

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	5,734,900	3,383,000	69 %	65,698,146	34,544,000	90 %
Units Listed	19	19	0 %	138	128	7 %
Units Sold	5	3	66 %	52	33	57 %
Sale Success Ratio	25 %	27 %		31 %	32 %	
% Sales to Listings	26 %	15 %		37 %	25 %	
Avg Price/Unit	1,146,980	1,127,666	1 %	1,263,425	1,046,787	20 %
Active Listings	45	70	35- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	134,528,737	63,692,644	111 %	956,623,695	906,519,521	5 %
Units Listed	213	231	7- %	1,948	2,220	12- %
Units Sold	142	71	100 %	1,044	996	4 %
Sale Success Ratio	59 %	34 %		57 %	52 %	
% Sales to Listings	66 %	30 %		53 %	44 %	
Avg Price/Unit	947,385	897,079	5 %	916,306	910,160	0 %
Active Listings	539	674	20- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	140,263,637	67,075,644	109 %	1,022,321,841	941,063,521	8 %
Units Listed	232	250	7- %	2,086	2,348	11- %
Units Sold	147	74	98 %	1,096	1,029	6 %
Sale Success Ratio	56 %	34 %		55 %	51 %	
% Sales to Listings	63 %	29 %		52 %	43 %	
Avg Price/Unit	954,174	906,427	5 %	932,775	914,541	1 %
Active Listings	584	744	21- %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	13,123,300	4,101,443	219 %	67,103,162	59,568,839	12 %
Units Listed	40	17	135 %	233	173	34 %
Units Sold	19	6	216 %	100	86	16 %
Sale Success Ratio	48 %	31 %		46 %	50 %	
% Sales to Listings	47 %	35 %		42 %	49 %	
Avg Price/Unit	690,700	683,573	1 %	671,031	692,660	3- %
Active Listings	78	52	50 %			

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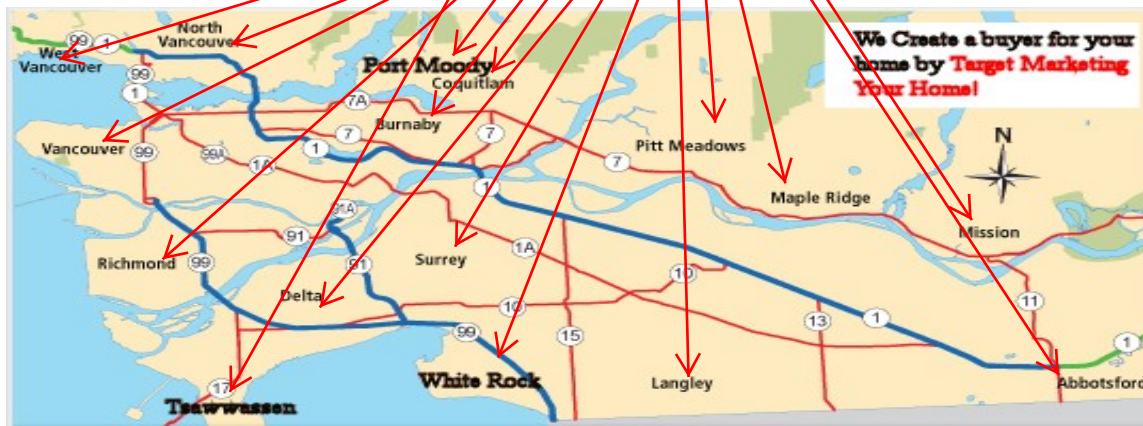
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AREA: Vancouver East

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	14,586,724	7,468,400	95 %	142,586,086	119,009,271	19 %
Units Listed	59	62	4- %	432	447	3- %
Units Sold	23	13	76 %	241	203	18 %
Sale Success Ratio	58 %	37 %		61 %	56 %	
% Sales to Listings	38 %	20 %		55 %	45 %	
Avg Price/Unit	634,205	574,492	10 %	591,643	586,252	0 %
Active Listings	114	127	10- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	27,710,024	11,569,843	139 %	209,689,248	178,578,110	17 %
Units Listed	99	79	25 %	665	620	7 %
Units Sold	42	19	121 %	341	289	17 %
Sale Success Ratio	53 %	35 %		56 %	54 %	
% Sales to Listings	42 %	24 %		51 %	46 %	
Avg Price/Unit	659,762	608,939	8 %	614,924	617,917	0 %
Active Listings	192	179	7 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	3,848,950	4,829,700	20- %	46,269,553	66,027,110	29- %
Units Listed	42	27	55 %	325	313	3 %
Units Sold	11	12	8- %	122	165	26- %
Sale Success Ratio	27 %	70 %		39 %	53 %	
% Sales to Listings	26 %	44 %		37 %	52 %	
Avg Price/Unit	349,904	402,475	13- %	379,258	400,164	5- %
Active Listings	108	95	13 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	30,245,780	20,570,966	47 %	254,204,087	286,725,535	11- %
Units Listed	193	186	3 %	1,398	1,618	13- %
Units Sold	79	59	33 %	706	791	10- %
Sale Success Ratio	49 %	44 %		53 %	55 %	
% Sales to Listings	40 %	31 %		50 %	48 %	
Avg Price/Unit	382,857	348,660	9 %	360,062	362,484	0 %
Active Listings	412	485	15- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	34,094,730	25,400,666	34 %	300,473,640	352,752,645	14- %
Units Listed	235	213	10 %	1,723	1,931	10- %
Units Sold	90	71	26 %	828	956	13- %
Sale Success Ratio	45 %	47 %		51 %	55 %	
% Sales to Listings	38 %	33 %		48 %	49 %	
Avg Price/Unit	378,830	357,755	5 %	362,890	368,988	1- %
Active Listings	520	580	10- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	22,707,150	12,314,143	84 %	179,070,861	160,139,949	11 %
Units Listed	101	63	60 %	696	614	13 %
Units Sold	35	21	66 %	274	284	3- %
Sale Success Ratio	35 %	44 %		39 %	48 %	
% Sales to Listings	34 %	33 %		39 %	46 %	
Avg Price/Unit	648,775	586,387	10 %	653,543	563,873	15 %
Active Listings	231	217	6 %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	179,361,241	91,732,010	95 %	1,353,413,868	1,312,254,327	3 %
Units Listed	465	479	2- %	3,778	4,285	11- %
Units Sold	244	143	70 %	1,991	1,990	0 %
Sale Success Ratio	55 %	38 %		56 %	54 %	
% Sales to Listings	52 %	29 %		52 %	46 %	
Avg Price/Unit	735,087	641,482	14 %	679,765	659,424	3 %
Active Listings	1,065	1,286	17- %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	202,068,391	104,046,153	94 %	1,532,484,729	1,472,394,276	4 %
Units Listed	566	542	4 %	4,474	4,899	8- %
Units Sold	279	164	70 %	2,265	2,274	0 %
Sale Success Ratio	52 %	39 %		53 %	53 %	
% Sales to Listings	49 %	30 %		50 %	46 %	
Avg Price/Unit	724,259	634,427	14 %	676,593	647,490	4 %
Active Listings	1,296	1,503	13- %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	725,000	0	0 %	2,742,000	9,037,101	69- %
Units Listed	0	2	100- %	12	28	57- %
Units Sold	1	0	0 %	4	10	60- %
Sale Success Ratio	100 %	0 %		26 %	29 %	
% Sales to Listings	0 %	0 %		33 %	35 %	
Avg Price/Unit	725,000	0	0 %	685,500	903,710	24- %
Active Listings	4	8	50- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	725,000	0	0 %	2,742,000	9,037,101	69- %
Units Listed	0	3	100- %	12	29	58- %
Units Sold	1	0	0 %	4	10	60- %
Sale Success Ratio	100 %	0 %		25 %	28 %	
% Sales to Listings	0 %	0 %		33 %	34 %	
Avg Price/Unit	725,000	0	0 %	685,500	903,710	24- %
Active Listings	4	8	50- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,275,000	0	0 %	9,800,525	5,281,000	85 %
Units Listed	3	1	200 %	20	8	150 %
Units Sold	1	0	0 %	10	5	100 %
Sale Success Ratio	50 %	0 %		66 %	31 %	
% Sales to Listings	33 %	0 %		50 %	62 %	
Avg Price/Unit	1,275,000	0	0 %	980,052	1,056,200	7- %
Active Listings	9	6	50 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	22,707,150	12,314,143	84 %	179,070,861	160,139,949	11 %
Units Listed	101	64	57 %	696	615	13 %
Units Sold	35	21	66 %	274	284	3- %
Sale Success Ratio	35 %	43 %		39 %	48 %	
% Sales to Listings	34 %	32 %		39 %	46 %	
Avg Price/Unit	648,775	586,387	10 %	653,543	563,873	15 %
Active Listings	231	217	6 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	181,361,241	91,732,010	97 %	1,365,956,393	1,326,572,428	2 %
Units Listed	468	482	2- %	3,810	4,321	11- %
Units Sold	246	143	72 %	2,005	2,005	0 %
Sale Success Ratio	55 %	38 %		56 %	53 %	
% Sales to Listings	52 %	29 %		52 %	46 %	
Avg Price/Unit	737,240	641,482	14 %	681,275	661,632	2 %
Active Listings	1,078	1,300	17- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	204,068,391	104,046,153	96 %	1,545,027,254	1,486,712,377	3 %
Units Listed	569	546	4 %	4,506	4,936	8- %
Units Sold	281	164	71 %	2,279	2,289	0 %
Sale Success Ratio	52 %	38 %		53 %	53 %	
% Sales to Listings	49 %	30 %		50 %	46 %	
Avg Price/Unit	726,222	634,427	14 %	677,940	649,503	4 %
Active Listings	1,309	1,517	13- %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	367,888	840,000	56- %	3,694,688	4,180,000	11- %
Units Listed	19	32	40- %	190	205	7- %
Units Sold	5	7	28- %	38	36	5 %
Sale Success Ratio	29 %	28 %		20 %	19 %	
% Sales to Listings	26 %	21 %		20 %	17 %	
Avg Price/Unit	73,577	120,000	38- %	97,228	116,111	16- %
Active Listings	121	117	3 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	367,888	840,000	56- %	3,694,688	4,180,000	11- %
Units Listed	19	32	40- %	191	205	6- %
Units Sold	5	7	28- %	38	36	5 %
Sale Success Ratio	27 %	28 %		20 %	19 %	
% Sales to Listings	26 %	21 %		19 %	17 %	
Avg Price/Unit	73,577	120,000	38- %	97,228	116,111	16- %
Active Listings	121	117	3 %			

IC&I - INDUSTRIAL/COMMERCIAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	183,200	328,000	44- %	1,989,200	5,616,219	64- %
Units Listed	2	0	0 %	33	22	50 %
Units Sold	1	1	0 %	6	9	33- %
Sale Success Ratio	50 %	100 %		30 %	39 %	
% Sales to Listings	50 %	0 %		18 %	40 %	
Avg Price/Unit	183,200	328,000	44- %	331,533	624,024	46- %
Active Listings	27	13	107 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	5,973,000	2,403,500	148 %	36,068,565	57,468,500	37- %
Units Listed	7	9	22- %	122	103	18 %
Units Sold	3	3	0 %	28	43	34- %
Sale Success Ratio	25 %	20 %		23 %	36 %	
% Sales to Listings	42 %	33 %		22 %	41 %	
Avg Price/Unit	1,991,000	801,166	148 %	1,288,163	1,336,476	3- %
Active Listings	70	67	4 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	6,156,200	2,731,500	125 %	38,057,765	63,084,719	39- %
Units Listed	9	9	0 %	155	125	24 %
Units Sold	4	4	0 %	34	52	34- %
Sale Success Ratio	28 %	25 %		24 %	36 %	
% Sales to Listings	44 %	44 %		21 %	41 %	
Avg Price/Unit	1,539,050	682,875	125 %	1,119,346	1,213,167	7- %
Active Listings	97	80	21 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,500,000	2,378,000	173 %	16,145,000	19,012,000	15- %
Units Listed	1	0	0 %	20	18	11 %
Units Sold	1	2	50- %	6	10	40- %
Sale Success Ratio	50 %	66 %		28 %	40 %	
% Sales to Listings	100 %	0 %		30 %	55 %	
Avg Price/Unit	6,500,000	1,189,000	446 %	2,690,833	1,901,200	41 %
Active Listings	8	8	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	6,500,000	2,378,000	173 %	16,145,000	19,012,000	15- %
Units Listed	1	0	0 %	20	18	11 %
Units Sold	1	2	50- %	6	10	40- %
Sale Success Ratio	50 %	66 %		27 %	40 %	
% Sales to Listings	100 %	0 %		30 %	55 %	
Avg Price/Unit	6,500,000	1,189,000	446 %	2,690,833	1,901,200	41 %
Active Listings	8	8	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	3,400,000	0	0 %	6,685,000	10,590,000	36- %
Units Listed	1	2	50- %	12	15	20- %
Units Sold	1	0	0 %	4	4	0 %
Sale Success Ratio	50 %	0 %		33 %	25 %	
% Sales to Listings	100 %	0 %		33 %	26 %	
Avg Price/Unit	3,400,000	0	0 %	1,671,250	2,647,500	36- %
Active Listings	8	11	27- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	3,400,000	0	0 %	6,685,000	10,590,000	36- %
Units Listed	1	2	50- %	12	15	20- %
Units Sold	1	0	0 %	4	4	0 %
Sale Success Ratio	50 %	0 %		33 %	25 %	
% Sales to Listings	100 %	0 %		33 %	26 %	
Avg Price/Unit	3,400,000	0	0 %	1,671,250	2,647,500	36- %
Active Listings	8	11	27- %			

ICI SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	183,200	328,000	44- %	1,989,200	5,616,219	64- %
Units Listed	2	0	0 %	34	22	54 %
Units Sold	1	1	0 %	6	9	33- %
Sale Success Ratio	33 %	100 %		27 %	39 %	
% Sales to Listings	50 %	0 %		17 %	40 %	
Avg Price/Unit	183,200	328,000	44- %	331,533	624,024	46- %
Active Listings	27	13	107 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	16,240,888	5,621,500	188 %	62,593,253	91,250,500	31- %
Units Listed	28	43	34- %	344	341	0 %
Units Sold	10	12	16- %	76	93	18- %
Sale Success Ratio	30 %	27 %		22 %	27 %	
% Sales to Listings	35 %	27 %		22 %	27 %	
Avg Price/Unit	1,624,088	468,458	246 %	823,595	981,188	16- %
Active Listings	207	203	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	16,424,088	5,949,500	176 %	64,582,453	96,866,719	33- %
Units Listed	30	43	30- %	378	363	4 %
Units Sold	11	13	15- %	82	102	19- %
Sale Success Ratio	30 %	28 %		22 %	27 %	
% Sales to Listings	36 %	30 %		21 %	28 %	
Avg Price/Unit	1,493,098	457,653	226 %	787,590	949,673	17- %
Active Listings	234	216	8 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT SEPTEMBER 30, 2013

AREA: Vancouver East

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	22,890,350	12,642,143	81 %	181,060,061	165,756,168	9 %
Units Listed	103	64	60 %	730	637	14 %
Units Sold	36	22	63 %	280	293	4- %
Sale Success Ratio	35 %	44 %		39 %	48 %	
% Sales to Listings	34 %	34 %		38 %	45 %	
Avg Price/Unit	635,843	574,642	10 %	646,643	565,720	14 %
Active Listings	258	230	12 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	197,602,129	97,353,510	102 %	1,428,549,646	1,417,822,928	0 %
Units Listed	496	525	5- %	4,154	4,662	10- %
Units Sold	256	155	65 %	2,081	2,098	0 %
Sale Success Ratio	54 %	37 %		53 %	51 %	
% Sales to Listings	51 %	29 %		50 %	45 %	
Avg Price/Unit	771,883	628,087	22 %	686,472	675,797	1 %
Active Listings	1,285	1,503	14- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	220,492,479	109,995,653	100 %	1,609,609,707	1,583,579,096	1 %
Units Listed	599	589	1 %	4,884	5,299	7- %
Units Sold	292	177	64 %	2,361	2,391	1- %
Sale Success Ratio	50 %	37 %		51 %	51 %	
% Sales to Listings	48 %	30 %		48 %	45 %	
Avg Price/Unit	755,111	621,444	21 %	681,749	662,308	2 %
Active Listings	1,543	1,733	10- %			