

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Squamish

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	23,505,000	20,757,800	13 %	170,375,134	181,713,402	6- %
Units Listed	44	39	12 %	316	329	3- %
Units Sold	23	23	0 %	182	208	12- %
Sale Success Ratio	53 %	71 %		63 %	80 %	
% Sales to Listings	52 %	58 %		57 %	63 %	
Avg Price/Unit	1,021,956	902,513	13 %	936,127	873,622	7 %
Active Listings	125	112	11 %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,169,000	9,549,677	90 %	100,575,503	76,984,277	30 %
Units Listed	30	32	6- %	212	186	13 %
Units Sold	28	17	64 %	165	139	18 %
Sale Success Ratio	77 %	80 %		78 %	88 %	
% Sales to Listings	93 %	53 %		77 %	74 %	
Avg Price/Unit	648,892	561,745	15 %	609,548	553,843	10 %
Active Listings	47	41	14 %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	7,279,400	3,793,700	91 %	43,928,625	46,212,039	4- %
Units Listed	11	21	47- %	134	180	25- %
Units Sold	16	10	60 %	115	133	13- %
Sale Success Ratio	88 %	58 %		72 %	87 %	
% Sales to Listings	145 %	47 %		85 %	73 %	
Avg Price/Unit	454,962	379,370	19 %	381,988	347,458	9 %
Active Listings	28	45	37- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	48,953,400	34,101,177	43 %	314,879,262	304,909,718	3 %
Units Listed	85	92	7- %	662	695	4- %
Units Sold	67	50	34 %	462	480	3- %
Sale Success Ratio	69 %	71 %		70 %	84 %	
% Sales to Listings	78 %	54 %		69 %	69 %	
Avg Price/Unit	730,647	682,023	7 %	681,556	635,228	7 %
Active Listings	200	198	1 %			

MULTI FAMILY REVENUE



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AREA: Squamish

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	4	2	100 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	2	50 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,466,000	428,000	242 %	8,129,000	15,936,903	48- %
Units Listed	6	2	200 %	29	47	38- %
Units Sold	3	1	200 %	13	31	58- %
Sale Success Ratio	50 %	100 %		46 %	77 %	
% Sales to Listings	50 %	50 %		44 %	65 %	
Avg Price/Unit	488,666	428,000	14 %	625,307	514,093	21 %
Active Listings	15	21	28- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	50,419,400	34,529,177	46 %	323,008,262	320,846,621	0 %
Units Listed	91	94	3- %	695	744	6- %
Units Sold	70	51	37 %	475	511	7- %
Sale Success Ratio	67 %	71 %		69 %	84 %	
% Sales to Listings	76 %	54 %		68 %	68 %	
Avg Price/Unit	720,277	677,042	6 %	680,017	627,879	8 %
Active Listings	218	221	1- %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	30,000	130,000-	123- %
Units Listed	1	2	50- %	8	9	11- %
Units Sold	0	0	0 %	1	0	0 %
Sale Success Ratio	0 %	0 %		10 %	0 %	
% Sales to Listings	0 %	0 %		12 %	0 %	
Avg Price/Unit	0	0	0 %	30,000	0	0 %
Active Listings	8	7	14 %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	215,000	100- %	5,688,927	7,205,100	21- %
Units Listed	1	1	0 %	10	28	64- %
Units Sold	0	1	100- %	6	13	53- %
Sale Success Ratio	0 %	50 %		40 %	48 %	
% Sales to Listings	0 %	100 %		60 %	46 %	
Avg Price/Unit	0	215,000	100- %	948,154	554,238	71 %
Active Listings	7	20	65- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JULY 31, 2017

AREA: Squamish

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,440,000	1,725,000	41 %
Units Listed	1	0	0 %	2	0	0 %
Units Sold	0	0	0 %	1	1	0 %
Sale Success Ratio	0 %	0 %		100 %	100 %	
% Sales to Listings	0 %	0 %		50 %	0 %	
Avg Price/Unit	0	0	0 %	2,440,000	1,725,000	41 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,150,000	1,200,000	4- %	1,150,000	8,194,000	85- %
Units Listed	2	0	0 %	6	7	14- %
Units Sold	1	1	0 %	1	6	83- %
Sale Success Ratio	100 %	20 %		20 %	35 %	
% Sales to Listings	50 %	0 %		16 %	85 %	
Avg Price/Unit	1,150,000	1,200,000	4- %	1,150,000	1,365,666	15- %
Active Listings	4	5	20- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,150,000	1,415,000	18- %	9,308,927	16,994,100	45- %
Units Listed	5	3	66 %	26	44	40- %
Units Sold	1	2	50- %	9	20	55- %
Sale Success Ratio	50 %	18 %		29 %	35 %	
% Sales to Listings	20 %	66 %		34 %	45 %	
Avg Price/Unit	1,150,000	707,500	62 %	1,034,325	849,705	21 %
Active Listings	20	32	37- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	51,569,400	35,944,177	43 %	332,317,189	337,840,721	1- %
Units Listed	96	97	1- %	721	788	8- %
Units Sold	71	53	33 %	484	531	8- %
Sale Success Ratio	67 %	64 %		67 %	80 %	
% Sales to Listings	73 %	54 %		67 %	67 %	
Avg Price/Unit	726,329	678,192	7 %	686,605	636,234	7 %
Active Listings	238	253	5- %			