29	33	12- %	107	100	7 %
Sale Success Ratio	80 %	91 %		75 %	90 %	
% Sales to Listings	90 %	106 %		72 %	78 %	
Avg Price/Unit	598,948	571,127	4 %	602,171	548,884	9 %
Active Listings	50	29	72 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,307,705	7,918,550	55 %	32,482,525	36,848,339	11- %
Units Listed	35	24	45 %	101	142	28- %
Units Sold	32	22	45 %	89	108	17- %
Sale Success Ratio	94 %	95 %		68 %	90 %	
% Sales to Listings	91 %	91 %		88 %	76 %	
Avg Price/Unit	384,615	359,934	6 %	364,972	341,188	6 %
Active Listings	24	40	40- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	64,411,639	62,031,100	3 %	218,909,562	234,389,841	6- %
Units Listed	127	113	12 %	473	499	5- %
Units Sold	98	95	3 %	329	373	11- %
Sale Success Ratio	78 %	90 %		69 %	89 %	
% Sales to Listings	77 %	84 %		69 %	74 %	
Avg Price/Unit	657,261	652,958	0 %	665,378	628,390	5 %
Active Listings	190	152	25 %			

MULTI FAMILY REVENUE



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AREA: Squamish

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,694,000	3,404,900	50- %	6,663,000	14,113,903	52- %
Units Listed	4	7	42- %	20	41	51- %
Units Sold	2	5	60- %	10	27	62- %
Sale Success Ratio	50 %	83 %		47 %	79 %	
% Sales to Listings	50 %	71 %		50 %	65 %	
Avg Price/Unit	847,000	680,980	24 %	666,300	522,737	27 %
Active Listings	13	21	38- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	66,105,639	65,436,000	1 %	225,572,562	248,503,744	9- %
Units Listed	131	120	9 %	493	540	8- %
Units Sold	100	100	0 %	339	400	15- %
Sale Success Ratio	77 %	90 %		68 %	88 %	
% Sales to Listings	76 %	83 %		68 %	74 %	
Avg Price/Unit	661,056	654,360	1 %	665,405	621,259	7 %
Active Listings	203	173	17 %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	30,000	130,000-	123- %
Units Listed	1	1	0 %	5	5	0 %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		12 %	0 %	
% Sales to Listings	0 %	0 %		20 %	0 %	
Avg Price/Unit	0	0	0 %	30,000	0	0 %
Active Listings	7	8	12- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	539,900	0	0 %	5,688,927	5,218,500	9 %
Units Listed	2	5	60- %	8	26	69- %
Units Sold	1	0	0 %	6	8	25- %
Sale Success Ratio	100 %	0 %		42 %	40 %	
% Sales to Listings	50 %	0 %		75 %	30 %	
Avg Price/Unit	539,900	0	0 %	948,154	652,312	45 %
Active Listings	6	25	76- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Squamish

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,440,000	0	0 %	2,440,000	1,725,000	41 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	1	0	0 %	1	1	0 %
Sale Success Ratio	100 %	0 %		100 %	100 %	
% Sales to Listings	0 %	0 %		100 %	0 %	
Avg Price/Unit	2,440,000	0	0 %	2,440,000	1,725,000	41 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	885,000	100- %	0	6,994,000	100- %
Units Listed	2	3	33- %	4	5	20- %
Units Sold	0	1	100- %	0	5	100- %
Sale Success Ratio	0 %	50 %		0 %	45 %	
% Sales to Listings	0 %	33 %		0 %	100 %	
Avg Price/Unit	0	885,000	100- %	0	1,398,800	100- %
Active Listings	4	9	55- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,979,900	885,000	236 %	8,158,927	13,807,500	40- %
Units Listed	5	9	44- %	18	36	50- %
Units Sold	2	1	100 %	8	14	42- %
Sale Success Ratio	66 %	25 %		30 %	36 %	
% Sales to Listings	40 %	11 %		44 %	38 %	
Avg Price/Unit	1,489,950	885,000	68 %	1,019,865	986,250	3 %
Active Listings	17	42	59- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	69,085,539	66,321,000	4 %	233,731,489	262,311,244	10- %
Units Listed	136	129	5 %	511	576	11- %
Units Sold	102	101	0 %	347	414	16- %
Sale Success Ratio	77 %	87 %		66 %	84 %	
% Sales to Listings	75 %	78 %		67 %	71 %	
Avg Price/Unit	677,309	656,643	3 %	673,577	633,602	6 %
Active Listings	220	215	2 %			