

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	9,270,000	3,559,000	160 %	67,821,000	106,571,118	36- %
Units Listed	3	11	72- %	75	61	22 %
Units Sold	3	2	50 %	26	40	35- %
Sale Success Ratio	33 %	50 %		36 %	74 %	
% Sales to Listings	100 %	18 %		34 %	65 %	
Avg Price/Unit	3,090,000	1,779,500	73 %	2,608,500	2,664,277	2- %
Active Listings	30	29	3 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	26,344,000	108,030,620	75- %	652,783,907	856,605,410	23- %
Units Listed	69	77	10- %	1,047	815	28 %
Units Sold	16	61	73- %	361	517	30- %
Sale Success Ratio	15 %	72 %		46 %	69 %	
% Sales to Listings	23 %	79 %		34 %	63 %	
Avg Price/Unit	1,646,500	1,770,993	7- %	1,808,265	1,656,877	9 %
Active Listings	485	272	78 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	35,614,000	111,589,620	68- %	720,604,907	963,176,528	25- %
Units Listed	72	88	18- %	1,122	876	28 %
Units Sold	19	63	69- %	387	557	30- %
Sale Success Ratio	16 %	71 %		45 %	69 %	
% Sales to Listings	26 %	71 %		34 %	63 %	
Avg Price/Unit	1,874,421	1,771,263	5 %	1,862,028	1,729,221	7 %
Active Listings	515	301	71 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	950,000	2,350,000	59- %	9,209,800	3,595,000	156 %
Units Listed	7	2	250 %	29	14	107 %
Units Sold	1	1	0 %	8	2	300 %
Sale Success Ratio	11 %	50 %		26 %	28 %	
% Sales to Listings	14 %	50 %		27 %	14 %	
Avg Price/Unit	950,000	2,350,000	59- %	1,151,225	1,797,500	35- %
Active Listings	14	11	27 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	3,399,000	5,729,000	40- %	34,680,300	46,314,400	25- %
Units Listed	6	9	33- %	83	74	12 %
Units Sold	4	6	33- %	36	42	14- %
Sale Success Ratio	40 %	75 %		52 %	67 %	
% Sales to Listings	66 %	66 %		43 %	56 %	
Avg Price/Unit	849,750	954,833	11- %	963,341	1,102,723	12- %
Active Listings	35	25	40 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	4,349,000	8,079,000	46- %	43,890,100	49,909,400	12- %
Units Listed	13	11	18 %	112	88	27 %
Units Sold	5	7	28- %	44	44	0 %
Sale Success Ratio	26 %	70 %		44 %	63 %	
% Sales to Listings	38 %	63 %		39 %	50 %	
Avg Price/Unit	869,800	1,154,142	24- %	997,502	1,134,304	12- %
Active Listings	49	36	36 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	2,649,000	7,919,000	66- %	23,916,000	22,950,000	4 %
Units Listed	0	4	100- %	33	47	29- %
Units Sold	1	4	75- %	14	16	12- %
Sale Success Ratio	50 %	100 %		42 %	32 %	
% Sales to Listings	0 %	100 %		42 %	34 %	
Avg Price/Unit	2,649,000	1,979,750	33 %	1,708,285	1,434,375	19 %
Active Listings	26	32	18- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	6,836,000	8,462,100	19- %	75,604,000	100,169,250	24- %
Units Listed	22	18	22 %	229	207	10 %
Units Sold	8	13	38- %	91	129	29- %
Sale Success Ratio	32 %	76 %		55 %	72 %	
% Sales to Listings	36 %	72 %		39 %	62 %	
Avg Price/Unit	854,500	650,930	31 %	830,813	776,505	6 %
Active Listings	97	56	73 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	9,485,000	16,381,100	42- %	99,520,000	123,119,250	19- %
Units Listed	22	22	0 %	262	254	3 %
Units Sold	9	17	47- %	105	145	27- %
Sale Success Ratio	33 %	80 %		53 %	63 %	
% Sales to Listings	40 %	77 %		40 %	57 %	
Avg Price/Unit	1,053,888	963,594	9 %	947,809	849,098	11 %
Active Listings	123	88	39 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

DET/ATT/APT SUB-TOTALS

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,869,000	13,828,000	6- %	100,946,800	133,116,118	24- %
Units Listed	10	17	41- %	137	122	12 %
Units Sold	5	7	28- %	48	58	17- %
Sale Success Ratio	25 %	70 %		35 %	52 %	
% Sales to Listings	50 %	41 %		35 %	47 %	
Avg Price/Unit	2,573,800	1,975,428	30 %	2,103,058	2,295,105	8- %
Active Listings	70	72	2- %			

RESALE	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	36,579,000	122,221,720	70- %	763,068,207	1,003,089,060	23- %
Units Listed	97	104	6- %	1,359	1,096	23 %
Units Sold	28	80	65- %	488	688	29- %
Sale Success Ratio	20 %	73 %		47 %	69 %	
% Sales to Listings	28 %	76 %		35 %	62 %	
Avg Price/Unit	1,306,392	1,527,771	14- %	1,563,664	1,457,978	7 %
Active Listings	617	353	74 %			

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	49,448,000	136,049,720	63- %	864,015,007	1,136,205,178	23- %
Units Listed	107	121	11- %	1,496	1,218	22 %
Units Sold	33	87	62- %	536	746	28- %
Sale Success Ratio	20 %	73 %		46 %	67 %	
% Sales to Listings	30 %	71 %		35 %	61 %	
Avg Price/Unit	1,498,424	1,563,789	4- %	1,611,968	1,523,063	5 %
Active Listings	687	425	61 %			

MULTI FAMILY REVENUE

NEW	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

MULTI FAMILY REVENUE

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	1	100- %	0	1	100- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	1	100- %			

LAND ONLY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	11,463,500	100- %	8,814,000	39,793,633	77- %
Units Listed	7	9	22- %	52	48	8 %
Units Sold	0	8	100- %	8	27	70- %
Sale Success Ratio	0 %	80 %		22 %	56 %	
% Sales to Listings	0 %	88 %		15 %	56 %	
Avg Price/Unit	0	1,432,937	100- %	1,101,750	1,473,838	25- %
Active Listings	36	23	56 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

RES SUB-TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	12,869,000	13,828,000	6- %	100,946,800	133,116,118	24- %
Units Listed	10	17	41- %	137	122	12 %
Units Sold	5	7	28- %	48	58	17- %
Sale Success Ratio	25 %	70 %		35 %	52 %	
% Sales to Listings	50 %	41 %		35 %	47 %	
Avg Price/Unit	2,573,800	1,975,428	30 %	2,103,058	2,295,105	8- %
Active Listings	70	72	2- %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	36,579,000	133,685,220	72- %	771,882,207	1,042,882,693	25- %
Units Listed	104	114	8- %	1,411	1,145	23 %
Units Sold	28	88	68- %	496	715	30- %
Sale Success Ratio	18 %	73 %		47 %	69 %	
% Sales to Listings	26 %	77 %		35 %	62 %	
Avg Price/Unit	1,306,392	1,519,150	14- %	1,556,214	1,458,577	6 %
Active Listings	653	377	73 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	49,448,000	147,513,220	66- %	872,829,007	1,175,998,811	25- %
Units Listed	114	131	12- %	1,548	1,267	22 %
Units Sold	33	95	65- %	544	773	29- %
Sale Success Ratio	19 %	73 %		45 %	67 %	
% Sales to Listings	28 %	72 %		35 %	61 %	
Avg Price/Unit	1,498,424	1,552,770	3- %	1,604,465	1,521,343	5 %
Active Listings	723	449	61 %			

IC&I - BUSINESS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

IC&I - BUSINESS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	80,000	0	0 %	408,000	2,970,000	86- %
Units Listed	2	3	33- %	32	38	15- %
Units Sold	1	0	0 %	5	7	28- %
Sale Success Ratio	20 %	0 %		16 %	17 %	
% Sales to Listings	50 %	0 %		15 %	18 %	
Avg Price/Unit	80,000	0	0 %	81,600	424,285	80- %
Active Listings	25	27	7- %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	80,000	0	0 %	408,000	2,970,000	86- %
Units Listed	2	3	33- %	32	38	15- %
Units Sold	1	0	0 %	5	7	28- %
Sale Success Ratio	20 %	0 %		15 %	17 %	
% Sales to Listings	50 %	0 %		15 %	18 %	
Avg Price/Unit	80,000	0	0 %	81,600	424,285	80- %
Active Listings	25	27	7- %			

IC&I - INDUSTRIAL/COMMERCIAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	3	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,551,000	1,080,000	136 %
Units Listed	0	0	0 %	3	3	0 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		33 %	50 %	
% Sales to Listings	0 %	0 %		33 %	66 %	
Avg Price/Unit	0	0	0 %	2,551,000	540,000	372 %
Active Listings	3	1	200 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	2,551,000	1,080,000	136 %
Units Listed	0	0	0 %	6	3	100 %
Units Sold	0	0	0 %	1	2	50- %
Sale Success Ratio	0 %	0 %		25 %	50 %	
% Sales to Listings	0 %	0 %		16 %	66 %	
Avg Price/Unit	0	0	0 %	2,551,000	540,000	372 %
Active Listings	6	1	500 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

IC&I - MULTI FAMILY

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
RESALE						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

IC&I - LAND & FARMS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
NEW						
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	0	0	0 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	0	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

ICI SUB-TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	3	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	3	0	0 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	80,000	0	0 %	2,959,000	4,050,000	26- %
Units Listed	2	3	33- %	35	41	14- %
Units Sold	1	0	0 %	6	9	33- %
Sale Success Ratio	20 %	0 %		17 %	19 %	
% Sales to Listings	50 %	0 %		17 %	21 %	
Avg Price/Unit	80,000	0	0 %	493,166	450,000	9 %
Active Listings	29	28	3 %			

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL	CURRENT MONTH			YEAR TO DATE		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	80,000	0	0 %	2,959,000	4,050,000	26- %
Units Listed	2	3	33- %	38	41	7- %
Units Sold	1	0	0 %	6	9	33- %
Sale Success Ratio	20 %	0 %		16 %	19 %	
% Sales to Listings	50 %	0 %		15 %	21 %	
Avg Price/Unit	80,000	0	0 %	493,166	450,000	9 %
Active Listings	32	28	14 %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT AUGUST 31, 2008

AREA: West Vancouver

TOTAL

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
NEW	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	12,869,000	13,828,000	6- %	100,946,800	133,116,118	24- %
Units Listed	10	17	41- %	140	122	14 %
Units Sold	5	7	28- %	48	58	17- %
Sale Success Ratio	25 %	70 %		35 %	52 %	
% Sales to Listings	50 %	41 %		34 %	47 %	
Avg Price/Unit	2,573,800	1,975,428	30 %	2,103,058	2,295,105	8- %
Active Listings	73	72	1 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
RESALE	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	36,659,000	133,685,220	72- %	774,841,207	1,046,932,693	25- %
Units Listed	106	117	9- %	1,446	1,186	21 %
Units Sold	29	88	67- %	502	724	30- %
Sale Success Ratio	18 %	69 %		46 %	66 %	
% Sales to Listings	27 %	75 %		34 %	61 %	
Avg Price/Unit	1,264,103	1,519,150	16- %	1,543,508	1,446,039	6 %
Active Listings	682	405	68 %			

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
ALL	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	49,528,000	147,513,220	66- %	875,788,007	1,180,048,811	25- %
Units Listed	116	134	13- %	1,586	1,308	21 %
Units Sold	34	95	64- %	550	782	29- %
Sale Success Ratio	19 %	69 %		44 %	65 %	
% Sales to Listings	29 %	70 %		34 %	59 %	
Avg Price/Unit	1,456,705	1,552,770	6- %	1,592,341	1,509,013	5 %
Active Listings	755	477	58 %			