

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	399,900	450,000	11- %	5,653,674	17,387,637	67- %
Units Listed	6	5	20 %	51	79	35- %
Units Sold	1	1	0 %	13	35	62- %
Sale Success Ratio	33 %	25 %		31 %	36 %	
% Sales to Listings	16 %	20 %		25 %	44 %	
Avg Price/Unit	399,900	450,000	11- %	434,898	496,789	12- %
Active Listings	36	30	20 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	17,105,400	16,280,000	5 %	189,015,626	207,884,655	9- %
Units Listed	53	39	35 %	1,111	1,152	3- %
Units Sold	33	33	0 %	415	438	5- %
Sale Success Ratio	29 %	31 %		42 %	43 %	
% Sales to Listings	62 %	84 %		37 %	38 %	
Avg Price/Unit	518,345	493,333	5 %	455,459	474,622	4- %
Active Listings	479	446	7 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	17,505,300	16,730,000	4 %	194,669,300	225,272,292	13- %
Units Listed	59	44	34 %	1,162	1,231	5- %
Units Sold	34	34	0 %	428	473	9- %
Sale Success Ratio	29 %	31 %		41 %	42 %	
% Sales to Listings	57 %	77 %		36 %	38 %	
Avg Price/Unit	514,861	492,058	4 %	454,834	476,262	4- %
Active Listings	515	476	8 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	775,000	0	0 %	1,103,000	2,958,400	62- %
Units Listed	0	0	0 %	3	23	86- %
Units Sold	2	0	0 %	3	9	66- %
Sale Success Ratio	100 %	0 %		27 %	37 %	
% Sales to Listings	0 %	0 %		100 %	39 %	
Avg Price/Unit	387,500	0	0 %	367,666	328,711	11 %
Active Listings	9	17	47- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	261,000	1,542,000	83- %	11,003,600	13,653,200	19- %
Units Listed	2	6	66- %	85	91	6- %
Units Sold	1	6	83- %	37	49	24- %
Sale Success Ratio	50 %	60 %		50 %	59 %	
% Sales to Listings	50 %	100 %		43 %	53 %	
Avg Price/Unit	261,000	257,000	1 %	297,394	278,636	6 %
Active Listings	49	41	19 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,036,000	1,542,000	32- %	12,106,600	16,611,600	27- %
Units Listed	2	6	66- %	88	114	22- %
Units Sold	3	6	50- %	40	58	31- %
Sale Success Ratio	75 %	60 %		47 %	54 %	
% Sales to Listings	150 %	100 %		45 %	50 %	
Avg Price/Unit	345,333	257,000	34 %	302,665	286,406	5 %
Active Listings	58	58	0 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	351,900	0	0 %	8,547,265	3,000,800	184 %
Units Listed	0	0	0 %	85	12	608 %
Units Sold	1	0	0 %	16	9	77 %
Sale Success Ratio	100 %	0 %		27 %	23 %	
% Sales to Listings	0 %	0 %		18 %	75 %	
Avg Price/Unit	351,900	0	0 %	534,204	333,422	60 %
Active Listings	29	2	1,350 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	787,500	100- %	9,534,200	7,880,318	20 %
Units Listed	6	3	100 %	84	81	3 %
Units Sold	0	3	100- %	35	34	2 %
Sale Success Ratio	0 %	33 %		53 %	47 %	
% Sales to Listings	0 %	100 %		41 %	41 %	
Avg Price/Unit	0	262,500	100- %	272,405	231,774	17 %
Active Listings	46	32	43 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	351,900	787,500	55- %	18,081,465	10,881,118	66 %
Units Listed	6	3	100 %	169	93	81 %
Units Sold	1	3	66- %	51	43	18 %
Sale Success Ratio	10 %	27 %		41 %	39 %	
% Sales to Listings	16 %	100 %		30 %	46 %	
Avg Price/Unit	351,900	262,500	34 %	354,538	253,049	40 %
Active Listings	75	34	120 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,526,800	450,000	239 %	15,303,939	23,346,837	34- %
Units Listed	6	5	20 %	139	114	21 %
Units Sold	4	1	300 %	32	53	39- %
Sale Success Ratio	66 %	16 %		29 %	33 %	
% Sales to Listings	66 %	20 %		23 %	46 %	
Avg Price/Unit	381,700	450,000	15- %	478,248	440,506	8 %
Active Listings	74	49	51 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	17,366,400	18,609,500	6- %	209,553,426	229,418,173	8- %
Units Listed	61	48	27 %	1,280	1,324	3- %
Units Sold	34	42	19- %	487	521	6- %
Sale Success Ratio	27 %	34 %		43 %	44 %	
% Sales to Listings	55 %	87 %		38 %	39 %	
Avg Price/Unit	510,776	443,083	15 %	430,294	440,341	2- %
Active Listings	574	519	10 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	18,893,200	19,059,500	0 %	224,857,365	252,765,010	11- %
Units Listed	67	53	26 %	1,419	1,438	1- %
Units Sold	38	43	11- %	519	574	9- %
Sale Success Ratio	29 %	33 %		41 %	43 %	
% Sales to Listings	56 %	81 %		36 %	39 %	
Avg Price/Unit	497,189	443,244	12 %	433,251	440,357	1- %
Active Listings	648	568	14 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

MULTI FAMILY REVENUE

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	4	4	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	3	33- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	4	4	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	2	3	33- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	923,600	914,900	0 %	19,933,673	21,349,150	6- %
Units Listed	24	7	242 %	392	404	2- %
Units Sold	4	3	33 %	74	96	22- %
Sale Success Ratio	9 %	8 %		21 %	27 %	
% Sales to Listings	16 %	42 %		18 %	23 %	
Avg Price/Unit	230,900	304,966	24- %	269,373	222,386	21 %
Active Listings	378	372	1 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	1,526,800	450,000	239 %	15,303,939	23,346,837	34- %
Units Listed	6	5	20 %	139	114	21 %
Units Sold	4	1	300 %	32	53	39- %
Sale Success Ratio	66 %	16 %		29 %	33 %	
% Sales to Listings	66 %	20 %		23 %	46 %	
Avg Price/Unit	381,700	450,000	15- %	478,248	440,506	8 %
Active Listings	74	49	51 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	18,290,000	19,524,400	6- %	229,487,099	250,767,323	8- %
Units Listed	85	56	51 %	1,676	1,732	3- %
Units Sold	38	45	15- %	561	617	9- %
Sale Success Ratio	23 %	28 %		38 %	40 %	
% Sales to Listings	44 %	80 %		33 %	35 %	
Avg Price/Unit	481,315	433,875	10 %	409,067	406,430	0 %
Active Listings	954	894	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	19,816,800	19,974,400	0 %	244,791,038	274,114,160	10- %
Units Listed	91	61	49 %	1,815	1,846	1- %
Units Sold	42	46	8- %	593	670	11- %
Sale Success Ratio	24 %	28 %		37 %	40 %	
% Sales to Listings	46 %	75 %		32 %	36 %	
Avg Price/Unit	471,828	434,226	8 %	412,801	409,125	0 %
Active Listings	1,028	943	9 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	2,231,000	3,165,000	29- %
Units Listed	2	3	33- %	34	44	22- %
Units Sold	0	0	0 %	7	5	40 %
Sale Success Ratio	0 %	0 %		21 %	13 %	
% Sales to Listings	0 %	0 %		20 %	11 %	
Avg Price/Unit	0	0	0 %	318,714	633,000	49- %
Active Listings	25	24	4 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	2,231,000	3,165,000	29- %
Units Listed	2	3	33- %	34	44	22- %
Units Sold	0	0	0 %	7	5	40 %
Sale Success Ratio	0 %	0 %		21 %	13 %	
% Sales to Listings	0 %	0 %		20 %	11 %	
Avg Price/Unit	0	0	0 %	318,714	633,000	49- %
Active Listings	25	24	4 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	609,600	0	0 %
Units Listed	0	0	0 %	11	0	0 %
Units Sold	0	0	0 %	4	0	0 %
Sale Success Ratio	0 %	0 %		44 %	0 %	
% Sales to Listings	0 %	0 %		36 %	0 %	
Avg Price/Unit	0	0	0 %	152,400	0	0 %
Active Listings	2	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	142,000	0	0 %	2,942,000	1,229,000	139 %
Units Listed	2	2	0 %	20	12	66 %
Units Sold	1	0	0 %	5	2	150 %
Sale Success Ratio	33 %	0 %		35 %	10 %	
% Sales to Listings	50 %	0 %		25 %	16 %	
Avg Price/Unit	142,000	0	0 %	588,400	614,500	4- %
Active Listings	14	8	75 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	142,000	0	0 %	3,551,600	1,229,000	188 %
Units Listed	2	2	0 %	31	12	158 %
Units Sold	1	0	0 %	9	2	350 %
Sale Success Ratio	33 %	0 %		39 %	10 %	
% Sales to Listings	50 %	0 %		29 %	16 %	
Avg Price/Unit	142,000	0	0 %	394,622	614,500	35- %
Active Listings	16	8	100 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	2,900,000	100- %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	33 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	0	0 %	0	2,900,000	100- %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	2,900,000	100- %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	33 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	0	0 %	0	2,900,000	100- %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	998,000	0	0 %	998,000	0	0 %
Units Listed	0	0	0 %	12	14	14- %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		7 %	0 %	
% Sales to Listings	0 %	0 %		8 %	0 %	
Avg Price/Unit	998,000	0	0 %	998,000	0	0 %
Active Listings	11	12	8- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	998,000	0	0 %	998,000	0	0 %
Units Listed	0	0	0 %	12	14	14- %
Units Sold	1	0	0 %	1	0	0 %
Sale Success Ratio	100 %	0 %		7 %	0 %	
% Sales to Listings	0 %	0 %		8 %	0 %	
Avg Price/Unit	998,000	0	0 %	998,000	0	0 %
Active Listings	11	12	8- %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	609,600	0	0 %
Units Listed	0	0	0 %	11	0	0 %
Units Sold	0	0	0 %	4	0	0 %
Sale Success Ratio	0 %	0 %		44 %	0 %	
% Sales to Listings	0 %	0 %		36 %	0 %	
Avg Price/Unit	0	0	0 %	152,400	0	0 %
Active Listings	2	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,140,000	0	0 %	6,171,000	7,294,000	15- %
Units Listed	4	5	20- %	66	72	8- %
Units Sold	2	0	0 %	13	8	62 %
Sale Success Ratio	50 %	0 %		22 %	11 %	
% Sales to Listings	50 %	0 %		19 %	11 %	
Avg Price/Unit	570,000	0	0 %	474,692	911,750	47- %
Active Listings	50	44	13 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL

	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,140,000	0	0 %	6,780,600	7,294,000	7- %
Units Listed	4	5	20- %	77	72	6 %
Units Sold	2	0	0 %	17	8	112 %
Sale Success Ratio	50 %	0 %		25 %	11 %	
% Sales to Listings	50 %	0 %		22 %	11 %	
Avg Price/Unit	570,000	0	0 %	398,858	911,750	56- %
Active Listings	52	44	18 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT NOVEMBER 30, 2011

AREA: Sunshine Coast

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	1,526,800	450,000	239 %	15,913,539	23,346,837	31- %
Units Listed	6	5	20 %	150	114	31 %
Units Sold	4	1	300 %	36	53	32- %
Sale Success Ratio	66 %	16 %		30 %	33 %	
% Sales to Listings	66 %	20 %		24 %	46 %	
Avg Price/Unit	381,700	450,000	15- %	442,042	440,506	0 %
Active Listings	76	49	55 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	19,430,000	19,524,400	0 %	235,658,099	258,061,323	8- %
Units Listed	89	61	45 %	1,742	1,804	3- %
Units Sold	40	45	11- %	574	625	8- %
Sale Success Ratio	23 %	27 %		37 %	39 %	
% Sales to Listings	44 %	73 %		32 %	34 %	
Avg Price/Unit	485,750	433,875	11 %	410,554	412,898	0 %
Active Listings	1,004	938	7 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,956,800	19,974,400	4 %	251,571,638	281,408,160	10- %
Units Listed	95	66	43 %	1,892	1,918	1- %
Units Sold	44	46	4- %	610	678	10- %
Sale Success Ratio	25 %	26 %		37 %	39 %	
% Sales to Listings	46 %	69 %		32 %	35 %	
Avg Price/Unit	476,290	434,226	9 %	412,412	415,056	0 %
Active Listings	1,080	987	9 %			