

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	9,519,800	10,940,295	12- %	39,032,250	34,263,510	13 %
Units Listed	24	13	84 %	104	82	26 %
Units Sold	11	13	15- %	44	42	4 %
Sale Success Ratio	68 %	81 %		56 %	46 %	
% Sales to Listings	45 %	100 %		42 %	51 %	
Avg Price/Unit	865,436	841,561	2 %	887,096	815,797	8 %
Active Listings	57	45	26 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	107,051,378	152,283,631	29- %	674,611,481	513,105,396	31 %
Units Listed	278	262	6 %	1,821	1,248	45 %
Units Sold	134	225	40- %	875	796	9 %
Sale Success Ratio	49 %	75 %		60 %	55 %	
% Sales to Listings	48 %	85 %		48 %	63 %	
Avg Price/Unit	798,890	676,816	18 %	770,984	644,604	19 %
Active Listings	757	499	51 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	116,571,178	163,223,926	28- %	713,643,731	547,368,906	30 %
Units Listed	302	275	9 %	1,925	1,330	44 %
Units Sold	145	238	39- %	919	838	9 %
Sale Success Ratio	50 %	75 %		59 %	54 %	
% Sales to Listings	48 %	86 %		47 %	63 %	
Avg Price/Unit	803,939	685,814	17 %	776,543	653,184	18 %
Active Listings	814	544	49 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	6,750,200	11,456,500	41- %	29,036,950	32,602,038	10- %
Units Listed	16	16	0 %	100	94	6 %
Units Sold	12	20	40- %	48	58	17- %
Sale Success Ratio	63 %	71 %		52 %	47 %	
% Sales to Listings	75 %	125 %		48 %	61 %	
Avg Price/Unit	562,516	572,825	1- %	604,936	562,104	7 %
Active Listings	52	53	1- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	28,020,331	18,519,669	51 %	113,667,418	67,879,069	67 %
Units Listed	62	63	1- %	364	261	39 %
Units Sold	51	39	30 %	209	146	43 %
Sale Success Ratio	78 %	76 %		73 %	60 %	
% Sales to Listings	82 %	61 %		57 %	55 %	
Avg Price/Unit	549,418	474,863	15 %	543,863	464,925	16 %
Active Listings	137	125	9 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	34,770,531	29,976,169	15 %	142,704,368	100,481,107	42 %
Units Listed	78	79	1- %	464	355	30 %
Units Sold	63	59	6 %	257	204	25 %
Sale Success Ratio	75 %	74 %		68 %	56 %	
% Sales to Listings	80 %	74 %		55 %	57 %	
Avg Price/Unit	551,913	508,070	8 %	555,269	492,554	12 %
Active Listings	189	178	6 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	4,580,177	4,479,400	2 %	22,332,170	16,242,800	37 %
Units Listed	9	16	43- %	135	80	68 %
Units Sold	11	13	15- %	57	45	26 %
Sale Success Ratio	45 %	54 %		44 %	24 %	
% Sales to Listings	122 %	81 %		42 %	56 %	
Avg Price/Unit	416,379	344,569	20 %	391,792	360,951	8 %
Active Listings	88	57	54 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	32,373,672	47,604,888	31- %	221,280,909	155,868,888	41 %
Units Listed	177	179	1- %	1,213	932	30 %
Units Sold	92	152	39- %	635	518	22 %
Sale Success Ratio	49 %	76 %		62 %	53 %	
% Sales to Listings	51 %	84 %		52 %	55 %	
Avg Price/Unit	351,887	313,190	12 %	348,473	300,905	15 %
Active Listings	483	394	22 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	36,953,849	52,084,288	29- %	243,613,079	172,111,688	41 %
Units Listed	186	195	4- %	1,348	1,012	33 %
Units Sold	103	165	37- %	692	563	22 %
Sale Success Ratio	49 %	74 %		60 %	48 %	
% Sales to Listings	55 %	84 %		51 %	55 %	
Avg Price/Unit	358,775	315,662	13 %	352,042	305,704	15 %
Active Listings	571	451	26 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	20,850,177	26,876,195	22- %	90,401,370	83,108,348	8 %
Units Listed	49	45	8 %	339	256	32 %
Units Sold	34	46	26- %	149	145	2 %
Sale Success Ratio	57 %	67 %		49 %	36 %	
% Sales to Listings	69 %	102 %		43 %	56 %	
Avg Price/Unit	613,240	584,265	4 %	606,720	573,161	5 %
Active Listings	197	155	27 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	167,445,381	218,408,188	23- %	1,009,559,808	736,853,353	37 %
Units Listed	517	504	2 %	3,398	2,441	39 %
Units Sold	277	416	33- %	1,719	1,460	17 %
Sale Success Ratio	53 %	76 %		62 %	54 %	
% Sales to Listings	53 %	82 %		50 %	59 %	
Avg Price/Unit	604,495	525,019	15 %	587,294	504,694	16 %
Active Listings	1,377	1,018	35 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	188,295,558	245,284,383	23- %	1,099,961,178	819,961,701	34 %
Units Listed	566	549	3 %	3,737	2,697	38 %
Units Sold	311	462	32- %	1,868	1,605	16 %
Sale Success Ratio	53 %	75 %		61 %	52 %	
% Sales to Listings	54 %	84 %		49 %	59 %	
Avg Price/Unit	605,451	530,918	14 %	588,844	510,879	15 %
Active Listings	1,574	1,173	34 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,155,000	862,000	33 %	6,648,200	4,072,000	63 %
Units Listed	2	1	100 %	20	11	81 %
Units Sold	1	1	0 %	8	6	33 %
Sale Success Ratio	100 %	50 %		53 %	40 %	
% Sales to Listings	50 %	100 %		40 %	54 %	
Avg Price/Unit	1,155,000	862,000	33 %	831,025	678,666	22 %
Active Listings	14	7	100 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,155,000	862,000	33 %	6,648,200	4,072,000	63 %
Units Listed	2	1	100 %	20	11	81 %
Units Sold	1	1	0 %	8	6	33 %
Sale Success Ratio	100 %	50 %		53 %	40 %	
% Sales to Listings	50 %	100 %		40 %	54 %	
Avg Price/Unit	1,155,000	862,000	33 %	831,025	678,666	22 %
Active Listings	14	7	100 %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	900,000	100- %	9,276,000	5,124,000	81 %
Units Listed	3	5	40- %	16	21	23- %
Units Sold	0	2	100- %	9	12	25- %
Sale Success Ratio	0 %	33 %		37 %	40 %	
% Sales to Listings	0 %	40 %		56 %	57 %	
Avg Price/Unit	0	450,000	100- %	1,030,666	427,000	141 %
Active Listings	8	10	20- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	20,850,177	26,876,195	22- %	90,401,370	83,108,348	8 %
Units Listed	49	45	8 %	339	256	32 %
Units Sold	34	46	26- %	149	145	2 %
Sale Success Ratio	57 %	67 %		49 %	36 %	
% Sales to Listings	69 %	102 %		43 %	56 %	
Avg Price/Unit	613,240	584,265	4 %	606,720	573,161	5 %
Active Listings	197	155	27 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	168,600,381	220,170,188	23- %	1,025,484,008	746,049,353	37 %
Units Listed	522	510	2 %	3,434	2,473	38 %
Units Sold	278	419	33- %	1,736	1,478	17 %
Sale Success Ratio	52 %	75 %		62 %	54 %	
% Sales to Listings	53 %	82 %		50 %	59 %	
Avg Price/Unit	606,476	525,465	15 %	590,716	504,769	17 %
Active Listings	1,399	1,035	35 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	189,450,558	247,046,383	23- %	1,115,885,378	829,157,701	34 %
Units Listed	571	555	2 %	3,773	2,729	38 %
Units Sold	312	465	32- %	1,885	1,623	16 %
Sale Success Ratio	53 %	74 %		61 %	52 %	
% Sales to Listings	54 %	83 %		49 %	59 %	
Avg Price/Unit	607,213	531,282	14 %	591,981	510,879	15 %
Active Listings	1,596	1,190	34 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	105,000	270,500	61- %	2,497,070	1,106,800	125 %
Units Listed	18	19	5- %	120	102	17 %
Units Sold	2	2	0 %	26	11	136 %
Sale Success Ratio	33 %	16 %		30 %	11 %	
% Sales to Listings	11 %	10 %		21 %	10 %	
Avg Price/Unit	52,500	135,250	61- %	96,041	100,618	4- %
Active Listings	116	109	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	105,000	270,500	61- %	2,497,070	1,106,800	125 %
Units Listed	18	19	5- %	120	102	17 %
Units Sold	2	2	0 %	26	11	136 %
Sale Success Ratio	33 %	16 %		30 %	11 %	
% Sales to Listings	11 %	10 %		21 %	10 %	
Avg Price/Unit	52,500	135,250	61- %	96,041	100,618	4- %
Active Listings	116	109	6 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	537,000	0	0 %	1,647,000	885,580	85 %
Units Listed	2	0	0 %	9	6	50 %
Units Sold	2	0	0 %	4	1	300 %
Sale Success Ratio	100 %	0 %		26 %	33 %	
% Sales to Listings	100 %	0 %		44 %	16 %	
Avg Price/Unit	268,500	0	0 %	411,750	885,580	53- %
Active Listings	17	16	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	1,561,000	105,288	1,382 %	20,182,800	7,854,288	156 %
Units Listed	14	12	16 %	113	78	44 %
Units Sold	2	1	100 %	24	13	84 %
Sale Success Ratio	11 %	7 %		28 %	15 %	
% Sales to Listings	14 %	8 %		21 %	16 %	
Avg Price/Unit	780,500	105,288	641 %	840,950	604,176	39 %
Active Listings	101	79	27 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	2,098,000	105,288	1,892 %	21,829,800	8,739,868	149 %
Units Listed	16	12	33 %	122	84	45 %
Units Sold	4	1	300 %	28	14	100 %
Sale Success Ratio	20 %	7 %		28 %	15 %	
% Sales to Listings	25 %	8 %		22 %	16 %	
Avg Price/Unit	524,500	105,288	398 %	779,635	624,276	24 %
Active Listings	118	95	24 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,395,000	0	0 %	2,395,000	720,000	232 %
Units Listed	3	4	25- %	19	17	11 %
Units Sold	2	0	0 %	2	1	100 %
Sale Success Ratio	50 %	0 %		12 %	5 %	
% Sales to Listings	66 %	0 %		10 %	5 %	
Avg Price/Unit	1,197,500	0	0 %	1,197,500	720,000	66 %
Active Listings	17	19	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	2,395,000	0	0 %	2,395,000	720,000	232 %
Units Listed	3	4	25- %	19	17	11 %
Units Sold	2	0	0 %	2	1	100 %
Sale Success Ratio	50 %	0 %		12 %	5 %	
% Sales to Listings	66 %	0 %		10 %	5 %	
Avg Price/Unit	1,197,500	0	0 %	1,197,500	720,000	66 %
Active Listings	17	19	10- %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	618,000	0	0 %	1,228,000	370,000	231 %
Units Listed	2	1	100 %	14	5	180 %
Units Sold	1	0	0 %	2	1	100 %
Sale Success Ratio	20 %	0 %		14 %	14 %	
% Sales to Listings	50 %	0 %		14 %	20 %	
Avg Price/Unit	618,000	0	0 %	614,000	370,000	65 %
Active Listings	11	5	120 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	618,000	0	0 %	1,228,000	370,000	231 %
Units Listed	2	1	100 %	14	5	180 %
Units Sold	1	0	0 %	2	1	100 %
Sale Success Ratio	20 %	0 %		14 %	14 %	
% Sales to Listings	50 %	0 %		14 %	20 %	
Avg Price/Unit	618,000	0	0 %	614,000	370,000	65 %
Active Listings	11	5	120 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	537,000	0	0 %	1,647,000	885,580	85 %
Units Listed	2	0	0 %	9	6	50 %
Units Sold	2	0	0 %	4	1	300 %
Sale Success Ratio	100 %	0 %		26 %	25 %	
% Sales to Listings	100 %	0 %		44 %	16 %	
Avg Price/Unit	268,500	0	0 %	411,750	885,580	53- %
Active Listings	17	16	6 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,679,000	375,788	1,145 %	26,302,870	10,051,088	161 %
Units Listed	37	36	2 %	266	202	31 %
Units Sold	7	3	133 %	54	26	107 %
Sale Success Ratio	21 %	12 %		26 %	12 %	
% Sales to Listings	18 %	8 %		20 %	12 %	
Avg Price/Unit	668,428	125,262	433 %	487,090	386,580	25 %
Active Listings	245	212	15 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	5,216,000	375,788	1,288 %	27,949,870	10,936,668	155 %
Units Listed	39	36	8 %	275	208	32 %
Units Sold	9	3	200 %	58	27	114 %
Sale Success Ratio	25 %	11 %		26 %	12 %	
% Sales to Listings	23 %	8 %		21 %	12 %	
Avg Price/Unit	579,555	125,262	362 %	481,894	405,061	18 %
Active Listings	262	228	14 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: Vancouver East

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	21,387,177	26,876,195	20- %	92,048,370	83,993,928	9 %
Units Listed	51	45	13 %	348	262	32 %
Units Sold	36	46	21- %	153	146	4 %
Sale Success Ratio	59 %	66 %		48 %	36 %	
% Sales to Listings	70 %	102 %		43 %	55 %	
Avg Price/Unit	594,088	584,265	1 %	601,623	575,300	4 %
Active Listings	214	171	25 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	173,279,381	220,545,976	21- %	1,051,786,878	756,100,441	39 %
Units Listed	559	546	2 %	3,700	2,675	38 %
Units Sold	285	422	32- %	1,790	1,504	19 %
Sale Success Ratio	50 %	72 %		59 %	51 %	
% Sales to Listings	50 %	77 %		48 %	56 %	
Avg Price/Unit	607,997	522,620	16 %	587,590	502,726	16 %
Active Listings	1,644	1,247	31 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	194,666,558	247,422,171	21- %	1,143,835,248	840,094,369	36 %
Units Listed	610	591	3 %	4,048	2,937	37 %
Units Sold	321	468	31- %	1,943	1,650	17 %
Sale Success Ratio	51 %	72 %		58 %	49 %	
% Sales to Listings	52 %	79 %		47 %	56 %	
Avg Price/Unit	606,437	528,679	14 %	588,695	509,148	15 %
Active Listings	1,858	1,418	31 %			