

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	832,500	100- %	855,000	832,500	2 %
Units Listed	2	0	0 %	4	5	20- %
Units Sold	0	1	100- %	1	1	0 %
Sale Success Ratio	0 %	50 %		25 %	25 %	
% Sales to Listings	0 %	0 %		25 %	20 %	
Avg Price/Unit	0	832,500	100- %	855,000	832,500	2 %
Active Listings	3	5	40- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	20,047,500	17,745,400	12 %	106,213,800	98,241,635	8 %
Units Listed	48	30	60 %	298	277	7 %
Units Sold	30	28	7 %	153	157	2- %
Sale Success Ratio	71 %	57 %		69 %	62 %	
% Sales to Listings	62 %	93 %		51 %	56 %	
Avg Price/Unit	668,250	633,764	5 %	694,207	625,742	10 %
Active Listings	147	135	8 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	20,047,500	18,577,900	7 %	107,068,800	99,074,135	8 %
Units Listed	50	30	66 %	302	282	7 %
Units Sold	30	29	3 %	154	158	2- %
Sale Success Ratio	71 %	56 %		68 %	62 %	
% Sales to Listings	60 %	96 %		50 %	56 %	
Avg Price/Unit	668,250	640,617	4 %	695,251	627,051	10 %
Active Listings	150	140	7 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,066,500	0	0 %	6,401,900	4,443,500	44 %
Units Listed	5	4	25 %	27	15	80 %
Units Sold	3	0	0 %	14	10	40 %
Sale Success Ratio	60 %	0 %		82 %	62 %	
% Sales to Listings	60 %	0 %		51 %	66 %	
Avg Price/Unit	355,500	0	0 %	457,278	444,350	2 %
Active Listings	13	7	85 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,066,500	0	0 %	6,401,900	4,443,500	44 %
Units Listed	5	4	25 %	27	15	80 %
Units Sold	3	0	0 %	14	10	40 %
Sale Success Ratio	60 %	0 %		82 %	50 %	
% Sales to Listings	60 %	0 %		51 %	66 %	
Avg Price/Unit	355,500	0	0 %	457,278	444,350	2 %
Active Listings	13	7	85 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	580,000	0	0 %	580,000	380,000	52 %
Units Listed	5	0	0 %	16	0	0 %
Units Sold	2	0	0 %	2	1	100 %
Sale Success Ratio	100 %	0 %		200- %	10 %	
% Sales to Listings	40 %	0 %		12 %	0 %	
Avg Price/Unit	290,000	0	0 %	290,000	380,000	23- %
Active Listings	14	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	5,071,500	3,909,900	29 %	19,606,300	14,959,490	31 %
Units Listed	11	8	37 %	87	72	20 %
Units Sold	12	12	0 %	53	44	20 %
Sale Success Ratio	80 %	63 %		76 %	61 %	
% Sales to Listings	109 %	150 %		60 %	61 %	
Avg Price/Unit	422,625	325,825	29 %	369,930	339,988	8 %
Active Listings	43	27	59 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	5,651,500	3,909,900	44 %	20,186,300	15,339,490	31 %
Units Listed	16	8	100 %	103	72	43 %
Units Sold	14	12	16 %	55	45	22 %
Sale Success Ratio	82 %	63 %		80 %	54 %	
% Sales to Listings	87 %	150 %		53 %	62 %	
Avg Price/Unit	403,678	325,825	23 %	367,023	340,877	7 %
Active Listings	57	27	111 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	580,000	832,500	30- %	1,435,000	1,212,500	18 %
Units Listed	7	0	0 %	20	5	300 %
Units Sold	2	1	100 %	3	2	50 %
Sale Success Ratio	100 %	50 %		100 %	11 %	
% Sales to Listings	28 %	0 %		15 %	40 %	
Avg Price/Unit	290,000	832,500	65- %	478,333	606,250	21- %
Active Listings	17	5	240 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,185,500	21,655,300	20 %	132,222,000	117,644,625	12 %
Units Listed	64	42	52 %	412	364	13 %
Units Sold	45	40	12 %	220	211	4 %
Sale Success Ratio	72 %	57 %		71 %	62 %	
% Sales to Listings	70 %	95 %		53 %	57 %	
Avg Price/Unit	581,900	541,382	7 %	601,009	557,557	7 %
Active Listings	203	169	20 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,765,500	22,487,800	19 %	133,657,000	118,857,125	12 %
Units Listed	71	42	69 %	432	369	17 %
Units Sold	47	41	14 %	223	213	4 %
Sale Success Ratio	73 %	57 %		71 %	59 %	
% Sales to Listings	66 %	97 %		51 %	57 %	
Avg Price/Unit	569,478	548,482	3 %	599,358	558,014	7 %
Active Listings	220	174	26 %			

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	197,000	100- %	0	197,000	100- %
Units Listed	0	2	100- %	7	5	40 %
Units Sold	0	1	100- %	0	1	100- %
Sale Success Ratio	0 %	50 %		0 %	33 %	
% Sales to Listings	0 %	50 %		0 %	20 %	
Avg Price/Unit	0	197,000	100- %	0	197,000	100- %
Active Listings	7	5	40 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	580,000	832,500	30- %	1,435,000	1,212,500	18 %
Units Listed	7	0	0 %	20	5	300 %
Units Sold	2	1	100 %	3	2	50 %
Sale Success Ratio	100 %	50 %		100 %	11 %	
% Sales to Listings	28 %	0 %		15 %	40 %	
Avg Price/Unit	290,000	832,500	65- %	478,333	606,250	21- %
Active Listings	17	5	240 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	26,185,500	21,852,300	19 %	132,222,000	117,841,625	12 %
Units Listed	64	44	45 %	419	370	13 %
Units Sold	45	41	9 %	220	212	3 %
Sale Success Ratio	72 %	57 %		70 %	61 %	
% Sales to Listings	70 %	93 %		52 %	57 %	
Avg Price/Unit	581,900	532,982	9 %	601,009	555,856	8 %
Active Listings	210	174	20 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	26,765,500	22,684,800	17 %	133,657,000	119,054,125	12 %
Units Listed	71	44	61 %	439	375	17 %
Units Sold	47	42	11 %	223	214	4 %
Sale Success Ratio	73 %	57 %		71 %	59 %	
% Sales to Listings	66 %	95 %		50 %	57 %	
Avg Price/Unit	569,478	540,114	5 %	599,358	556,327	7 %
Active Listings	227	179	26 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	90,000	0	0 %	175,000	0	0 %
Units Listed	1	0	0 %	4	0	0 %
Units Sold	1	0	0 %	2	0	0 %
Sale Success Ratio	100 %	0 %		40 %	0 %	
% Sales to Listings	100 %	0 %		50 %	0 %	
Avg Price/Unit	90,000	0	0 %	87,500	0	0 %
Active Listings	3	3	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	90,000	0	0 %	175,000	0	0 %
Units Listed	1	0	0 %	4	0	0 %
Units Sold	1	0	0 %	2	0	0 %
Sale Success Ratio	100 %	0 %		40 %	0 %	
% Sales to Listings	100 %	0 %		50 %	0 %	
Avg Price/Unit	90,000	0	0 %	87,500	0	0 %
Active Listings	3	3	0 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	1	0 %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	90,000	0	0 %	175,000	0	0 %
Units Listed	1	0	0 %	4	0	0 %
Units Sold	1	0	0 %	2	0	0 %
Sale Success Ratio	100 %	0 %		40 %	0 %	
% Sales to Listings	100 %	0 %		50 %	0 %	
Avg Price/Unit	90,000	0	0 %	87,500	0	0 %
Active Listings	4	4	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	90,000	0	0 %	175,000	0	0 %
Units Listed	1	0	0 %	4	0	0 %
Units Sold	1	0	0 %	2	0	0 %
Sale Success Ratio	100 %	0 %		40 %	0 %	
% Sales to Listings	100 %	0 %		50 %	0 %	
Avg Price/Unit	90,000	0	0 %	87,500	0	0 %
Active Listings	4	4	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Tsawwassen

TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	580,000	832,500	30- %	1,435,000	1,212,500	18 %
Units Listed	7	0	0 %	20	5	300 %
Units Sold	2	1	100 %	3	2	50 %
Sale Success Ratio	100 %	50 %		100 %	11 %	
% Sales to Listings	28 %	0 %		15 %	40 %	
Avg Price/Unit	290,000	832,500	65- %	478,333	606,250	21- %
Active Listings	17	5	240 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,275,500	21,852,300	20 %	132,397,000	117,841,625	12 %
Units Listed	65	44	47 %	423	370	14 %
Units Sold	46	41	12 %	222	212	4 %
Sale Success Ratio	73 %	57 %		70 %	60 %	
% Sales to Listings	70 %	93 %		52 %	57 %	
Avg Price/Unit	571,206	532,982	7 %	596,382	555,856	7 %
Active Listings	214	178	20 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	26,855,500	22,684,800	18 %	133,832,000	119,054,125	12 %
Units Listed	72	44	63 %	443	375	18 %
Units Sold	48	42	14 %	225	214	5 %
Sale Success Ratio	73 %	57 %		70 %	57 %	
% Sales to Listings	66 %	95 %		50 %	57 %	
Avg Price/Unit	559,489	540,114	3 %	594,808	556,327	6 %
Active Listings	231	183	26 %			