

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

DETACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 24,738,000 | 13,340,200 | 85 % | 58,409,300 | 64,965,723 | 10- % |
| Units Listed | 15 | 6 | 150 % | 61 | 56 | 8 % |
| Units Sold | 7 | 6 | 16 % | 19 | 30 | 36- % |
| Sale Success Ratio | 46 % | 42 % | | 39 % | 49 % | |
| % Sales to Listings | 46 % | 100 % | | 31 % | 53 % | |
| Avg Price/Unit | 3,534,000 | 2,223,366 | 58 % | 3,074,173 | 2,165,524 | 41 % |
| Active Listings | 41 | 41 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 114,439,000 | 132,468,500 | 13- % | 633,820,756 | 367,961,913 | 72 % |
| Units Listed | 128 | 115 | 11 % | 934 | 595 | 56 % |
| Units Sold | 59 | 92 | 35- % | 360 | 266 | 35 % |
| Sale Success Ratio | 44 % | 59 % | | 52 % | 45 % | |
| % Sales to Listings | 46 % | 80 % | | 38 % | 44 % | |
| Avg Price/Unit | 1,939,644 | 1,439,875 | 34 % | 1,760,613 | 1,383,315 | 27 % |
| Active Listings | 522 | 391 | 33 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 139,177,000 | 145,808,700 | 4- % | 692,230,056 | 432,927,636 | 59 % |
| Units Listed | 143 | 121 | 18 % | 995 | 651 | 52 % |
| Units Sold | 66 | 98 | 32- % | 379 | 296 | 28 % |
| Sale Success Ratio | 44 % | 57 % | | 51 % | 45 % | |
| % Sales to Listings | 46 % | 80 % | | 38 % | 45 % | |
| Avg Price/Unit | 2,108,742 | 1,487,843 | 41 % | 1,826,464 | 1,462,593 | 24 % |
| Active Listings | 563 | 432 | 30 % | | | |

ATTACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|---------------|------------------------|------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 7,550,000 | 1,448,900 | 421 % | 12,434,900 | 1,448,900 | 758 % |
| Units Listed | 0 | 0 | 0 % | 2 | 8 | 75- % |
| Units Sold | 3 | 2 | 50 % | 6 | 2 | 200 % |
| Sale Success Ratio | 100 % | 40 % | | 85 % | 14 % | |
| % Sales to Listings | 0 % | 0 % | | 300 % | 25 % | |
| Avg Price/Unit | 2,516,666 | 724,450 | 247 % | 2,072,483 | 724,450 | 186 % |
| Active Listings | 0 | 3 | 100- % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

ATTACHED

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 3,580,000 | 5,100,000 | 29- % | 43,551,536 | 13,359,500 | 225 % |
| Units Listed | 9 | 16 | 43- % | 92 | 59 | 55 % |
| Units Sold | 3 | 3 | 0 % | 36 | 14 | 157 % |
| Sale Success Ratio | 27 % | 21 % | | 45 % | 30 % | |
| % Sales to Listings | 33 % | 18 % | | 39 % | 23 % | |
| Avg Price/Unit | 1,193,333 | 1,700,000 | 29- % | 1,209,764 | 954,250 | 26 % |
| Active Listings | 50 | 35 | 42 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------------|--------------|------------------------|-------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 11,130,000 | 6,548,900 | 69 % | 55,986,436 | 14,808,400 | 278 % |
| Units Listed | 9 | 16 | 43- % | 94 | 67 | 40 % |
| Units Sold | 6 | 5 | 20 % | 42 | 16 | 162 % |
| Sale Success Ratio | 42 % | 26 % | | 48 % | 26 % | |
| % Sales to Listings | 66 % | 31 % | | 44 % | 23 % | |
| Avg Price/Unit | 1,855,000 | 1,309,780 | 41 % | 1,333,010 | 925,525 | 44 % |
| Active Listings | 50 | 38 | 31 % | | | |

APARTMENTS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|---------------|------------------------|------------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 1,455,500 | 0 | 0 % | 14,624,500 | 3,875,250 | 277 % |
| Units Listed | 0 | 2 | 100- % | 33 | 4 | 725 % |
| Units Sold | 2 | 0 | 0 % | 9 | 3 | 200 % |
| Sale Success Ratio | 40 % | 0 % | | 31 % | 15 % | |
| % Sales to Listings | 0 % | 0 % | | 27 % | 75 % | |
| Avg Price/Unit | 727,750 | 0 | 0 % | 1,624,944 | 1,291,750 | 25 % |
| Active Listings | 21 | 7 | 200 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 11,221,600 | 18,768,508 | 40- % | 67,937,395 | 54,361,108 | 24 % |
| Units Listed | 27 | 32 | 15- % | 199 | 162 | 22 % |
| Units Sold | 13 | 23 | 43- % | 79 | 75 | 5 % |
| Sale Success Ratio | 41 % | 60 % | | 50 % | 49 % | |
| % Sales to Listings | 48 % | 71 % | | 39 % | 46 % | |
| Avg Price/Unit | 863,200 | 816,022 | 5 % | 859,967 | 724,814 | 18 % |
| Active Listings | 115 | 105 | 9 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 12,677,100 | 18,768,508 | 32- % | 82,561,895 | 58,236,358 | 41 % |
| Units Listed | 27 | 34 | 20- % | 232 | 166 | 39 % |
| Units Sold | 15 | 23 | 34- % | 88 | 78 | 12 % |
| Sale Success Ratio | 41 % | 44 % | | 47 % | 45 % | |
| % Sales to Listings | 55 % | 67 % | | 37 % | 46 % | |
| Avg Price/Unit | 845,140 | 816,022 | 3 % | 938,203 | 746,619 | 25 % |
| Active Listings | 136 | 112 | 21 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

DET/ATT/APT SUB-TOTALS

| NEW | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 33,743,500 | 14,789,100 | 128 % | 85,468,700 | 70,289,873 | 21 % |
| Units Listed | 15 | 8 | 87 % | 96 | 68 | 41 % |
| Units Sold | 12 | 8 | 50 % | 34 | 35 | 2- % |
| Sale Success Ratio | 52 % | 24 % | | 40 % | 36 % | |
| % Sales to Listings | 80 % | 100 % | | 35 % | 51 % | |
| Avg Price/Unit | 2,811,958 | 1,848,637 | 52 % | 2,513,785 | 2,008,282 | 25 % |
| Active Listings | 62 | 51 | 21 % | | | |

| RESALE | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 129,240,600 | 156,337,008 | 17- % | 745,309,687 | 435,682,521 | 71 % |
| Units Listed | 164 | 163 | 0 % | 1,225 | 816 | 50 % |
| Units Sold | 75 | 118 | 36- % | 475 | 355 | 33 % |
| Sale Success Ratio | 42 % | 57 % | | 51 % | 44 % | |
| % Sales to Listings | 45 % | 72 % | | 38 % | 43 % | |
| Avg Price/Unit | 1,723,208 | 1,324,889 | 30 % | 1,569,073 | 1,227,274 | 27 % |
| Active Listings | 687 | 531 | 29 % | | | |

| ALL | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 162,984,100 | 171,126,108 | 4- % | 830,778,387 | 505,972,394 | 64 % |
| Units Listed | 179 | 171 | 4 % | 1,321 | 884 | 49 % |
| Units Sold | 87 | 126 | 30- % | 509 | 390 | 30 % |
| Sale Success Ratio | 43 % | 52 % | | 50 % | 44 % | |
| % Sales to Listings | 48 % | 73 % | | 38 % | 44 % | |
| Avg Price/Unit | 1,873,380 | 1,358,143 | 37 % | 1,632,177 | 1,297,365 | 25 % |
| Active Listings | 749 | 582 | 28 % | | | |

MULTI FAMILY REVENUE

| NEW | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

MULTI FAMILY REVENUE

| RESALE | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 741,500 | 100- % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 100 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 100 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 741,500 | 100- % |
| Active Listings | 0 | 0 | 0 % | | | |

| ALL | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 0 | 0 % | 0 | 741,500 | 100- % |
| Units Listed | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Units Sold | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 100 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 100 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 741,500 | 100- % |
| Active Listings | 0 | 0 | 0 % | | | |

LAND ONLY

| ALL | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| Gross Sales | 0 | 825,000 | 100- % | 11,772,000 | 7,787,000 | 51 % |
| Units Listed | 1 | 5 | 80- % | 30 | 21 | 42 % |
| Units Sold | 0 | 1 | 100- % | 11 | 6 | 83 % |
| Sale Success Ratio | 0 % | 100 % | | 50 % | 27 % | |
| % Sales to Listings | 0 % | 20 % | | 36 % | 28 % | |
| Avg Price/Unit | 0 | 825,000 | 100- % | 1,070,181 | 1,297,833 | 17- % |
| Active Listings | 25 | 22 | 13 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

RES SUB-TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-------------------|--------------|------------------------|-------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 33,743,500 | 14,789,100 | 128 % | 85,468,700 | 70,289,873 | 21 % |
| Units Listed | 15 | 8 | 87 % | 96 | 68 | 41 % |
| Units Sold | 12 | 8 | 50 % | 34 | 35 | 2- % |
| Sale Success Ratio | 52 % | 24 % | | 40 % | 36 % | |
| % Sales to Listings | 80 % | 100 % | | 35 % | 51 % | |
| Avg Price/Unit | 2,811,958 | 1,848,637 | 52 % | 2,513,785 | 2,008,282 | 25 % |
| Active Listings | 62 | 51 | 21 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 129,240,600 | 157,162,008 | 17- % | 757,081,687 | 444,211,021 | 70 % |
| Units Listed | 165 | 168 | 1- % | 1,255 | 838 | 49 % |
| Units Sold | 75 | 119 | 36- % | 486 | 362 | 34 % |
| Sale Success Ratio | 42 % | 57 % | | 51 % | 44 % | |
| % Sales to Listings | 45 % | 70 % | | 38 % | 43 % | |
| Avg Price/Unit | 1,723,208 | 1,320,689 | 30 % | 1,557,781 | 1,227,102 | 26 % |
| Active Listings | 712 | 553 | 28 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|--------------------|--------------|------------------------|--------------------|-------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 162,984,100 | 171,951,108 | 5- % | 842,550,387 | 514,500,894 | 63 % |
| Units Listed | 180 | 176 | 2 % | 1,351 | 906 | 49 % |
| Units Sold | 87 | 127 | 31- % | 520 | 397 | 30 % |
| Sale Success Ratio | 43 % | 52 % | | 50 % | 43 % | |
| % Sales to Listings | 48 % | 72 % | | 38 % | 43 % | |
| Avg Price/Unit | 1,873,380 | 1,353,945 | 38 % | 1,620,289 | 1,295,972 | 25 % |
| Active Listings | 774 | 604 | 28 % | | | |

IC&I - BUSINESS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

IC&I - BUSINESS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|-------------|------------------------|---------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 165,000 | 0 | 0 % | 271,000 | 25,000 | 984 % |
| Units Listed | 5 | 3 | 66 % | 21 | 9 | 133 % |
| Units Sold | 1 | 0 | 0 % | 3 | 1 | 200 % |
| Sale Success Ratio | 50 % | 0 % | | 25 % | 11 % | |
| % Sales to Listings | 20 % | 0 % | | 14 % | 11 % | |
| Avg Price/Unit | 165,000 | 0 | 0 % | 90,333 | 25,000 | 261 % |
| Active Listings | 21 | 15 | 40 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|-------------|------------------------|---------------|--------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 165,000 | 0 | 0 % | 271,000 | 25,000 | 984 % |
| Units Listed | 5 | 3 | 66 % | 21 | 9 | 133 % |
| Units Sold | 1 | 0 | 0 % | 3 | 1 | 200 % |
| Sale Success Ratio | 50 % | 0 % | | 25 % | 11 % | |
| % Sales to Listings | 20 % | 0 % | | 14 % | 11 % | |
| Avg Price/Unit | 165,000 | 0 | 0 % | 90,333 | 25,000 | 261 % |
| Active Listings | 21 | 15 | 40 % | | | |

IC&I - INDUSTRIAL/COMMERCIAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|------------|------------------------|------------|------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 1 | 0 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|-------------|------------------------|----------------|---------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 642,000 | 100- % |
| Units Listed | 3 | 0 | 0 % | 5 | 5 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 25 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 20 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 642,000 | 100- % |
| Active Listings | 5 | 4 | 25 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|------------|-------------|------------------------|----------------|---------------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 642,000 | 100- % |
| Units Listed | 3 | 0 | 0 % | 5 | 5 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 1 | 100- % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 14 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 20 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 642,000 | 100- % |
| Active Listings | 6 | 4 | 50 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

IC&I - MULTI FAMILY

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW

| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

-----CURRENT MONTH-----

-----YEAR TO DATE-----

RESALE

| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

-----CURRENT MONTH-----

-----YEAR TO DATE-----

ALL

| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

IC&I - LAND & FARMS

-----CURRENT MONTH-----

-----YEAR TO DATE-----

NEW

| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|-----------|-----------|----------|-----------|-----------|----------|
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 0 | 0 | 0 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

IC&I - LAND & FARMS

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 1 | 1 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 1 | 1 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 1 | 1 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 1 | 1 | 0 % | | | |

ICI SUB-TOTAL

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| NEW | | | | | | |
| Gross Sales | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Listed | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Units Sold | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Sale Success Ratio | 0 % | 0 % | | 0 % | 0 % | |
| % Sales to Listings | 0 % | 0 % | | 0 % | 0 % | |
| Avg Price/Unit | 0 | 0 | 0 % | 0 | 0 | 0 % |
| Active Listings | 1 | 0 | 0 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| RESALE | | | | | | |
| Gross Sales | 165,000 | 0 | 0 % | 271,000 | 667,000 | 59- % |
| Units Listed | 8 | 3 | 166 % | 27 | 15 | 80 % |
| Units Sold | 1 | 0 | 0 % | 3 | 2 | 50 % |
| Sale Success Ratio | 50 % | 0 % | | 25 % | 15 % | |
| % Sales to Listings | 12 % | 0 % | | 11 % | 13 % | |
| Avg Price/Unit | 165,000 | 0 | 0 % | 90,333 | 333,500 | 72- % |
| Active Listings | 27 | 20 | 35 % | | | |

| | -----CURRENT MONTH----- | | | -----YEAR TO DATE----- | | |
|---------------------|-------------------------|-----------|----------|------------------------|-----------|----------|
| | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
| ALL | | | | | | |
| Gross Sales | 165,000 | 0 | 0 % | 271,000 | 667,000 | 59- % |
| Units Listed | 8 | 3 | 166 % | 27 | 15 | 80 % |
| Units Sold | 1 | 0 | 0 % | 3 | 2 | 50 % |
| Sale Success Ratio | 50 % | 0 % | | 25 % | 12 % | |
| % Sales to Listings | 12 % | 0 % | | 11 % | 13 % | |
| Avg Price/Unit | 165,000 | 0 | 0 % | 90,333 | 333,500 | 72- % |
| Active Listings | 28 | 20 | 40 % | | | |

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2010

AREA: West Vancouver

TOTAL

-----CURRENT MONTH-----

-----YEAR TO DATE-----

| NEW | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|-------------------|-------------------|--------------|-------------------|-------------------|-------------|
| Gross Sales | 33,743,500 | 14,789,100 | 128 % | 85,468,700 | 70,289,873 | 21 % |
| Units Listed | 15 | 8 | 87 % | 96 | 68 | 41 % |
| Units Sold | 12 | 8 | 50 % | 34 | 35 | 2- % |
| Sale Success Ratio | 52 % | 22 % | | 40 % | 35 % | |
| % Sales to Listings | 80 % | 100 % | | 35 % | 51 % | |
| Avg Price/Unit | 2,811,958 | 1,848,637 | 52 % | 2,513,785 | 2,008,282 | 25 % |
| Active Listings | 63 | 51 | 23 % | | | |

-----CURRENT MONTH-----

-----YEAR TO DATE-----

| RESALE | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|--------------------|--------------------|--------------|--------------------|--------------------|-------------|
| Gross Sales | 129,405,600 | 157,162,008 | 17- % | 757,352,687 | 444,878,021 | 70 % |
| Units Listed | 173 | 171 | 1 % | 1,282 | 853 | 50 % |
| Units Sold | 76 | 119 | 36- % | 489 | 364 | 34 % |
| Sale Success Ratio | 42 % | 57 % | | 51 % | 44 % | |
| % Sales to Listings | 43 % | 69 % | | 38 % | 42 % | |
| Avg Price/Unit | 1,702,705 | 1,320,689 | 28 % | 1,548,778 | 1,222,192 | 26 % |
| Active Listings | 739 | 573 | 28 % | | | |

-----CURRENT MONTH-----

-----YEAR TO DATE-----

| ALL | THIS YEAR | LAST YEAR | INCREASE | THIS YEAR | LAST YEAR | INCREASE |
|---------------------|--------------------|--------------------|--------------|--------------------|--------------------|-------------|
| Gross Sales | 163,149,100 | 171,951,108 | 5- % | 842,821,387 | 515,167,894 | 63 % |
| Units Listed | 188 | 179 | 5 % | 1,378 | 921 | 49 % |
| Units Sold | 88 | 127 | 30- % | 523 | 399 | 31 % |
| Sale Success Ratio | 43 % | 52 % | | 50 % | 43 % | |
| % Sales to Listings | 46 % | 70 % | | 37 % | 43 % | |
| Avg Price/Unit | 1,853,967 | 1,353,945 | 36 % | 1,611,513 | 1,291,147 | 24 % |
| Active Listings | 802 | 624 | 28 % | | | |