

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	1,867,000	100- %	3,306,733	4,908,900	32- %
Units Listed	1	1	0 %	21	20	5 %
Units Sold	0	3	100- %	5	7	28- %
Sale Success Ratio	0 %	75 %		20 %	31 %	
% Sales to Listings	0 %	300 %		23 %	35 %	
Avg Price/Unit	0	622,333	100- %	661,346	701,271	5- %
Active Listings	11	14	21- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,103,500	5,285,000	129 %	83,829,900	74,625,904	12 %
Units Listed	25	21	19 %	426	400	6 %
Units Sold	20	12	66 %	171	154	11 %
Sale Success Ratio	40 %	35 %		43 %	40 %	
% Sales to Listings	80 %	57 %		40 %	38 %	
Avg Price/Unit	605,175	440,416	37 %	490,233	484,583	1 %
Active Listings	167	166	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,103,500	7,152,000	69 %	87,136,633	79,534,804	9 %
Units Listed	26	22	18 %	447	420	6 %
Units Sold	20	15	33 %	176	161	9 %
Sale Success Ratio	40 %	39 %		42 %	39 %	
% Sales to Listings	76 %	68 %		39 %	38 %	
Avg Price/Unit	605,175	476,800	26 %	495,094	494,004	0 %
Active Listings	178	180	1- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,511,209	0	0 %	6,573,717	1,590,750	313 %
Units Listed	5	0	0 %	41	17	141 %
Units Sold	4	0	0 %	17	3	466 %
Sale Success Ratio	100 %	0 %		60 %	10 %	
% Sales to Listings	80 %	0 %		41 %	17 %	
Avg Price/Unit	377,802	0	0 %	386,689	530,250	27- %
Active Listings	17	6	183 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	668,000	1,982,000	66- %	24,102,699	36,602,150	34- %
Units Listed	14	8	75 %	157	207	24- %
Units Sold	2	5	60- %	66	96	31- %
Sale Success Ratio	13 %	29 %		40 %	47 %	
% Sales to Listings	14 %	62 %		42 %	46 %	
Avg Price/Unit	334,000	396,400	15- %	365,192	381,272	4- %
Active Listings	65	77	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,179,209	1,982,000	9 %	30,676,416	38,192,900	19- %
Units Listed	19	8	137 %	198	224	11- %
Units Sold	6	5	20 %	83	99	16- %
Sale Success Ratio	31 %	29 %		43 %	42 %	
% Sales to Listings	31 %	62 %		41 %	44 %	
Avg Price/Unit	363,201	396,400	8- %	369,595	385,786	4- %
Active Listings	82	83	1- %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	544,000	634,999	14- %	1,452,000	2,393,999	39- %
Units Listed	1	2	50- %	77	22	250 %
Units Sold	2	2	0 %	6	8	25- %
Sale Success Ratio	66 %	100 %		8 %	26 %	
% Sales to Listings	200 %	100 %		7 %	36 %	
Avg Price/Unit	272,000	317,499	14- %	242,000	299,249	19- %
Active Listings	25	25	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	158,000	1,089,400	85- %	6,565,500	13,727,700	52- %
Units Listed	6	11	45- %	158	159	0 %
Units Sold	1	5	80- %	28	54	48- %
Sale Success Ratio	5 %	35 %		21 %	33 %	
% Sales to Listings	16 %	45 %		17 %	33 %	
Avg Price/Unit	158,000	217,880	27- %	234,482	254,216	7- %
Active Listings	82	63	30 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	702,000	1,724,399	59- %	8,017,500	16,121,699	50- %
Units Listed	7	13	46- %	235	181	29 %
Units Sold	3	7	57- %	34	62	45- %
Sale Success Ratio	14 %	43 %		16 %	32 %	
% Sales to Listings	42 %	53 %		14 %	34 %	
Avg Price/Unit	234,000	246,342	5- %	235,808	260,027	9- %
Active Listings	107	88	21 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,055,209	2,501,999	17- %	11,332,450	8,893,649	27 %
Units Listed	7	3	133 %	139	59	135 %
Units Sold	6	5	20 %	28	18	55 %
Sale Success Ratio	85 %	83 %		21 %	22 %	
% Sales to Listings	85 %	166 %		20 %	30 %	
Avg Price/Unit	342,534	500,399	31- %	404,730	494,091	18- %
Active Listings	53	45	17 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,929,500	8,356,400	54 %	114,498,099	124,955,754	8- %
Units Listed	45	40	12 %	741	766	3- %
Units Sold	23	22	4 %	265	304	12- %
Sale Success Ratio	27 %	33 %		38 %	40 %	
% Sales to Listings	51 %	55 %		35 %	39 %	
Avg Price/Unit	562,152	379,836	47 %	432,068	411,038	5 %
Active Listings	314	306	2 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,984,709	10,858,399	38 %	125,830,549	133,849,403	5- %
Units Listed	52	43	20 %	880	825	6 %
Units Sold	29	27	7 %	293	322	9- %
Sale Success Ratio	32 %	38 %		36 %	38 %	
% Sales to Listings	55 %	62 %		33 %	39 %	
Avg Price/Unit	516,714	402,162	28 %	429,455	415,681	3 %
Active Listings	367	351	4 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	433,000	505,000	14- %	10,792,000	9,984,500	8 %
Units Listed	1	4	75- %	101	105	3- %
Units Sold	2	2	0 %	38	29	31 %
Sale Success Ratio	50 %	22 %		36 %	26 %	
% Sales to Listings	200 %	50 %		37 %	27 %	
Avg Price/Unit	216,500	252,500	14- %	284,000	344,293	17- %
Active Listings	65	75	13- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,055,209	2,501,999	17- %	11,332,450	8,893,649	27 %
Units Listed	7	3	133 %	139	59	135 %
Units Sold	6	5	20 %	28	18	55 %
Sale Success Ratio	85 %	83 %		21 %	22 %	
% Sales to Listings	85 %	166 %		20 %	30 %	
Avg Price/Unit	342,534	500,399	31- %	404,730	494,091	18- %
Active Listings	53	45	17 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	13,362,500	8,861,400	50 %	125,290,099	134,940,254	7- %
Units Listed	46	44	4 %	843	872	3- %
Units Sold	25	24	4 %	303	333	9- %
Sale Success Ratio	28 %	32 %		38 %	38 %	
% Sales to Listings	54 %	54 %		35 %	38 %	
Avg Price/Unit	534,500	369,225	44 %	413,498	405,225	2 %
Active Listings	380	382	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	15,417,709	11,363,399	35 %	136,622,549	143,833,903	5- %
Units Listed	53	47	12 %	982	931	5 %
Units Sold	31	29	6 %	331	351	5- %
Sale Success Ratio	32 %	36 %		36 %	37 %	
% Sales to Listings	58 %	61 %		33 %	37 %	
Avg Price/Unit	497,345	391,841	26 %	412,756	409,783	0 %
Active Listings	433	427	1 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	50,000	1,168,000	95- %
Units Listed	0	4	100- %	16	26	38- %
Units Sold	0	0	0 %	2	5	60- %
Sale Success Ratio	0 %	0 %		12 %	26 %	
% Sales to Listings	0 %	0 %		12 %	19 %	
Avg Price/Unit	0	0	0 %	25,000	233,600	89- %
Active Listings	12	13	7- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	50,000	1,168,000	95- %
Units Listed	0	4	100- %	16	26	38- %
Units Sold	0	0	0 %	2	5	60- %
Sale Success Ratio	0 %	0 %		12 %	25 %	
% Sales to Listings	0 %	0 %		12 %	19 %	
Avg Price/Unit	0	0	0 %	25,000	233,600	89- %
Active Listings	12	13	7- %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	210,000	466,000	54- %
Units Listed	2	0	0 %	13	2	550 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		3 %	22 %	
% Sales to Listings	0 %	0 %		7 %	100 %	
Avg Price/Unit	0	0	0 %	210,000	233,000	9- %
Active Listings	10	4	150 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	4,785,000	2,897,900	65 %
Units Listed	3	0	0 %	20	24	16- %
Units Sold	0	0	0 %	7	6	16 %
Sale Success Ratio	0 %	0 %		36 %	22 %	
% Sales to Listings	0 %	0 %		35 %	25 %	
Avg Price/Unit	0	0	0 %	683,571	482,983	41 %
Active Listings	16	15	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	4,995,000	3,363,900	48 %
Units Listed	5	0	0 %	33	26	26 %
Units Sold	0	0	0 %	8	8	0 %
Sale Success Ratio	0 %	0 %		17 %	22 %	
% Sales to Listings	0 %	0 %		24 %	30 %	
Avg Price/Unit	0	0	0 %	624,375	420,487	48 %
Active Listings	26	19	36 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	1	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	535,000	100- %	230,000	1,295,000	82- %
Units Listed	3	2	50 %	25	33	24- %
Units Sold	0	1	100- %	1	2	50- %
Sale Success Ratio	0 %	20 %		5 %	6 %	
% Sales to Listings	0 %	50 %		4 %	6 %	
Avg Price/Unit	0	535,000	100- %	230,000	647,500	64- %
Active Listings	31	23	34 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	535,000	100- %	230,000	1,295,000	82- %
Units Listed	3	2	50 %	25	33	24- %
Units Sold	0	1	100- %	1	2	50- %
Sale Success Ratio	0 %	20 %		5 %	6 %	
% Sales to Listings	0 %	50 %		4 %	6 %	
Avg Price/Unit	0	535,000	100- %	230,000	647,500	64- %
Active Listings	31	23	34 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	210,000	466,000	54- %
Units Listed	2	0	0 %	13	2	550 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		3 %	20 %	
% Sales to Listings	0 %	0 %		7 %	100 %	
Avg Price/Unit	0	0	0 %	210,000	233,000	9- %
Active Listings	10	4	150 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	535,000	100- %	5,065,000	5,360,900	5- %
Units Listed	6	6	0 %	62	84	26- %
Units Sold	0	1	100- %	10	13	23- %
Sale Success Ratio	0 %	14 %		18 %	16 %	
% Sales to Listings	0 %	16 %		16 %	15 %	
Avg Price/Unit	0	535,000	100- %	506,500	412,376	22 %
Active Listings	59	51	15 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	535,000	100- %	5,275,000	5,826,900	9- %
Units Listed	8	6	33 %	75	86	12- %
Units Sold	0	1	100- %	11	15	26- %
Sale Success Ratio	0 %	14 %		13 %	17 %	
% Sales to Listings	0 %	16 %		14 %	17 %	
Avg Price/Unit	0	535,000	100- %	479,545	388,460	23 %
Active Listings	69	55	25 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Squamish

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,055,209	2,501,999	17- %	11,542,450	9,359,649	23 %
Units Listed	9	3	200 %	152	61	149 %
Units Sold	6	5	20 %	29	20	45 %
Sale Success Ratio	85 %	83 %		18 %	22 %	
% Sales to Listings	66 %	166 %		19 %	32 %	
Avg Price/Unit	342,534	500,399	31- %	398,015	467,982	14- %
Active Listings	63	49	28 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	13,362,500	9,396,400	42 %	130,355,099	140,301,154	7- %
Units Listed	52	50	4 %	905	956	5- %
Units Sold	25	25	0 %	313	346	9- %
Sale Success Ratio	27 %	30 %		37 %	37 %	
% Sales to Listings	48 %	50 %		34 %	36 %	
Avg Price/Unit	534,500	375,856	42 %	416,469	405,494	2 %
Active Listings	439	433	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	15,417,709	11,898,399	29 %	141,897,549	149,660,803	5- %
Units Listed	61	53	15 %	1,057	1,017	3 %
Units Sold	31	30	3 %	342	366	6- %
Sale Success Ratio	31 %	34 %		34 %	35 %	
% Sales to Listings	50 %	56 %		32 %	35 %	
Avg Price/Unit	497,345	396,613	25 %	414,905	408,909	1 %
Active Listings	502	482	4 %			