

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Whistler / Pemberton

DETACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	50,318,499	35,563,000	41 %	189,455,799	202,798,595	6- %
Units Listed	38	29	31 %	115	120	4- %
Units Sold	23	22	4 %	82	111	26- %
Sale Success Ratio	69 %	70 %		69 %	73 %	
% Sales to Listings	60 %	75 %		71 %	92 %	
Avg Price/Unit	2,187,760	1,616,500	35 %	2,310,436	1,827,014	26 %
Active Listings	72	86	16- %			

ATTACHED

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	28,153,422	36,799,450	23- %	115,484,903	134,122,725	13- %
Units Listed	36	34	5 %	151	172	12- %
Units Sold	31	45	31- %	136	153	11- %
Sale Success Ratio	88 %	91 %		88 %	85 %	
% Sales to Listings	86 %	132 %		90 %	88 %	
Avg Price/Unit	908,174	817,765	11 %	849,153	876,619	3- %
Active Listings	44	72	38- %			

APARTMENTS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	14,521,000	18,890,600	23- %	69,914,988	84,013,400	16- %
Units Listed	25	34	26- %	180	232	22- %
Units Sold	34	47	27- %	162	229	29- %
Sale Success Ratio	89 %	88 %		87 %	84 %	
% Sales to Listings	136 %	138 %		90 %	98 %	
Avg Price/Unit	427,088	401,927	6 %	431,574	366,870	17 %
Active Listings	66	112	41- %			

DET/ATT/APT SUB-TOTALS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	92,992,921	91,253,050	1 %	374,855,690	420,934,720	10- %
Units Listed	99	97	2 %	446	524	14- %
Units Sold	88	114	22- %	380	493	22- %
Sale Success Ratio	83 %	85 %		82 %	82 %	
% Sales to Listings	88 %	117 %		85 %	94 %	
Avg Price/Unit	1,056,737	800,465	32 %	986,462	853,822	15 %
Active Listings	182	270	32- %			

MULTI FAMILY REVENUE



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SALES SUMMARY AS AT MAY 31, 2017

AREA: Whistler / Pemberton

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	775,000	100- %
Units Listed	0	0	0 %	0	2	100- %
Units Sold	0	0	0 %	0	1	100- %
Sale Success Ratio	0 %	0 %		0 %	50 %	
% Sales to Listings	0 %	0 %		0 %	50 %	
Avg Price/Unit	0	0	0 %	0	775,000	100- %
Active Listings	0	1	100- %			

LAND ONLY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	4,635,900	9,135,000	49- %	22,063,400	36,824,000	40- %
Units Listed	7	14	50- %	22	49	55- %
Units Sold	5	8	37- %	17	34	50- %
Sale Success Ratio	50 %	53 %		56 %	50 %	
% Sales to Listings	71 %	57 %		77 %	69 %	
Avg Price/Unit	927,180	1,141,875	18- %	1,297,847	1,083,058	19 %
Active Listings	32	43	25- %			

RES SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	97,628,821	100,388,050	2- %	396,919,090	458,533,720	13- %
Units Listed	106	111	4- %	468	575	18- %
Units Sold	93	122	23- %	397	528	24- %
Sale Success Ratio	80 %	82 %		81 %	78 %	
% Sales to Listings	87 %	109 %		84 %	91 %	
Avg Price/Unit	1,049,772	822,852	27 %	999,796	868,435	15 %
Active Listings	214	314	31- %			

IC&I - BUSINESS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	1	2	50- %	3	5	40- %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	5	11	54- %			

IC&I - INDUSTRIAL/COMMERCIAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	675,000	0	0 %	1,225,000	249,000	391 %
Units Listed	2	0	0 %	4	10	60- %
Units Sold	1	0	0 %	2	1	100 %
Sale Success Ratio	100 %	0 %		100 %	33 %	
% Sales to Listings	50 %	0 %		50 %	10 %	
Avg Price/Unit	675,000	0	0 %	612,500	249,000	145 %
Active Listings	4	12	66- %			

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT MAY 31, 2017

AREA: Whistler / Pemberton

IC&I - MULTI FAMILY

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	0	0	0 %	0	0	0 %
Units Listed	0	0	0 %	1	0	0 %
Units Sold	0	0	0 %	0	0	0 %
Sale Success Ratio	0 %	0 %		0 %	0 %	
% Sales to Listings	0 %	0 %		0 %	0 %	
Avg Price/Unit	0	0	0 %	0	0	0 %
Active Listings	1	0	0 %			

IC&I - LAND & FARMS

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	95,000	0	0 %	95,000	878,000	89- %
Units Listed	1	0	0 %	1	1	0 %
Units Sold	1	0	0 %	1	2	50- %
Sale Success Ratio	100 %	0 %		100 %	66 %	
% Sales to Listings	100 %	0 %		100 %	200 %	
Avg Price/Unit	95,000	0	0 %	95,000	439,000	78- %
Active Listings	1	4	75- %			

ICI SUB-TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	770,000	0	0 %	1,320,000	1,127,000	17 %
Units Listed	4	2	100 %	9	16	43- %
Units Sold	2	0	0 %	3	3	0 %
Sale Success Ratio	100 %	0 %		60 %	20 %	
% Sales to Listings	50 %	0 %		33 %	18 %	
Avg Price/Unit	385,000	0	0 %	440,000	375,666	17 %
Active Listings	11	27	59- %			

TOTAL

ALL	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
Gross Sales	98,398,821	100,388,050	1- %	398,239,090	459,660,720	13- %
Units Listed	110	113	2- %	477	591	19- %
Units Sold	95	122	22- %	400	531	24- %
Sale Success Ratio	80 %	81 %		81 %	77 %	
% Sales to Listings	86 %	107 %		83 %	89 %	
Avg Price/Unit	1,035,777	822,852	25 %	995,597	865,651	15 %
Active Listings	225	341	34- %			